



I MAGA' LAHEN GUAHAN
GOVERNOR OF GUAM
FELIX P. CAMACHO
I SEGUNDO NA MAGA' LAHEN GUAHAN
LT. GOVERNOR OF GUAM
MICHAEL W. CRUZ M.D.
ADMINISTRADOR
ADMINISTRATOR
ANTHONY C. BLAZ

Aturidád Inadilánton Ikunumihan Guahan

Federal Transactions for Work Performed in Guam

September 2009

Guam Economic Development Authority
with technical assistance from the
Bureau of Statistics and Plans

Findings of this Report

- From Fiscal Years 2000 to 2008, the federal government paid an average of \$409 Million per year for work performed in Guam. On the average, 3% (\$12 Million) of the total dollar amount of contracts is de-obligated by the federal government for various reasons.
- Guam companies received a majority of the transactions but less than half of the total dollars paid for work performed in Guam. Data for 2008 show the beginning of a possible trend toward declining local business participation as a percent of total transactions.
- Department of Defense agencies paid 97% of the dollar amount for work performed in Guam. Navy alone accounts for 74% of the dollar amount of all DoD transactions on Guam. Navy contributions are expected to increase both as a result of the military buildup and the establishment of Joint Region Marianas.
- Historically, Alaskan and Native Hawaiian Corporations did not receive substantial federal contracts under their special preference status; however, the potential exists for ANCs and NHCs to qualify for more contracts based on their special preference status as federal contracting opportunities grow.
- The federal government transacted \$157 Million with small businesses or 38%. Approximately 66% of federal transactions with small businesses were with Guam small businesses however, federal transactions with small businesses including Guam businesses reflect a declining trend after 2006.
- 93% of all HUBZone dollars went to Guam HUBZone companies. Total HUBZone dollar transactions decreased slightly in 2008 to 20% however, 95% of all HUBZone dollar transactions were awarded to HUBZone companies from Guam.
- More available work is resulting in more contracting with off-island businesses. Large local businesses were particularly affected with a 23% reduction in the dollar amount of transactions from 2007-2008.
- Guam businesses satisfy 100% of federal demand for goods and services in only 10 of 88 product/service categories. Although a few of these categories of goods and services are highly specialized, local businesses should be able to satisfy more of the federal demand provided that opportunities to participate are made available. The data is also analyzed by NAICS (North American Industry Classification System) Codes to provide more detail regarding the types of products and services required by the federal government.

It should be noted that the Bureau of Labor Statistics, Guam Department of Labor has reported that there are 3,143 businesses on Guam (2007 Economic Census). Comparing this figure with the Guam companies in the database indicates that only 7% of the

businesses on Guam are actually involved as prime contractors in federal contracting for work performed in Guam.

Introduction

The Guam Economic Development Authority (GEDA) provides staff support to the Governor's Economic Development Subcommittee (EDS), which is responsible for reviewing economic impacts associated with the Guam Buildup and for providing recommendations to eliminate or mitigate adverse impacts. As part of this responsibility, the EDS began looking at the extent to which Guam businesses participate in federal contracting with the objective of ensuring that local businesses obtain as much opportunity as possible to participate in federal contracting. The EDS and GEDA believe that local business involvement in federal contracting is a primary method by which the economic benefits of the buildup would be sustainable over the long term.

To begin understanding local business involvement in federal contracting as prime contractors, the EDS through its GEDA staff initiated a literature search but found surprisingly little published information on local businesses and their contracting preferences. GEDA began assembling contracting information from a variety of sources including the U. S. Government's federal business opportunities website (www.fbo.gov) and the Department of Defense website (www.dod.gov) and while GEDA continues to maintain a data base of federal contracts, each of the source websites have various limitations that prevent development of a comprehensive data base. Information on federal contracting is maintained by numerous federal agencies (and various divisions even within one of these agencies) located in Guam, the U. S, and even foreign countries increasing the difficulty of developing a thorough data base. Indefinite Delivery/Indefinite Quantity (IDIQ) and Multiple Award Construction Contracts (MACC) provide advantages to the federal government but because task orders issued under IDIQ and MACC are not publicized, the development of a comprehensive database on contracts awarded for work performed in Guam is further complicated. As a result, GEDA contacted the Bureau of Statistics and Plans whose staff expertise and technical assistance enabled the downloading of a significant amount of raw data produced by the federal government on federal transactions (explained below) in Guam via its website www.USAspending.gov. While GEDA analyzed the data and takes full responsibility for the analysis, none of this work could have been accomplished without the professionalism, dedication and diligence of the staff of the Bureau of Statistics and Plans, for which GEDA is extremely grateful.

This report analyzes the extent to which businesses participate in federal contract awards for work performed in Guam, with particular emphasis on local companies but does not make recommendations which is a much more involved process that should include wide public discussion. While there is debate concerning the definition of local businesses, the report avoids this debate by simply utilizing the vendor's address as stated in the federal database. The data base reports "transactions" which are distinct from "contracts" as used in this report. One contract may have multiple transactions. The bulk of these

**Federal Transactions for Work Performed in Guam
2000-2008**

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transactions are “payments” although they also include numerous zero dollar and negative dollar entries. The former appear to be contract amendments that have no dollar payments while the latter are de-obligations of dollar amounts. Zero and negative dollar entries are excluded from the detailed analysis in this report. De-obligations; however, are summarized by year to show the amount of money that might otherwise have circulated in the Guam economy had these monies not been de-obligated. Based upon the raw data, the report could only focus on local businesses as prime contractors, even though it is understood that significantly more local businesses are involved as subcontractors. It is hoped that future improvements to the USAspending.gov website will enable analysis of subcontracting.

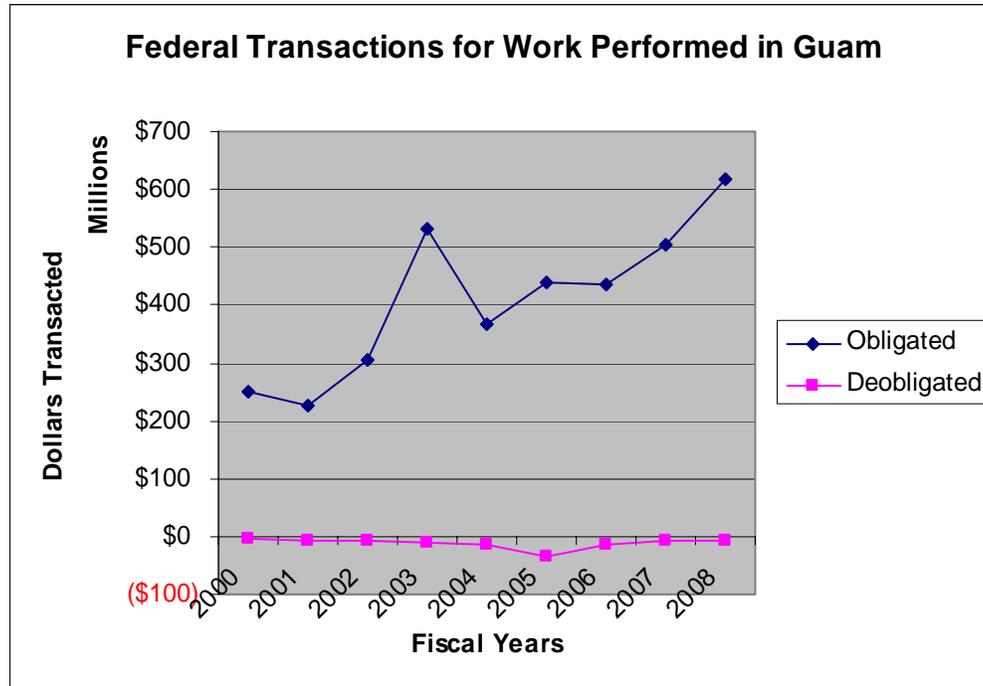
Finally, the information in the USAspending website is constantly updated for both current and prior years. Therefore, total dollar transaction amounts presented in this report may not be identical to the total dollar transaction amounts listed in USAspending website after publication of this report.

The USAspending.gov website contains federal contracting information for states, territories and foreign areas where federal funds are spent from Fiscal Year 2000 to current. One hundred and thirty (130) fields of information are provided for each federal transaction including dollars transacted, contracting agency, bidding process, awardees, small business, compliance with contracting laws, and many other data. For anyone wanting to analyze federal spending, the USAspending website is highly recommended.

The EDS and GEDA acknowledge the assistance provided by MR Nino Bondoc, a participant in the Summer 2009 Youth Employment Program, in data entry and publication of this report.

**Federal Transactions for Work Performed in Guam
2000-2008**

From Fiscal Years 2000 to 2008, the federal government paid an average of \$409 Million per year for work performed in Guam. On the average, 3% (\$12 Million) of the total dollar amount of contracts is de-obligated by the federal government for various reasons.



**Federal Transactions for Work Performed in Guam
2000-2008**

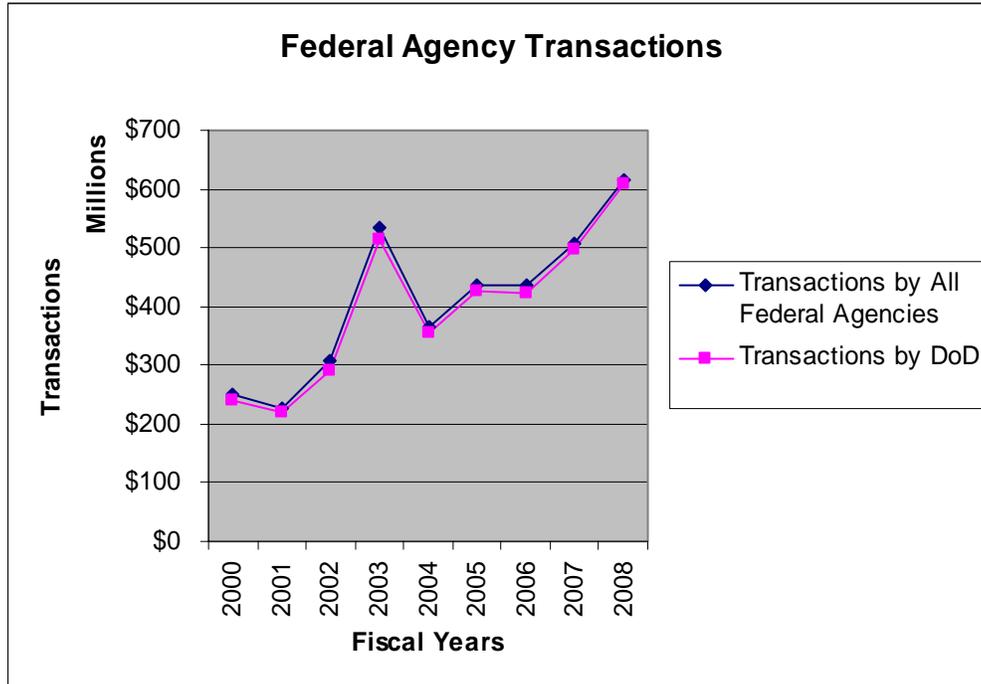
| Fiscal Year | No. of Contracts | Dollars Obligated | De-obligated Amount | Percent De-obligated |
|----------------|------------------|------------------------|------------------------|----------------------|
| 2000 | 891 | \$249,423,224 | (\$3,246,506) | -1.30% |
| 2001 | 974 | \$227,092,079 | (\$6,101,490) | -2.69% |
| 2002 | 1310 | \$306,624,497 | (\$5,814,469) | -1.90% |
| 2003 | 1603 | \$532,941,580 | (\$11,625,569) | -2.18% |
| 2004 | 1673 | \$365,879,217 | (\$13,031,272) | -3.56% |
| 2005 | 2803 | \$437,749,316 | (\$34,284,159) | -7.83% |
| 2006 | 2532 | \$434,748,606 | (\$13,649,662) | -3.14% |
| 2007 | 2744 | \$505,968,086 | (\$7,668,420) | -1.52% |
| 2008 | 2898 | \$616,881,708 | (\$8,651,166) | -1.40% |
| Total | 17428 | \$3,677,308,313 | (\$104,072,713) | -2.83% |
| Average | 1936 | \$ 408,589,813 | (\$11,563,635) | -2.83% |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal “transactions” data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with “zero” or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

Federal Transactions for Work Performed in Guam 2000-2008

From Fiscal Years 2000 to 2008, Department of Defense agencies paid 97% of the transactions for work performed in Guam. Navy alone accounts for 74% of the dollar amount of all DoD transactions. This percentage should increase substantially as Navy assumes installation management functions for other service branches under Joint Region Marianas and implements actions associated with Marine Relocation.



DoD Transactions

| Year | Navy | DoDEA | Defense Logistics Agency | Defense Information Systems Agency | Defense Commissary Agency | Army | Air Force | Other DoD | Total |
|------|---------------|-------------|--------------------------|------------------------------------|---------------------------|--------------|---------------|-----------|---------------|
| 2000 | \$184,525,309 | \$7,000 | \$5,919,306 | | | \$1,887,222 | \$47,857,796 | \$258,230 | \$240,454,863 |
| 2001 | \$158,799,201 | \$123,151 | \$20,616,967 | \$59,300 | \$175,069 | \$202,804 | \$41,039,907 | | \$221,016,399 |
| 2002 | \$216,569,561 | \$185,309 | \$21,339,935 | \$85,950 | \$258,549 | \$404,629 | \$51,860,563 | | \$290,704,496 |
| 2003 | \$350,878,972 | \$305,367 | \$17,032,521 | \$4,928,568 | \$323,141 | \$22,741,535 | \$116,650,711 | \$70,736 | \$512,931,551 |
| 2004 | \$206,120,091 | \$437,684 | \$13,801,819 | \$521,229 | \$276,325 | \$2,237,357 | \$133,136,972 | | \$356,531,477 |
| 2005 | \$328,712,921 | \$34,768 | \$33,606,594 | \$21,955 | \$1,766,077 | \$556,151 | \$61,841,897 | \$71,901 | \$426,612,264 |
| 2006 | \$323,760,214 | \$1,122,822 | \$16,619,334 | \$394,028 | \$2,040,330 | \$743,650 | \$78,584,439 | | \$423,264,817 |
| 2007 | \$410,036,985 | \$1,287,166 | \$21,951,410 | | \$1,441,345 | \$49,818 | \$60,814,898 | | \$495,581,623 |
| 2008 | \$487,242,479 | \$4,314,601 | \$37,234,520 | | \$2,343,790 | \$1,780,955 | \$74,778,438 | \$564,060 | \$608,258,843 |

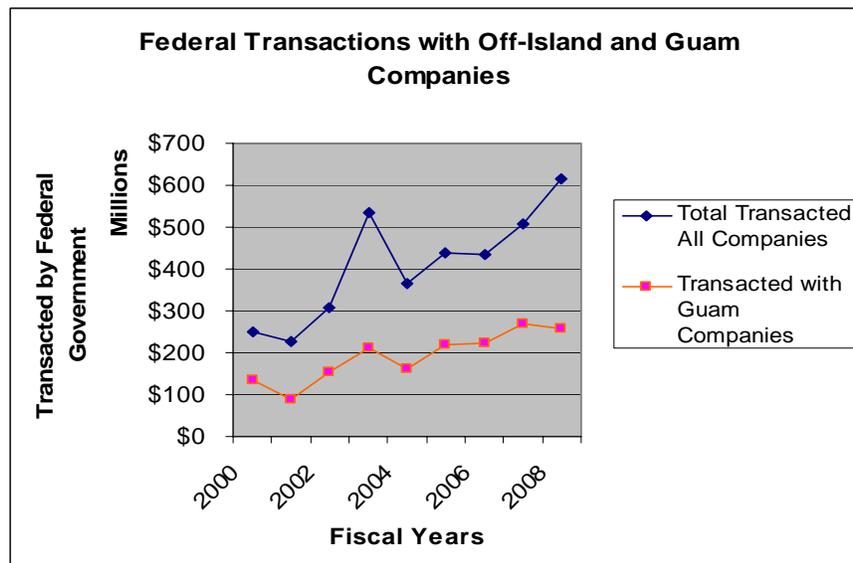
Other DoD includes DoD; Special Operations; Defense Threat Reduction Agency; and Coast Guard (Homeland Security)

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal “transactions” data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with “zero” or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

From FY 2000-2008, 59% of federal transactions were for work performed by companies with a Guam address (local companies), which amounted to 47% of the total dollar amount paid by the federal government for work performed in Guam. In other words, Guam companies received a majority of the transactions but less than half of the total dollars paid for work performed in Guam. The data for 2008 indicates that 68% of the transactions were with local businesses, which received only 42% of the dollar amount transacted that year. This could be reflective of the federal trend to bundle or consolidate contracts such that the resulting scopes of work are beyond local capabilities to fulfill. Off-island companies have also been encouraged to bid on Guam work now, in preparation for military buildup opportunities, relegating local companies to smaller federal contracts.



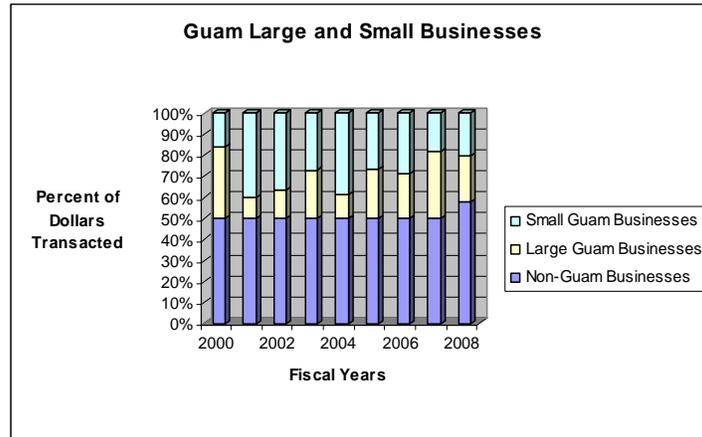
Federal Transactions with Off-Island and Guam Companies FY2000-2008

| Fiscal Year | Transactions | | | Dollars Awarded | | |
|----------------|---------------|----------------|------------|------------------------|------------------------|------------|
| | All Companies | Guam Companies | % | All Companies | Guam Companies | % |
| 2000 | 891 | 426 | 48% | \$249,423,224 | \$133,565,133 | 54% |
| 2001 | 974 | 487 | 50% | \$227,092,079 | \$86,539,931 | 38% |
| 2002 | 1310 | 576 | 44% | \$306,624,497 | \$152,045,241 | 50% |
| 2003 | 1603 | 741 | 46% | \$532,941,580 | \$210,838,012 | 40% |
| 2004 | 1673 | 833 | 50% | \$365,879,217 | \$160,240,396 | 44% |
| 2005 | 2803 | 1699 | 61% | \$437,749,316 | \$218,208,885 | 50% |
| 2006 | 2532 | 1618 | 64% | \$434,748,606 | \$223,846,429 | 51% |
| 2007 | 2744 | 1881 | 69% | \$505,968,086 | \$269,491,874 | 53% |
| 2008 | 2898 | 1981 | 68% | \$616,881,708 | \$259,013,872 | 42% |
| Total | 17428 | 10242 | 59% | \$3,677,308,313 | \$1,713,789,773 | 47% |
| Average | 1936 | 1138 | 59% | \$ 408,589,813 | \$ 190,421,086 | 47% |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal “transactions” data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with “zero” or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

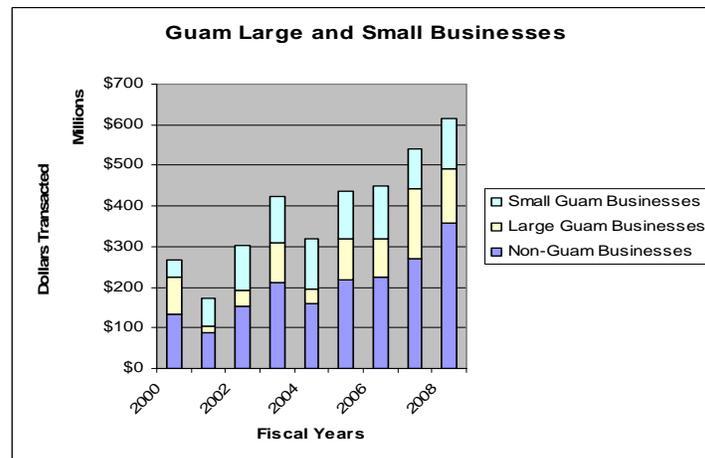
Federal Transactions for Work Performed in Guam 2000-2008

These charts show percentage participation in federal transactions for work performed in Guam by large and small businesses from Guam, in relation to off-island businesses. Total transactions increased 22% from 2007-2008 while transactions with off-island companies increased 33%. More available work is resulting in more contracting with off-island businesses. Large local businesses were particularly affected with a 23% reduction in the dollar amount of transactions from 2007-2008.



Large and Small Businesses Performing Work in Guam

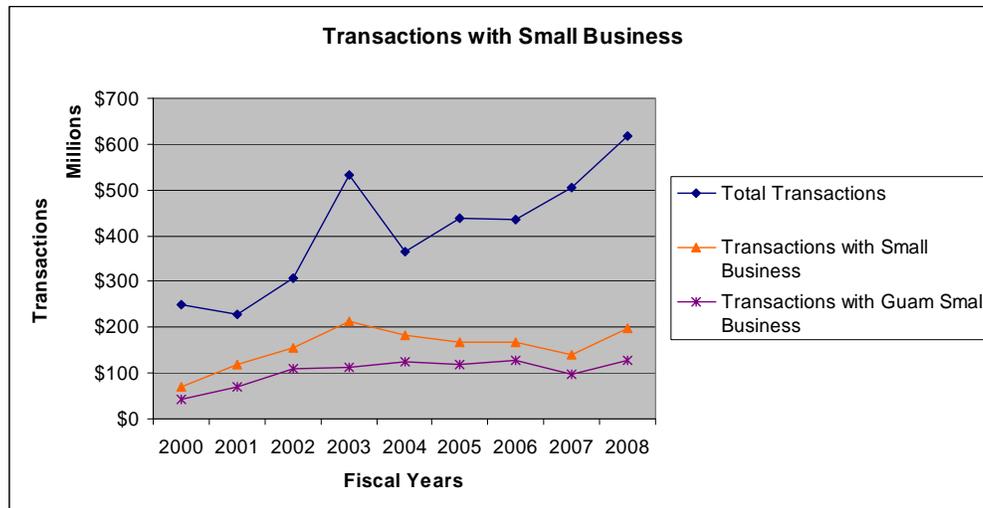
| FY | Total | Off-Island Businesses | Large Guam Businesses | Small Guam Businesses |
|------|---------------|-----------------------|-----------------------|-----------------------|
| 2000 | \$249,423,224 | \$133,822,133 | \$91,397,363 | \$42,424,770 |
| 2001 | \$227,092,079 | \$86,539,931 | \$17,121,790 | \$69,418,141 |
| 2002 | \$306,624,497 | \$152,045,241 | \$41,626,561 | \$110,418,680 |
| 2003 | \$532,941,580 | \$210,838,012 | \$97,033,225 | \$113,804,787 |
| 2004 | \$365,879,216 | \$160,259,110 | \$35,475,179 | \$124,783,931 |
| 2005 | \$437,749,316 | \$218,208,886 | \$100,663,027 | \$117,545,859 |
| 2006 | \$434,748,606 | \$223,852,429 | \$95,663,835 | \$128,188,594 |
| 2007 | \$505,968,086 | \$269,491,874 | \$172,565,687 | \$96,926,187 |
| 2008 | \$616,881,708 | \$357,867,836 | \$132,548,583 | \$126,465,289 |



Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal “transactions” data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with “zero” or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

Federal Transactions for Work Performed in Guam 2000-2008

On the average from 2000-2008 for work performed in Guam, the federal government transacted \$157 Million in business with small businesses or 38%. Approximately 66% of federal transactions with small businesses were with Guam small businesses. Federal transactions with small businesses including Guam businesses reflect a declining trend after 2006. As most Guam businesses are considered small business, the apparent trend away from doing business with small businesses in general and Guam businesses in particular must be reversed.



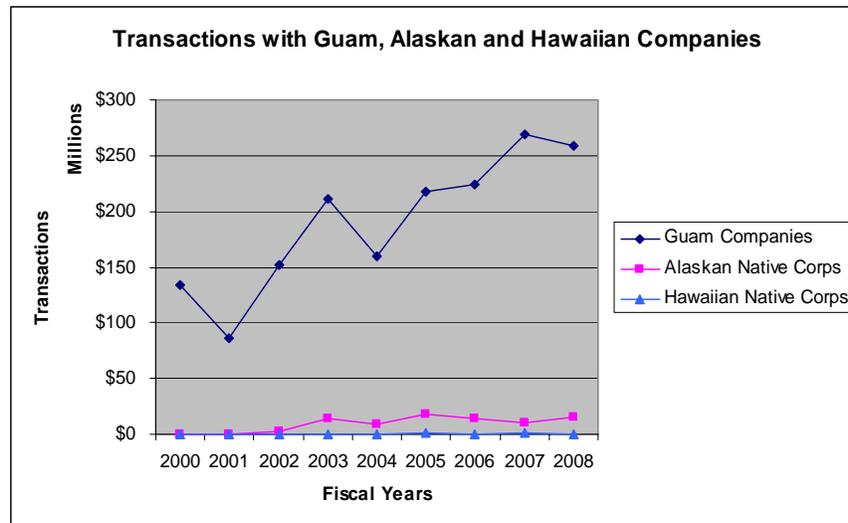
Federal Transactions with Small Business for Work Performed in Guam

| Fiscal Years | Total | All Small Businesses | Guam Small Businesses |
|--------------|-------------------|----------------------|-----------------------|
| | Dollars Obligated | Dollars Obligated | Dollars Obligated |
| 2000 | \$249,423,224 | \$69,093,013 | \$42,424,770 |
| 2001 | \$227,092,079 | \$118,405,990 | \$69,418,141 |
| 2002 | \$306,624,497 | \$153,716,207 | \$110,418,680 |
| 2003 | \$532,941,580 | \$212,269,098 | \$113,804,787 |
| 2004 | \$365,879,217 | \$182,829,573 | \$124,783,931 |
| 2005 | \$437,749,316 | \$166,535,163 | \$117,545,859 |
| 2006 | \$434,748,606 | \$168,784,617 | \$128,188,594 |
| 2007 | \$505,968,086 | \$140,050,331 | \$96,926,187 |
| 2008 | \$616,881,708 | \$197,638,095 | \$126,465,289 |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal “transactions” data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with “zero” or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

**Federal Transactions for Work Performed in Guam
2000-2008**

Concern has been expressed regarding the need to level the playing field with regard to evaluation of bids for federal/DoD work. Local companies have expressed the desire to obtain special preference in bidding and if such special preference cannot be provided, preferential treatment given to other companies should be removed. The tables below depict the amounts awarded to Alaskan Native Corporations (ANC) in comparison to amounts awarded to Guam companies. NavFacMarianas reports all ANC transactions resulted from competitive procurement as ANC's were not given special preference in contracting. However, \$4,541,202 in Defense Logistics Agency transactions for FY2008 gave the special preference to an ANC. While it appears that ANCs are currently involved in a few specific industries, the potential exists for the ANCs to spin off subsidiaries that would have a competitive advantage over other businesses in other industries because of the expertise and support provided by the parent ANC or their special preference.



**Transactions with Guam, Alaskan and Hawaiian Companies
FY2000-2008**

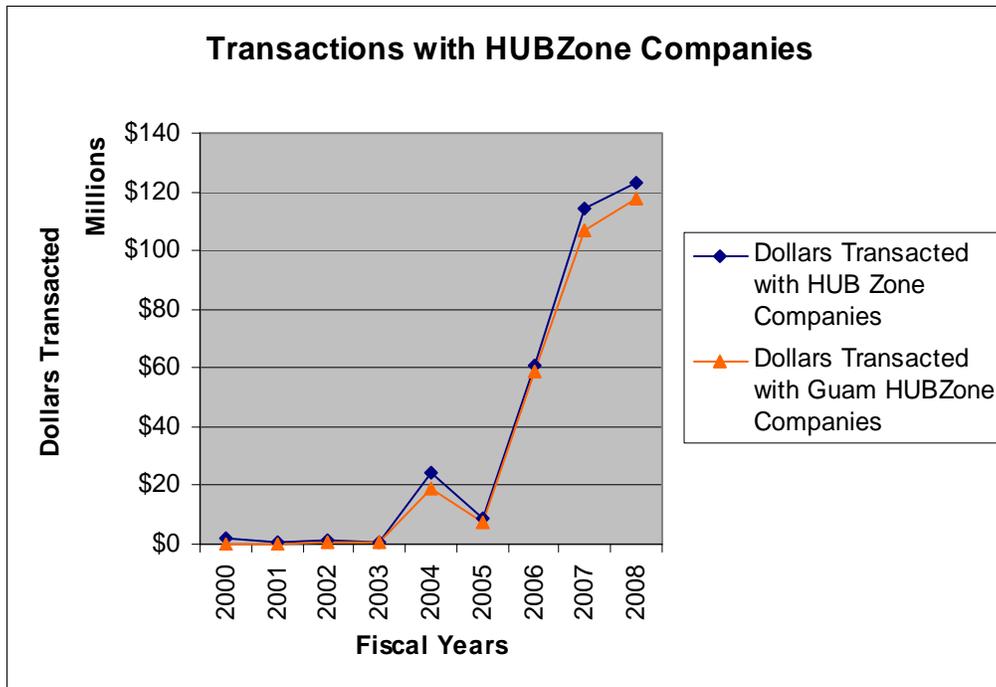
| Fiscal Year | Total Transactions | Transactions with Guam Companies | Transactions with Alaskan Native Corporations | Transactions with Native Hawaiian Corporations |
|-------------|--------------------|----------------------------------|---|--|
| 2000 | \$249,423,224 | \$133,565,133 | 0 | \$0 |
| 2001 | \$227,092,079 | \$86,539,931 | 0 | \$0 |
| 2002 | \$306,624,497 | \$152,045,241 | \$2,792,976 | \$0 |
| 2003 | \$532,941,580 | \$210,838,012 | \$14,213,214 | \$8,464 |
| 2004 | \$365,879,217 | \$160,240,396 | \$9,197,339 | \$309,223 |
| 2005 | \$437,749,316 | \$218,208,885 | \$17,704,483 | \$1,201,994 |
| 2006 | \$434,748,606 | \$223,846,429 | \$14,172,734 | \$2 * |
| 2007 | \$505,968,086 | \$269,491,874 | \$10,361,773 | \$1,404,813 |
| 2008 | \$616,881,708 | \$259,013,872 | \$15,798,763 | \$546,835 |

*\$2 is the figure extracted from USAspending.gov. Reason for low number not explained.

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal "transactions" data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with "zero" or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

**Federal Transactions for Work Performed in Guam
2000-2008**

As a result of Congresswoman Bordallo’s actions, the Small Business Administration HUBZone Program was extended to Guam. In 2007, federal transactions increased for HUBZone companies, particularly those from Guam. Over 21% of all dollars obligated for Fiscal Year 2007 were paid to HUBZone companies from Guam. In other words, 93% of all HubZone dollars went to Guam HUBZone companies. Total HUBZone dollar transactions decreased slightly in 2008 to 20% however, 95% of all HUBZone dollar transactions were awarded to HUBZone companies from Guam.



Transactions with HUBZone Companies

| Fiscal Year | Total Obligated | \$ to HUBZone | \$ to Guam HUBZone |
|-------------|-----------------|---------------|--------------------|
| 2000 | \$249,423,224 | \$2,216,730 | \$0 |
| 2001 | \$227,092,079 | \$728,482 | \$0 |
| 2002 | \$306,624,497 | \$1,252,448 | \$929,576 |
| 2003 | \$532,941,580 | \$480,975 | \$480,975 |
| 2004 | \$365,879,216 | \$24,517,503 | \$18,658,642 |
| 2005 | \$437,749,316 | \$9,061,629 | \$7,546,062 |
| 2006 | \$434,748,606 | \$60,766,758 | \$58,574,082 |
| 2007 | \$505,968,086 | \$114,427,994 | \$107,091,036 |
| 2008 | \$616,881,708 | \$123,226,028 | \$117,629,890 |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal “transactions” data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with “zero” or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

Federal Transactions for Work Performed in Guam 2000-2008

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The following table depicts the extent to which Guam businesses satisfied federal demand for goods and services from Fiscal Years 2000-2008. Opportunities may exist for local businesses to satisfy more of the federal demand.

Guam businesses satisfied **100%** of federal demand for the following products and services: ships, small craft, pontoons and floating docks; railway equipment; engine accessories; pipe, tubing, hose and fittings; agricultural supplies; live animals; nonmetallic fabricated materials; metal bars, sheets and shapes; purchase of structures and facilities; fuels, lubricants, oils and waxes.

Guam businesses satisfied between **75% and 99%** of federal demand for the following products and services: subsistence; hardware and abrasives; tires and lubes; chemicals and chemical products; social services; alarm, signal and security detection systems; aircraft landing, loading and handling equipment; Fiber optics materials, components and accessories; Refrigeration, air conditioning equipment; Modification of equipment; and Water purification and sewage treatment equipment.

Guam businesses satisfied between **50% and 74%** of federal demand for the following products and services: Household and commercial furnishings & appliances; Lease or rental of facilities; Containers, packaging and packing supplies; Prefabricated structures and scaffolding; Recreational and athletic equipment; Medical Services; Musical Instruments, phonographs & home type radios; Automatic data processing and telecom services; Woodworking machinery and equipment; Construction of structures and facilities; Construction, mining, highway maintenance equipment; Maintenance Repair and Alteration of real property; Research and Development; Miscellaneous; Electrical and electronic equipment components; and Food preparation and serving equipment.

Guam businesses satisfied between **25% and 49%** of federal demand for the following products and services: Transportation, travel and relocation services; Vehicular equipment components; Agricultural machinery and equipment; Office supplies and devices; Material handling equipment; Quality control, testing and inspection services; Photographic Instruments; Ship and Marine Equipment; Automatic Data Processing equipment; Electric wire, and power and distribution equipment; Furnace, steam plant, drying & nuclear reactors; Brushes, paints, sealers and adhesives; Lumber, millwork, plywood and veneer; Special industry machinery; Salvage Service; and Metalworking machinery.

Guam businesses satisfied between **1% and 24%** of federal demand for the following products and services: Engines, turbines, and components; Service and Trade equipment; Maintenance and repair shop equipment; Education and training services; Furniture; Medical, dental and veterinary equipment, supplies; Installation of equipment; Textiles, leather, apparel shoe findings, tents, flags; Technical Representative Services; Fire Fighting, rescue and safety equipment; Construction and building materials; Photographic, mapping, printing and publication services; Special studies and analysis (not R&D); Cleaning equipment and supplies; Communication, detection & coherent rad.

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal "transactions" data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with "zero" or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

**Federal Transactions for Work Performed in Guam
2000-2008**

Equipment; Utilities and Housekeeping; Architectural and engineering services; Professional, admin & management support services; Clothing, individual equipment, and insignias; Natural Resources and conservation services; Office machines, text processing systems and equipment; Hand tools; and Instruments and laboratory equipment.

Guam businesses satisfied **none** of the federal demand for the following goods and services: Operation of government-owned facilities; Weapons; Fire Control Equipment; Ammunition and Explosives; Tractors; Bearings; Plumbing, heating, waste disposal; Training aids and devices; Books, maps and other publications; Toiletries; and Measuring Tools.

Major Product Summary: 2000 – 2008

100% of Federal Demand

| Major Product or Service | Dollar Amount of Transactions 2000-2008 | | Guam Companies as Percent of Total | Types of Major Products and Services | Examples of Guam Companies Performing Work |
|---|--|-----------------|---|--|--|
| | All Companies | Guam Companies | | | |
| 19. Ships, small craft, pontoons and floating docks | \$600,392.00 | \$600,392.00 | 100% | Tug and pilot services; watercraft rental | Cabras Marine |
| 22. Railway Equipment | \$7,200.00 | \$7,200.00 | 100% | Unknown | Pine Rental |
| 29. Engine accessories | \$15,275.00 | \$15,275.00 | 100% | Repair/inspect vessels | Guam Shipyard |
| 47. Pipe, tubing, hose and fittings | \$11,077.00 | \$11,077.00 | 100% | Supplies for Tactical Vehicles | Bisnes Mami |
| 87. Agricultural supplies | \$33,839.00 | \$33,839.00 | 100% | Supplies for Naval Hosp | Modern International |
| 88. Live Animals | \$9,000.00 | \$9,000.00 | 100% | Unknown | Peters Aquarium |
| 93. Nonmetallic Fabricated Materials | \$14,332.00 | \$14,332.00 | 100% | weight testing services | Guam Shipyard |
| 95. Metal bars, sheets and shapes | \$45,123.00 | \$45,123.00 | 100% | Unknown | BME & Sons |
| E. Purchase of Structures and Facilities | \$130,543.00 | \$130,543.00 | 100% | Replace doors | Serrano Const Co. |
| 91. Fuels, lubricants, oils and waxes | \$27,428,536.20 | \$27,363,681.10 | 100% | Oil, oxygen, gas | Marianas Gas, SPPC, Bisnes Mami |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal “transactions” data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with “zero” or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

75%-99% of Federal Demand

| Major Product or Service | Dollar Amount of Transactions 2000-2008 | | Guam Companies as Percent of Total | Types of Major Products and Services | Examples of Guam Companies Performing Work |
|---|--|-------------------|---|--|---|
| | All Companies | Guam Companies | | | |
| 53. Hardware and abrasives | \$251,084.00 | \$243,535.00 | 97% | Doors, washers, misc parts | Able; Kautz; Bisnes Mami; VCP Pac |
| 26. Tires and Lubes | \$125,162.00 | \$120,821.00 | 97% | unknown | Triple J; Island Training and Trading |
| 68. Chemicals and chemical products | \$908,270.57 | \$875,403.57 | 96% | Oxygen; pest control | Island Equip; No Ka Oi |
| G. Social Services (eg, MWR) | \$18,316,994.00 | \$17,461,403.00 | 95% | child care, pianist, MWR | GFS, individuals eg, Sister Oliva; Bernadette Santos |
| 63. Alarm, signal and security detection systems | \$1,152,591.83 | \$1,076,221.00 | 93% | repair, maintenance | Pacific Security Alarm; Cybertec |
| 17. Aircraft landing, loading and handling equipment | \$344,646.76 | \$315,977.00 | 92% | Runway lights | Technology Management Group |
| 60. Fiber optics materials, components & accessories | \$249,029.00 | \$223,717.00 | 90% | cable TV | Guam Cablevision; Pacific Data Systems |
| 41. Refrigeration, air conditioning equipment | \$2,453,044.17 | \$2,148,024.00 | 88% | a/c & a/crepair | JWS; Bisnes Mami |
| K. Modification of equipment | \$24,860.81 | \$21,356.00 | 86% | carpet, bedliner, utility vehicles | Americana Group; Bylerly and Cook; Cars Plus |
| 46. Water purification and sewage treatment equipment | \$247,629.00 | \$205,163.00 | 83% | pressure washer, portable toilets | Tanks A lot; Todo Mauleg |
| 62. Lighting fixtures and lamps | \$520,605.00 | \$429,833.00 | 83% | Rental | Kwikspace |
| J. Maintenance, repair and rebuilding of equipment | \$260,065,767.00 | \$213,873,686.00 | 82% | ship repair | Guam Shipyards |
| 43. Pumps and compressors | \$162,020.08 | \$125,274.08 | 77% | vehicles, diesel engine | AK; Bisnes Mami; Nissan |
| W. Lease or rental of Equipment | \$21,730,857.99 | \$16,449,525.00 | 76% | vehicle, lift, toilet rentals | Emerald; Triple J; AK; East-West; Todo Mauleg; Morricco |
| 23. Motor vehicles, trailers, cycles | \$3,243,554.00 | \$2,437,770.00 | 75% | car rental | Emerald; Triple J; AK; East-West |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal “transactions” data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with “zero” or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

50% - 74% of Federal Demand

| Major Product or Service | Dollar Amount of Transactions 2000-2008 | | Guam Companies as Percent of Total | Types of Major Products and Services | Examples of Guam Companies Performing Work |
|---|--|-------------------|---|--|--|
| | All Companies | Guam Companies | | | |
| 72. Household and commercial furnishings & appliances | \$1,370,200.45 | \$982,235.53 | 72% | carpet, TV, washers | Americana Group; Designers Direct; Town House |
| X. Lease or rental of facilities | \$61,894,286.12 | \$43,297,850.33 | 70% | office, ballroom, hotel room rental/lease | EC Dev; Camacho Family Partnership; Outrigger |
| 81. Containers, packaging and packing supplies | \$625,984.59 | \$432,326.00 | 69% | archive medical records, special containers | Cargo Express; JRS |
| 54. Pre-fabricated structures and scaffolding | \$960,141.85 | \$640,125.00 | 67% | containers, etc. | Kwikspace; JRS; Smithbridge |
| 78. Recreational and athletic equipment | \$850,680.00 | \$561,241.00 | 66% | wetsuits, topdressing sand, etc | Guam/Micro Scuba Wholesale; Hoku Sino Guam |
| Q. Medical Services | \$2,492,192.00 | \$1,640,852.00 | 66% | Pathology, sleep study, Physical/Occup Therapy | Seventh Day; Pac Smiles; GMH |
| 77. Musical Instruments, phonographs & home type radios | \$230,112.62 | \$150,927.75 | 66% | speaker stands, instruments | none |
| D. Automatic data processing and telecom services | \$13,599,130.84 | \$8,886,453.00 | 65% | cell phones, computer specialists | ITE; Guam Cell; Ganacias; Justillana |
| 32. Woodworking machinery and equipment | \$19,457.00 | \$12,644.00 | 65% | tilting arbor saw | none |
| Y. Construction of structures and facilities | \$867,024,399.00 | \$562,001,747.00 | 65% | Repair, construct, resurface, etc | Hawaiian Rock; Black; Reliable Builders |
| 38. Construction, mining, highway maintenance equipment | \$708,037.00 | \$445,015.00 | 63% | helium, gas refills | Marianas Gas; LPG Gas |
| Z. Maintenance Repair and Alteration of real property | \$850,854,793.60 | \$487,817,380.00 | 57% | painting, fencing, etc | Fargo Pacific; Reliable Builders; World Electric |
| A. Research and Development | \$2,525,264.53 | \$1,364,418.91 | 54% | DSL line, new gate install, wharf improvements | GTA; Black; MS Builders |
| 99. Miscellaneous | \$8,927,750.63 | \$4,800,469.00 | 54% | fabricate pole, signage | Cooper Signs; individuals; Titas Bakery |
| 59. Electrical and electronic equipment components | \$523,740.23 | \$273,828.90 | 52% | Fixtures, | America's Best; |
| 73. Food preparation and serving equipment | \$648,866.91 | \$328,888.50 | 51% | food prep | Pac Tech Services |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal "transactions" data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with "zero" or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

25% - 49% of Federal Demand

| Major Product or Service | Dollar Amount of Transactions 2000-2008 | | Guam Companies as Percent of Total | Types of Major Products and Services | Examples of Guam Companies Performing Work |
|---|--|-------------------|---|---|--|
| | All Companies | Guam Companies | | | |
| V. Transportation, travel and relocation services | \$73,065,388.85 | \$34,704,316.45 | 47% | Hotel rooms, bus charters, tug assists | Kloppenburg; Cabras Marine; Housing Solutions; Saipan Crewboats; Holiday Resorts |
| 25. Vehicular equipment components | \$192,819.85 | \$89,286.00 | 46% | tommy gate | Guam Automotive Clinic |
| 37. Agricultural machinery and equipment | \$512,286.00 | \$224,189.00 | 44% | pest control | No Ka Oi; Hagens |
| 75. Office supplies and devices | \$1,287,406.27 | \$554,886.99 | 43% | office supplies, paper pates | Able Industries; VCE Pacific |
| 39. Material handling equipment | \$508,544.00 | \$212,647.00 | 42% | equip rental, preventive maint. | Pine Rental; Advance Management |
| H. Quality control, testing and inspection services | \$198,945.00 | \$82,545.00 | 41% | Unknown | Burke Engineering; Island Certs |
| 67. Photographic Instruments | \$161,913.08 | \$65,928.00 | 41% | install video screen | Metro Pac Resources |
| 20. Ship and Marine Equipment | \$177,672.00 | \$69,458.00 | 39% | craft rental, pumps, wind detector | JohnDel, Coral Reef |
| 70. Automatic Data Processing equipment | \$6,640,590.78 | \$2,365,586.28 | 36% | computers/accessories | Dimension Sstems; ComputerSmart |
| 61. Electric wire, and power and distribution equipment | \$2,870,498.21 | \$1,016,008.00 | 35% | cable TV | Guam Cablevision; |
| 44. Furnace, steam plant, drying eg & nuclear reactors | \$617,593.00 | \$214,468.00 | 35% | delivery services | Ambyth |
| 80. Brushes, paints, sealers and adhesives | \$147,454.48 | \$48,484.48 | 33% | paint | Protective Coating Supply |
| 55. Lumber, millwork, plywood and veneer | \$1,301,537.00 | \$399,000.00 | 31% | build crates, bomb racks | SPI |
| 36. Special industry machinery | \$1,586,932.00 | \$450,284.00 | 28% | laser system, copiers, printers, oxygen | Able Industries, Island Equipment |
| P. Salvage Service | \$16,627,430.00 | \$4,553,156.00 | 27% | remove underground storage tanks, salvage vessels | Cabras Marine |
| 34. Metalworking machinery | \$315,219.98 | \$83,747.00 | 27% | welding machine, curtain, locks | Americana Group; Pac Drilling; Guam Lock and Key |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal “transactions” data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with “zero” or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

1% - 24% of Federal Demand

| Major Product or Service | Dollar Amount of Transactions 2000-2008 | | Guam Companies as Percent of Total | Types of Major Products and Services | Examples of Guam Companies Performing Work |
|--|--|-------------------|---|---|--|
| | All Companies | Guam Companies | | | |
| 28. Engines, turbines, and components | \$395,171.00 | \$94,652.00 | 24% | blower repairs, lab reagents | Guam Shipyard |
| 35. Service and Trade equipment | \$528,701.00 | \$123,315.00 | 23% | sandblasting, painting, washers | JM Sandblasting |
| 49. Maintenance and repair shop equipment | \$360,018.00 | \$82,663.00 | 23% | various tools and accessories | ComResMil Inc. |
| U. Education and training services | \$1,010,387.00 | \$205,571.00 | 20% | Retirement, dog handler, crane training/certification | Island Certs; ME International |
| 71. Furniture | \$6,687,897.00 | \$1,350,299.00 | 20% | office furniture | M-80; Designers Direct; Office Images |
| 65. Medical, dental and veterinary equipment, supplies | \$21,070,194.00 | \$3,901,379.00 | 19% | retinal camera, films/chemicals, caskets, exam tables | Burke Engineering; 7th day Adventist; Gerald Perez; MR Imaging |
| N. Installation of equipment | \$2,876,908.46 | \$524,938.00 | 18% | radios, sensors, | ME Int; Pac Foundation Co. |
| 83. Textiles, leather, apparel shoe findings, tents, flags | \$657,388.00 | \$113,235.10 | 17% | canopy awnings, rack curtains | Coral Reef; Thiems Upholstery |
| L. Technical Representative Services | \$673,275.00 | \$114,741.00 | 17% | special equipment maintenance | Ampro Inc |
| 42. Fire Fighting, rescue and safety equipment | \$1,083,806.90 | \$177,147.00 | 16% | ER kits, Triage equipment, Surveyor stand | Smithbridge; |
| 56. Construction and building materials | \$15,864,772.00 | \$2,438,491.36 | 15% | base course, kitchen cabinets, silicone, cement, partitions | Black; M-80; Perez Bros; Haw'n Rock |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal "transactions" data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with "zero" or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

1% - 24% of Federal Demand (continued)

| Major Product or Service | Dollar Amount of Transactions 2000-2008 | | Guam Companies as Percent of Total | Types of Major Products and Services | Examples of Guam Companies Performing Work |
|---|--|-------------------|---|--|--|
| | All Companies | Guam Companies | | | |
| T. Photographic, mapping, printing and publication services | \$288,455.00 | \$43,182.00 | 15% | advertisements, night vision goggles adjustments | Guam Cablevision; |
| B. Special studies and analysis (not R&D) | \$2,356,887.62 | \$334,980.62 | 14% | geotech analysis, valiant shield monitoring | Pac Soils Engineering and Testing |
| 79. Cleaning equipment and supplies | \$134,612.00 | \$18,059.00 | 13% | powersweeper, scrubber | Advance Mgmt. |
| 58. Communication, detection & coherent rad. equipment | \$11,001,313.05 | \$1,351,712.78 | 12% | cell phone, pager, long distance services, TVs | Able Industries, Guam Cell; Ganacias; TeleGuam |
| Unknown | \$5,676,113.16 | \$671,286.75 | 12% | Products/services not classified in data base | Pac Security; GPA, GTA, Bisnes Mami |
| S. Utilities and Housekeeping | \$745,484,150.00 | \$78,315,366.79 | 11% | custodial services, waste removal, internet services | Advance Mgmt; Guam Cell; BKA Koku |
| C. Architectural and engineering services | \$207,281,453.00 | \$20,799,451.17 | 10% | design kitchens, survey radon, design fire suppression system | Earth Tech; Setiadi; Massoud; Macario; Black |
| R. Professional, admin & management support services | \$88,753,259.00 | \$5,673,914.00 | 6% | housekeeping, rent dozer, officiating service, corrosion control, towing service | Cholet Music Service; Pac Officials Assoc; Brand Inc. |
| 84. Clothing, individual equipment, and insignias | \$619,397.00 | \$36,931.00 | 6% | weather/tactical gear, armored services | Armored Express Services |
| F. Natural Resources and conservation services | \$51,419,642.00 | \$2,837,188.75 | 6% | landfill inspection, waste transport, oil spill cleanup | PCR Environmental; UEG Inc.; Ampro |
| 74. Office machines, text processing systems and equipment | \$648,831.00 | \$26,769.00 | 4% | paper shredders | Able Industries; Goodland Inc |
| 51. Hand tools | \$134,608.00 | \$5,042.00 | 4% | tool set, chest | Able Industries |
| 66. Instruments and laboratory equipment | \$4,065,334.85 | \$34,657.00 | 1% | thermo imager, sensors, arc light system | Cybertec Holdings |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal “transactions” data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with “zero” or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

0% of Federal Demand

| Major Product or Service | Dollar Amount of Transactions 2000-2008 | | Guam Companies as Percent of Total | Types of Major Products and Services | Examples of Guam Companies Performing Work |
|---|--|-------------------|---|--|--|
| | All Companies | Guam Companies | | | |
| M. Operation of government-owned facilities | \$102,189,776.00 | \$463,650.00 | 0% | BOS, supply & transportation services, maintenance | Global Food Services |
| 10. Weapons | \$88,653.00 | \$0.00 | 0% | weapons racks | none |
| 12. Fire Control Equipment | \$78,055.00 | \$0.00 | 0% | holographic sights, certification | none |
| 13. Ammunition and Explosives | \$194,364.94 | \$0.00 | 0% | simunitions | none |
| 24. Tractors | \$55,825.00 | \$0.00 | 0% | tractors | none |
| 31. Bearings | \$14,900.00 | \$0.00 | 0% | bearing pads | none |
| 45. Plumbing, heating, waste disposal | \$24,448.00 | \$0.00 | 0% | remove ultrasonic meter | none |
| 69. Training aids and devices | \$309,293.46 | \$0.00 | 0% | K-9 equipment, IED simulation kit | none |
| 76. Books, maps and other publications | \$402,808.00 | \$0.00 | 0% | pamphlets, brochures, posters library books, class books | none |
| 85. Toiletries | \$112,974.00 | \$0.00 | 0% | unknown | none |
| 52. Measuring Tools | \$15,180.00 | \$0.00 | 0% | topcon GS2 | none |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal “transactions” data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with “zero” or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

**Major Product and Services Transactions Each Year
Year: 2000**

| Major Product or Service | 2000 | | | | |
|---|-------------------------------------|---|--------------------------------------|--|------------------------|
| | No. of Transactions (All Companies) | Dollar Amount of Transactions (All Companies) | No. of Transactions (Guam Companies) | Dollar Amount of Transactions (Guam Companies) | Guam Co. as % of Total |
| 17. Aircraft landing, loading and handling equipment | | | | | |
| 19. Ships, small craft, pontoons and floating docks | | | | | |
| 22. Railway Equipment | | | | | |
| 29. Engine accessories | | | | | |
| 47. Pipe, tubing, hose and fittings | | | | | |
| 87. Agricultural supplies | | | | | |
| 88. Live Animals | | | | | |
| 93. Nonmetallic Fabricated Materials | | | | | |
| 95. Metal bars, sheets and shapes | | | | | |
| E. Purchase of Structures and Facilities | | | | | |
| 91. Fuels, lubricants, oils and waxes | 2 | 463,700.00 | 2 | 463,700.00 | 100% |
| 89. Subsistence | 56 | \$5,351,577.00 | 56 | \$5,351,577.00 | 100% |
| 53. Hardware and abrasives | | | | | |
| 68. Chemicals and chemical products | 1 | \$29,134.00 | 1 | \$29,134.00 | 100% |
| 26. Tires and Lubes | | | | | |
| 43. Pumps and compressors | | | | | |
| G. Social Services (eg, MWR) | 1 | \$42,430.00 | 1 | \$42,430.00 | 100% |
| 63. Alarm, signal and security detection systems | | | | | |
| 41. Refrigeration, air conditioning equipment | | | | | |
| 60. Fiber optics materials, components & accessories | | | | | |
| K. Modification of equipment | | | | | |
| 62. Lighting fixtures and lamps | | | | | |
| J. Maintenance, repair and rebuilding of equipment | 81 | \$13,257,862.00 | 56 | \$12,196,651.00 | 92% |
| 23. Motor vehicles, trailers, cycles | 2 | \$121,000.00 | 1 | \$25,000.00 | 21% |
| W. Lease or rental of Equipment | 7 | \$6,507,064.00 | 4 | \$5,983,759.00 | 92% |
| Q. Medical Services | | | | | |
| 72. Household and commercial furnishings & appliances | 2 | \$140,615.00 | 2 | \$140,615.00 | 100% |
| X. Lease or rental of facilities | 39 | \$4,996,000.00 | 15 | \$3,224,000.00 | 65% |
| 54. Pre-fabricated structures and scaffolding | | | | | |
| 78. Recreational and athletic equipment | 1 | \$38,769.00 | | | 0% |
| D. Automatic data processing and telecom services | 6 | \$443,000.00 | 2 | \$162,090.00 | 37% |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal "transactions" data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with "zero" or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Major Product or Service | 2000 | | | | |
|---|-------------------------------------|---|--------------------------------------|--|------------------------|
| | No. of Transactions (All Companies) | Dollar Amount of Transactions (All Companies) | No. of Transactions (Guam Companies) | Dollar Amount of Transactions (Guam Companies) | Guam Co. as % of Total |
| Y. Construction of structures and facilities | 55 | \$89,565,654.00 | 41 | \$60,440,360.00 | 67% |
| 81. Containers, packaging and packing supplies | | | | | |
| 38. Construction, mining, highway maintenance equipment | | | | | |
| 59. Electrical and electronic equipment components | | | | | |
| Z. Maintenance Repair and Alteration of real property | 354 | \$69,202,867.00 | 133 | \$34,276,112.00 | 50% |
| 73. Food preparation and serving equipment | | | | | |
| A. Research and Development | | | | | |
| 99. Miscellaneous | 1 | \$29,778.00 | 1 | \$29,778.00 | 100% |
| 37. Agricultural machinery and equipment | 1 | \$53,867.00 | | | 0% |
| V. Transportation, travel and relocation services | 8 | \$4,241,363.00 | 6 | \$1,678,943.00 | 40% |
| 25. Vehicular equipment components | | | | | |
| 46. Water purification and sewage treatment equipment | 1 | \$34,937.00 | | | 0% |
| 39. Material handling equipment | | | | | |
| H. Quality control, testing and inspection services | | | | | |
| 20. Ship and Marine Equipment | | | | | |
| 77. Musical Instruments, phonographs & home type radios | | | | | |
| 70. Automatic Data Processing equipment | 4 | \$178,963.00 | | | 0% |
| 44. Furnace, steam plant, drying eg & nuclear reactors | 1 | \$395,905.00 | | | 0% |
| N. Installation of equipment | | | | | |
| 32. Woodworking machinery and equipment | | | | | |
| 80. Brushes, paints, sealers and adhesives | | | | | |
| 49. Maintenance and repair shop equipment | | | | | |
| 55. Lumber, millwork, plywood and veneer | | | | | |
| 61. Electric wire, and power and distribution equipment | | | | | |
| 75. Office supplies and devices | | | | | |
| 67. Photographic Instruments | | | | | |
| 34. Metalworking machinery | | | | | |
| 36. Special industry machinery | | | | | |
| P. Salvage Service | 8 | \$2,658,798.00 | 3 | \$1,238,571.00 | 47% |
| 35. Service and Trade equipment | | | | | |
| 28. Engines, turbines, and components | | | | | |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal “transactions” data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with “zero” or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

**Federal Transactions for Work Performed in Guam
2000-2008**

| Major Product or Service | 2000 | | | | |
|---|-------------------------------------|---|--------------------------------------|--|------------------------|
| | No. of Transactions (All Companies) | Dollar Amount of Transactions (All Companies) | No. of Transactions (Guam Companies) | Dollar Amount of Transactions (Guam Companies) | Guam Co. as % of Total |
| 71. Furniture | 8 | \$448,171.00 | 4 | \$190,893.00 | 43% |
| U. Education and training services | | | | | |
| 65. Medical, dental and veterinary equipment, supplies | 1 | \$34,000.00 | | | 0% |
| 42. Fire Fighting, rescue and safety equipment | | | | | |
| L. Technical Representative Services | | | | | |
| 56. Construction and building materials | | | | | |
| T. Photographic, mapping, printing and publication services | 1 | \$25,000.00 | 1 | \$25,000.00 | 100% |
| 79. Cleaning equipment and supplies | | | | | |
| 58. Communication, detection & coherent rad. equipment | 2 | \$136,938.00 | 1 | \$108,288.00 | 79% |
| S. Utilities and Housekeeping | 95 | \$29,737,686.00 | 27 | \$4,262,227.00 | 14% |
| Unknown | | | | | |
| C. Architectural and engineering services | 96 | \$10,536,581.00 | 51 | \$1,902,874.00 | 18% |
| 51. Hand tools | | | | | |
| 84. Clothing, individual equipment, and insignias | | | | | |
| R. Professional, admin & management support services | 14 | \$6,329,958.00 | 10 | \$563,131.00 | 9% |
| F. Natural Resources and conservation services | 33 | \$2,194,963.00 | 3 | \$162,090.00 | 7% |
| B. Special studies and analysis (not R&D) | 4 | \$232,399.00 | 1 | \$7,000.00 | 3% |
| 74. Office machines, text processing systems and equipment. | 1 | \$1,000.00 | | | 0% |
| 83. Textiles, leather, apparel shoe findings, tents, flags | | | | | |
| 66. Instruments and laboratory equipment | 2 | \$1,991,245.00 | | | 0% |
| M. Operation of government-owned facilities | | | | | |
| 10. Weapons | | | | | |
| 12. Fire Control Equipment | | | | | |
| 13. Ammunition and Explosives | | | | | |
| 24. Tractors | | | | | |
| 31. Bearings | | | | | |
| 45. Plumbing, heating, waste disposal | | | | | |
| 69. Training aids and devices | | | | | |
| 76. Books, maps and other publications | | | | | |
| 85. Toiletries | | | | | |
| 52. Measuring Tools | | | | | |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal “transactions” data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with “zero” or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

**Federal Transactions for Work Performed in Guam
2000-2008**

**Major Product and Services Transactions Each Year
Year: 2001**

| Major Product or Service | 2001 | | | | |
|---|-------------------------------------|---|--------------------------------------|--|------------------------|
| | No. of Transactions (All Companies) | Dollar Amount of Transactions (All Companies) | No. of Transactions (Guam Companies) | Dollar Amount of Transactions (Guam Companies) | Guam Co. as % of Total |
| 17. Aircraft landing, loading and handling equipment | | | | | |
| 19. Ships, small craft, pontoons and floating docks | | | | | |
| 22. Railway Equipment | | | | | |
| 29. Engine accessories | | | | | |
| 47. Pipe, tubing, hose and fittings | | | | | |
| 87. Agricultural supplies | | | | | |
| 88. Live Animals | | | | | |
| 93. Nonmetallic Fabricated Materials | | | | | |
| 95. Metal bars, sheets and shapes | | | | | |
| E. Purchase of Structures and Facilities | | | | | |
| 91. Fuels, lubricants, oils and waxes | | | | | |
| 89. Subsistence | 147 | \$19,996,708.00 | 147 | \$19,996,708.00 | 100% |
| 53. Hardware and abrasives | | | | | |
| 68. Chemicals and chemical products | 1 | \$45,500.00 | 1 | \$45,500.00 | 100% |
| 26. Tires and Lubes | | | | | |
| 43. Pumps and compressors | | | | | |
| G. Social Services (eg, MWR) | 1 | \$41,750.00 | 1 | \$41,750.00 | 100% |
| 63. Alarm, signal and security detection systems | | | | | |
| 41. Refrigeration, air conditioning equipment | | | | | |
| 60. Fiber optics materials, components & accessories | | | | | |
| K. Modification of equipment | | | | | |
| 62. Lighting fixtures and lamps | | | | | |
| J. Maintenance, repair and rebuilding of equipment | 98 | \$20,993,768.00 | 69 | \$18,796,055.00 | 90% |
| 23. Motor vehicles, trailers, cycles | | | | | |
| W. Lease or rental of Equipment | 3 | \$5,803,165.00 | 1 | \$5,553,940.00 | 96% |
| Q. Medical Services | 3 | \$86,830.00 | 3 | \$86,830.00 | 100% |
| 72. Household and commercial furnishings & appliances | | | | | |
| X. Lease or rental of facilities | 38 | \$5,617,000.00 | 19 | \$4,015,000.00 | 71% |
| 54. Pre-fabricated structures and scaffolding | 1 | \$21,000.00 | 1 | \$21,000.00 | 100% |
| 78. Recreational and athletic equipment | | | | | |
| D. Automatic data processing and telecom services | 9 | \$128,300.00 | 7 | \$59,300.00 | 46% |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal "transactions" data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with "zero" or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Major Product or Service | 2001 | | | | |
|---|-------------------------------------|---|--------------------------------------|--|------------------------|
| | No. of Transactions (All Companies) | Dollar Amount of Transactions (All Companies) | No. of Transactions (Guam Companies) | Dollar Amount of Transactions (Guam Companies) | Guam Co. as % of Total |
| Y. Construction of structures and facilities | 54 | \$37,322,477.00 | 23 | \$3,199,562.00 | 9% |
| 81. Containers, packaging and packing supplies | 1 | \$35,000.00 | 1 | \$35,000.00 | 100% |
| 38. Construction, mining, highway maintenance equipment | | | | | |
| 59. Electrical and electronic equipment components | | | | | |
| Z. Maintenance Repair and Alteration of real property | 383 | \$64,254,737.00 | 130 | \$25,209,361.00 | 39% |
| 73. Food preparation and serving equipment | | | | | |
| A. Research and Development | | | | | |
| 99. Miscellaneous | 2 | \$87,307.00 | 1 | \$33,907.00 | 39% |
| 37. Agricultural machinery and equipment | 1 | \$28,668.00 | | | 0% |
| V. Transportation, travel and relocation services | 5 | \$947,877.00 | 3 | \$776,528.00 | 82% |
| 25. Vehicular equipment components | | | | | |
| 46. Water purification and sewage treatment equipment | | | | | |
| 39. Material handling equipment | | | | | |
| H. Quality control, testing and inspection services | | | | | |
| 20. Ship and Marine Equipment | | | | | |
| 77. Musical Instruments, phonographs & home type radios | | | | | |
| 70. Automatic Data Processing equipment | | | | | |
| 44. Furnace, steam plant, drying eg & nuclear reactors | | | | | |
| N. Installation of equipment | 2 | \$537,876.00 | 1 | \$42,835.00 | 8% |
| 32. Woodworking machinery and equipment | | | | | |
| 80. Brushes, paints, sealers and adhesives | 1 | \$98,970.00 | | | 0% |
| 49. Maintenance and repair shop equipment | | | | | |
| 55. Lumber, millwork, plywood and veneer | | | | | |
| 61. Electric wire, and power and distribution equipment | 2 | \$426,136.00 | 1 | \$400,288.00 | 94% |
| 75. Office supplies and devices | | | | | |
| 67. Photographic Instruments | | | | | |
| 34. Metalworking machinery | | | | | |
| 36. Special industry machinery | | | | | |
| P. Salvage Service | 2 | \$636,213.00 | 2 | \$636,213.00 | 100% |
| 35. Service and Trade equipment | | | | | |
| 28. Engines, turbines, and components | | | | | |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal “transactions” data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with “zero” or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Major Product or Service | 2001 | | | | |
|---|-------------------------------------|---|--------------------------------------|--|------------------------|
| | No. of Transactions (All Companies) | Dollar Amount of Transactions (All Companies) | No. of Transactions (Guam Companies) | Dollar Amount of Transactions (Guam Companies) | Guam Co. as % of Total |
| 71. Furniture | 3 | \$150,635.00 | 1 | \$55,679.00 | 37% |
| U. Education and training services | 1 | \$44,403.00 | | | 0% |
| 65. Medical, dental and veterinary equipment, supplies | 8 | \$2,928,847.00 | 1 | \$26,000.00 | 1% |
| 42. Fire Fighting, rescue and safety equipment | 2 | \$64,516.00 | 2 | \$64,516.00 | 100% |
| L. Technical Representative Services | | | | | |
| 56. Construction and building materials | 2 | \$93,546.00 | | | 0% |
| T. Photographic, mapping, printing and publication services | | | | | |
| 79. Cleaning equipment and supplies | | | | | |
| 58. Communication, detection & coherent rad. equipment | | | | | |
| S. Utilities and Housekeeping | 107 | \$50,477,093.00 | 22 | \$4,362,272.00 | 9% |
| Unknown | | | | | |
| C. Architectural and engineering services | 57 | \$3,766,787.00 | 47 | \$2,775,840.00 | 74% |
| 51. Hand tools | | | | | |
| 84. Clothing, individual equipment, and insignias | | | | | |
| R. Professional, admin & management support services | 7 | \$6,660,289.00 | 3 | \$226,877.00 | 3% |
| F. Natural Resources and conservation services | 26 | \$4,928,053.00 | | | 0% |
| B. Special studies and analysis (not R&D) | 2 | \$592,143.00 | | | 0% |
| 74. Office machines, text processing systems and equipment | 2 | \$83,939.00 | | | 0% |
| 83. Textiles, leather, apparel shoe findings, tents, flags | | | | | |
| 66. Instruments and laboratory equipment | 3 | \$128,609.00 | | | 0% |
| M. Operation of government-owned facilities | | | | | |
| 10. Weapons | | | | | |
| 12. Fire Control Equipment | | | | | |
| 13. Ammunition and Explosives | | | | | |
| 24. Tractors | | | | | |
| 31. Bearings | | | | | |
| 45. Plumbing, heating, waste disposal | | | | | |
| 69. Training aids and devices | | | | | |
| 76. Books, maps and other publications | 1 | \$30,874.00 | | | 0% |
| 85. Toiletries | | | | | |
| 52. Measuring Tools | | | | | |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal "transactions" data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with "zero" or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

**Federal Transactions for Work Performed in Guam
2000-2008**

**Major Product and Services Transactions Each Year
Year: 2002**

| Major Product or Service | 2002 | | | | |
|---|-------------------------------------|---|--------------------------------------|--|------------------------|
| | No. of Transactions (All Companies) | Dollar Amount of Transactions (All Companies) | No. of Transactions (Guam Companies) | Dollar Amount of Transactions (Guam Companies) | Guam Co. as % of Total |
| 17. Aircraft landing, loading and handling equipment | | | | | |
| 19. Ships, small craft, pontoons and floating docks | | | | | |
| 22. Railway Equipment | | | | | |
| 29. Engine accessories | | | | | |
| 47. Pipe, tubing, hose and fittings | | | | | |
| 87. Agricultural supplies | | | | | |
| 88. Live Animals | | | | | |
| 93. Nonmetallic Fabricated Materials | | | | | |
| 95. Metal bars, sheets and shapes | | | | | |
| E. Purchase of Structures and Facilities | | | | | |
| 91. Fuels, lubricants, oils and waxes | 3 | \$4,963,106.00 | 3 | \$4,963,106.00 | 100% |
| 89. Subsistence | 129 | \$15,546,195.00 | 129 | \$15,546,195.00 | 100% |
| 53. Hardware and abrasives | | | | | |
| 68. Chemicals and chemical products | 3 | \$100,250.00 | 3 | \$100,250.00 | 100% |
| 26. Tires and Lubes | | | | | |
| 43. Pumps and compressors | | | | | |
| G. Social Services (eg, MWR) | | | | | |
| 63. Alarm, signal and security detection systems | | | | | |
| 41. Refrigeration, air conditioning equipment | | | | | |
| 60. Fiber optics materials, components & accessories | | | | | |
| K. Modification of equipment | | | | | |
| 62. Lighting fixtures and lamps | | | | | |
| J. Maintenance, repair and rebuilding of equipment | 100 | \$22,001,449.00 | 71 | \$18,388,911.00 | 84% |
| 23. Motor vehicles, trailers, cycles | 2 | \$120,000.00 | 2 | \$120,000.00 | 100% |
| W. Lease or rental of Equipment | 4 | \$309,997.00 | 2 | \$108,457.00 | 35% |
| Q. Medical Services | 1 | \$14,000.00 | 1 | \$14,000.00 | 100% |
| 72. Household and commercial furnishings & appliances | 1 | \$34,768.00 | | | 0% |
| X. Lease or rental of facilities | 39 | \$5,630,000.00 | 20 | \$4,048,000.00 | 72% |
| 54. Pre-fabricated structures and scaffolding | | | | | |
| 78. Recreational and athletic equipment | | | | | |
| D. Automatic data processing and telecom services | 8 | \$1,416,409.00 | 4 | \$85,950.00 | 6% |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal "transactions" data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with "zero" or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Major Product or Service | 2002 | | | | |
|---|-------------------------------------|---|--------------------------------------|--|------------------------|
| | No. of Transactions (All Companies) | Dollar Amount of Transactions (All Companies) | No. of Transactions (Guam Companies) | Dollar Amount of Transactions (Guam Companies) | Guam Co. as % of Total |
| Y. Construction of structures and facilities | 28 | \$27,856,372.00 | 19 | \$25,387,598.00 | 91% |
| 81. Containers, packaging and packing supplies | 1 | \$136,800.00 | 1 | \$136,800.00 | 100% |
| 38. Construction, mining, highway maintenance equipment | 3 | \$176,345.00 | 3 | \$176,345.00 | 100% |
| 59. Electrical and electronic equipment components | 1 | \$41,190.00 | | | 0% |
| Z. Maintenance Repair and Alteration of real property | 386 | \$105,788,222.00 | 162 | \$70,996,499.00 | 67% |
| 73. Food preparation and serving equipment | | | | | |
| A. Research and Development | | | | | |
| 99. Miscellaneous | 1 | \$29,930.00 | 1 | \$29,930.00 | |
| 37. Agricultural machinery and equipment | 3 | \$196,398.00 | 2 | \$170,397.00 | 87% |
| V. Transportation, travel and relocation services | 6 | \$2,332,525.00 | 4 | \$2,281,504.00 | 98% |
| 25. Vehicular equipment components | 1 | \$53,655.00 | 1 | \$53,655.00 | 100% |
| 46. Water purification and sewage treatment equipment | | | | | |
| 39. Material handling equipment | | | | | |
| H. Quality control, testing and inspection services | | | | | |
| 20. Ship and Marine Equipment | | | | | |
| 77. Musical Instruments, phonographs & home type radios | | | | | |
| 70. Automatic Data Processing equipment | 3 | \$237,463.00 | 1 | \$65,000.00 | 27% |
| 44. Furnace, steam plant, drying eg & nuclear reactors | | | | | |
| N. Installation of equipment | | | | | |
| 32. Woodworking machinery and equipment | | | | | |
| 80. Brushes, paints, sealers and adhesives | | | | | |
| 49. Maintenance and repair shop equipment | | | | | |
| 55. Lumber, millwork, plywood and veneer | | | | | |
| 61. Electric wire, and power and distribution equipment | 1 | \$3,864.00 | 1 | \$3,864.00 | 100% |
| 75. Office supplies and devices | | | | | |
| 67. Photographic Instruments | | | | | |
| 34. Metalworking machinery | | | | | |
| 36. Special industry machinery | 3 | \$566,370.00 | 1 | \$180,122.00 | 32% |
| P. Salvage Service | 8 | \$1,653,439.00 | 8 | \$1,653,439.00 | 100% |
| 35. Service and Trade equipment | | | | | |
| 28. Engines, turbines, and components | | | | | |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal "transactions" data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with "zero" or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Major Product or Service | 2002 | | | | |
|---|-------------------------------------|---|--------------------------------------|--|------------------------|
| | No. of Transactions (All Companies) | Dollar Amount of Transactions (All Companies) | No. of Transactions (Guam Companies) | Dollar Amount of Transactions (Guam Companies) | Guam Co. as % of Total |
| 71. Furniture | 8 | \$310,016.00 | 2 | \$78,171.00 | 25% |
| U. Education and training services | | | | | |
| 65. Medical, dental and veterinary equipment, supplies | 8 | \$330,880.00 | | | 0% |
| 42. Fire Fighting, rescue and safety equipment | | | | | |
| L. Technical Representative Services | 1 | \$52,000.00 | | | 0% |
| 56. Construction and building materials | | | | | |
| T. Photographic, mapping, printing and publication services | | | | | |
| 79. Cleaning equipment and supplies | | | | | |
| 58. Communication, detection & coherent rad. equipment | 1 | \$60,069.00 | 1 | \$60,069.00 | 100% |
| S. Utilities and Housekeeping | 450 | \$88,629,871.00 | 79 | \$3,845,524.00 | 4% |
| Unknown | | | | | |
| C. Architectural and engineering services | 70 | \$5,254,593.00 | 54 | \$2,990,401.00 | 57% |
| 51. Hand tools | | | | | |
| 84. Clothing, individual equipment, and insignias | | | | | |
| R. Professional, admin & management support services | 16 | \$10,036,075.00 | 4 | \$326,559.00 | 3% |
| F. Natural Resources and conservation services | 14 | \$1,306,244.00 | 6 | \$226,405.00 | 17% |
| B. Special studies and analysis (not R&D) | 3 | \$400,115.00 | 1 | \$8,000.00 | 2% |
| 74. Office machines, text processing systems and equipment | 2 | \$331,198.00 | | | 0% |
| 83. Textiles, leather, apparel shoe findings, tents, flags | | | | | |
| 66. Instruments and laboratory equipment | 4 | \$198,113.00 | | | 0% |
| M. Operation of government-owned facilities | 15 | \$10,468,452.00 | | | 0% |
| 10. Weapons | | | | | |
| 12. Fire Control Equipment | | | | | |
| 13. Ammunition and Explosives | | | | | |
| 24. Tractors | | | | | |
| 31. Bearings | | | | | |
| 45. Plumbing, heating, waste disposal | | | | | |
| 69. Training aids and devices | | | | | |
| 76. Books, maps and other publications | 1 | \$38,034.00 | | | 0% |
| 85. Toiletries | | | | | |
| 52. Measuring Tools | | | | | |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal “transactions” data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with “zero” or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

**Major Product and Services Transactions Each Year
Year: 2003**

| Major Product or Service | 2003 | | | | |
|---|-------------------------------------|---|--------------------------------------|--|------------------------|
| | No. of Transactions (All Companies) | Dollar Amount of Transactions (All Companies) | No. of Transactions (Guam Companies) | Dollar Amount of Transactions (Guam Companies) | Guam Co. as % of Total |
| 17. Aircraft landing, loading and handling equipment | | | | | |
| 19. Ships, small craft, pontoons and floating docks | | | | | |
| 22. Railway Equipment | | | | | |
| 29. Engine accessories | | | | | |
| 47. Pipe, tubing, hose and fittings | | | | | |
| 87. Agricultural supplies | | | | | |
| 88. Live Animals | | | | | |
| 93. Nonmetallic Fabricated Materials | | | | | |
| 95. Metal bars, sheets and shapes | | | | | |
| E. Purchase of Structures and Facilities | | | | | |
| 91. Fuels, lubricants, oils and waxes | 1 | \$75,324.00 | 1 | \$75,324.00 | 100% |
| 89. Subsistence | 173 | \$17,903,242.00 | 172 | \$16,693,242.00 | 93% |
| 53. Hardware and abrasives | | | | | |
| 68. Chemicals and chemical products | 1 | \$70,000.00 | 1 | \$70,000.00 | 100% |
| 26. Tires and Lubes | 4 | \$32,944.00 | 4 | \$32,944.00 | 100% |
| 43. Pumps and compressors | | | | | |
| G. Social Services (eg, MWR) | 1 | \$31,140.00 | | | 0% |
| 63. Alarm, signal and security detection systems | | | | | |
| 41. Refrigeration, air conditioning equipment | | | | | |
| 60. Fiber optics materials, components & accessories | | | | | |
| K. Modification of equipment | | | | | |
| 62. Lighting fixtures and lamps | | | | | |
| J. Maintenance, repair and rebuilding of equipment | 112 | \$27,263,474.00 | 73 | \$24,144,660.00 | 89% |
| 23. Motor vehicles, trailers, cycles | 12 | \$552,475.00 | 12 | \$552,475.00 | 100% |
| W. Lease or rental of Equipment | 9 | \$474,109.00 | 4 | \$147,660.00 | 31% |
| Q. Medical Services | 3 | \$81,212.00 | 2 | \$13,849.00 | 17% |
| 72. Household and commercial furnishings & appliances | | | | | |
| X. Lease or rental of facilities | 85 | \$11,014,233.00 | 43 | \$8,562,445.00 | 78% |
| 54. Pre-fabricated structures and scaffolding | 1 | \$77,538.00 | | | 0% |
| 78. Recreational and athletic equipment | 5 | \$647,259.00 | 2 | \$498,045.00 | 77% |
| D. Automatic data processing and telecom services | 8 | \$5,114,867.00 | 5 | \$4,928,568.00 | 96% |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal "transactions" data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with "zero" or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Major Product or Service | 2003 | | | | |
|---|-------------------------------------|---|--------------------------------------|--|------------------------|
| | No. of Transactions (All Companies) | Dollar Amount of Transactions (All Companies) | No. of Transactions (Guam Companies) | Dollar Amount of Transactions (Guam Companies) | Guam Co. as % of Total |
| Y. Construction of structures and facilities | 28 | \$126,219,856.00 | 23 | \$86,869,800.00 | 69% |
| 81. Containers, packaging and packing supplies | 1 | \$65,668.00 | | | 0% |
| 38. Construction, mining, highway maintenance equipment | 2 | \$117,168.00 | 1 | \$46,068.00 | 39% |
| 59. Electrical and electronic equipment components | 1 | \$54,000.00 | 1 | \$54,000.00 | 100% |
| Z. Maintenance Repair and Alteration of real property | 456 | \$162,720,310.00 | 216 | \$50,520,543.00 | 31% |
| 73. Food preparation and serving equipment | 3 | \$380,156.00 | 1 | \$232,779.00 | 61% |
| A. Research and Development | | | | | |
| 99. Miscellaneous | 3 | \$327,457.00 | 3 | \$327,457.00 | |
| 37. Agricultural machinery and equipment | 2 | \$105,278.00 | | | 0% |
| V. Transportation, travel and relocation services | 21 | \$4,757,936.00 | 18 | \$4,465,817.00 | 94% |
| 25. Vehicular equipment components | 2 | \$63,687.00 | 1 | \$27,829.00 | 44% |
| 46. Water purification and sewage treatment equipment | | | | | |
| 39. Material handling equipment | | | | | |
| H. Quality control, testing and inspection services | | | | | |
| 20. Ship and Marine Equipment | | | | | |
| 77. Musical Instruments, phonographs & home type radios | | | | | |
| 70. Automatic Data Processing equipment | 57 | \$2,407,731.00 | 42 | \$1,107,061.00 | 46% |
| 44. Furnace, steam plant, drying eg & nuclear reactors | 1 | \$200,668.00 | 1 | \$200,668.00 | 100% |
| N. Installation of equipment | 1 | \$15,895.00 | 1 | \$15,895.00 | 100% |
| 32. Woodworking machinery and equipment | | | | | |
| 80. Brushes, paints, sealers and adhesives | | | | | |
| 49. Maintenance and repair shop equipment | | | | | |
| 55. Lumber, millwork, plywood and veneer | 3 | \$324,878.00 | 1 | \$49,878.00 | 15% |
| 61. Electric wire, and power and distribution equipment | 9 | \$1,894,792.00 | 3 | \$299,233.00 | 16% |
| 75. Office supplies and devices | | | | | |
| 67. Photographic Instruments | | | | | |
| 34. Metalworking machinery | | | | | |
| 36. Special industry machinery | 2 | \$269,569.00 | | | 0% |
| P. Salvage Service | 1 | \$100,000.00 | 1 | \$100,000.00 | 100% |
| 35. Service and Trade equipment | 2 | \$89,690.00 | 1 | \$42,500.00 | 47% |
| 28. Engines, turbines, and components | | | | | |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal “transactions” data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with “zero” or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Major Product or Service | 2003 | | | | |
|---|-------------------------------------|---|--------------------------------------|--|------------------------|
| | No. of Transactions (All Companies) | Dollar Amount of Transactions (All Companies) | No. of Transactions (Guam Companies) | Dollar Amount of Transactions (Guam Companies) | Guam Co. as % of Total |
| 71. Furniture | 11 | \$880,444.00 | 1 | \$77,578.00 | 9% |
| U. Education and training services | | | | | |
| 65. Medical, dental and veterinary equipment, supplies | 8 | \$408,504.00 | | | 0% |
| 42. Fire Fighting, rescue and safety equipment | | | | | |
| L. Technical Representative Services | 1 | \$68,512.00 | | | 0% |
| 56. Construction and building materials | 3 | \$272,220.00 | 2 | \$197,411.00 | 73% |
| T. Photographic, mapping, printing and publication services | | | | | |
| 79. Cleaning equipment and supplies | | | | | |
| 58. Communication, detection & coherent rad. equipment | 4 | \$309,935.00 | 1 | \$30,664.00 | 10% |
| S. Utilities and Housekeeping | 434 | \$104,604,789.00 | 49 | \$6,506,170.00 | 6% |
| Unknown | 8 | \$5,177,291.00 | 4 | \$432,858.00 | 8% |
| C. Architectural and engineering services | 73 | \$26,209,590.00 | 42 | \$3,044,167.00 | 12% |
| 51. Hand tools | | | | | |
| 84. Clothing, individual equipment, and insignias | | | | | |
| R. Professional, admin & management support services | 14 | \$8,901,147.00 | 2 | \$78,027.00 | 1% |
| F. Natural Resources and conservation services | 10 | \$2,421,811.00 | 6 | \$608,119.00 | 25% |
| B. Special studies and analysis (not R&D) | 3 | \$84,531.00 | 2 | \$42,500.00 | 50% |
| 74. Office machines, text processing systems and equipment | | | | | |
| 83. Textiles, leather, apparel shoe findings, tents, flags | 1 | \$50,781.00 | | | 0% |
| 66. Instruments and laboratory equipment | 4 | \$417,997.00 | | | 0% |
| M. Operation of government-owned facilities | 17 | \$19,881,687.00 | | | 0% |
| 10. Weapons | | | | | |
| 12. Fire Control Equipment | | | | | |
| 13. Ammunition and Explosives | 1 | \$34,000.00 | | | 0% |
| 24. Tractors | | | | | |
| 31. Bearings | | | | | |
| 45. Plumbing, heating, waste disposal | | | | | |
| 69. Training aids and devices | 1 | \$46,181.00 | | | 0% |
| 76. Books, maps and other publications | 1 | \$39,760.00 | | | 0% |
| 85. Toiletries | 1 | \$30,100.00 | | | 0% |
| 52. Measuring Tools | | | | | |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal “transactions” data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with “zero” or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

**Major Product and Services Transactions Each Year
Year: 2004**

| Major Product or Service | 2004 | | | | |
|---|-------------------------------------|---|--------------------------------------|--|------------------------|
| | No. of Transactions (All Companies) | Dollar Amount of Transactions (All Companies) | No. of Transactions (Guam Companies) | Dollar Amount of Transactions (Guam Companies) | Guam Co. as % of Total |
| 17. Aircraft landing, loading and handling equipment | | | | | |
| 19. Ships, small craft, pontoons and floating docks | | | | | |
| 22. Railway Equipment | | | | | |
| 29. Engine accessories | | | | | |
| 47. Pipe, tubing, hose and fittings | | | | | |
| 87. Agricultural supplies | | | | | |
| 88. Live Animals | | | | | |
| 93. Nonmetallic Fabricated Materials | | | | | |
| 95. Metal bars, sheets and shapes | | | | | |
| E. Purchase of Structures and Facilities | | | | | |
| 91. Fuels, lubricants, oils and waxes | | | | | |
| 89. Subsistence | 155 | \$12,562,107.00 | 155 | \$12,562,107.00 | 100% |
| 53. Hardware and abrasives | | | | | |
| 68. Chemicals and chemical products | 1 | \$50,440.00 | 1 | \$50,440.00 | 100% |
| 26. Tires and Lubes | 7 | \$63,348.00 | 7 | \$63,348.00 | 100% |
| 43. Pumps and compressors | | | | | |
| G. Social Services (eg, MWR) | 2 | \$7,480.00 | 2 | \$7,480.00 | 100% |
| 63. Alarm, signal and security detection systems | 2 | \$92,764.00 | 2 | \$92,764.00 | 100% |
| 41. Refrigeration, air conditioning equipment | 3 | \$2,083,710.00 | 2 | \$2,054,940.00 | 99% |
| 60. Fiber optics materials, components & accessories | | | | | |
| K. Modification of equipment | | | | | |
| 62. Lighting fixtures and lamps | | | | | |
| J. Maintenance, repair and rebuilding of equipment | 150 | \$46,381,486.00 | 109 | \$43,244,812.00 | 93% |
| 23. Motor vehicles, trailers, cycles | 2 | \$116,251.00 | 2 | \$116,251.00 | 100% |
| W. Lease or rental of Equipment | 9 | \$317,901.00 | 3 | \$194,000.00 | 61% |
| Q. Medical Services | 1 | \$13,378.00 | 1 | \$13,378.00 | 100% |
| 72. Household and commercial furnishings & appliances | 3 | \$499,443.00 | 3 | \$499,443.00 | 100% |
| X. Lease or rental of facilities | 169 | \$6,918,854.54 | 81 | \$5,165,264.68 | 75% |
| 54. Pre-fabricated structures and scaffolding | 1 | \$52,859.00 | 1 | \$52,859.00 | 100% |
| 78. Recreational and athletic equipment | 1 | \$2,914.00 | | | 0% |
| D. Automatic data processing and telecom services | 21 | \$742,141.00 | 15 | \$413,279.00 | 56% |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal “transactions” data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with “zero” or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Major Product or Service | 2004 | | | | |
|---|-------------------------------------|---|--------------------------------------|--|------------------------|
| | No. of Transactions (All Companies) | Dollar Amount of Transactions (All Companies) | No. of Transactions (Guam Companies) | Dollar Amount of Transactions (Guam Companies) | Guam Co. as % of Total |
| Y. Construction of structures and facilities | 57 | \$8,149,357.00 | 42 | \$5,784,843.00 | 71% |
| 81. Containers, packaging and packing supplies | 1 | \$12,677.00 | 1 | \$12,677.00 | 100% |
| 38. Construction, mining, highway maintenance equipment | | | | | |
| 59. Electrical and electronic equipment components | 2 | \$22,442.00 | 1 | \$3,441.90 | 15% |
| Z. Maintenance Repair and Alteration of real property | 332 | \$94,906,451.00 | 208 | \$66,689,617.00 | 70% |
| 73. Food preparation and serving equipment | 1 | \$5,374.00 | | | 0% |
| A. Research and Development | 3 | \$604,093.00 | | | 0% |
| 99. Miscellaneous | 20 | \$2,147,651.00 | 12 | \$1,950,527.00 | |
| 37. Agricultural machinery and equipment | 1 | \$24,024.00 | 1 | \$24,024.00 | 100% |
| V. Transportation, travel and relocation services | 23 | \$4,696,172.00 | 18 | \$4,385,626.00 | 93% |
| 25. Vehicular equipment components | 1 | \$4,248.00 | 1 | \$4,248.00 | 100% |
| 46. Water purification and sewage treatment equipment | | | | | |
| 39. Material handling equipment | 1 | \$5,224.00 | | | 0% |
| H. Quality control, testing and inspection services | 1 | \$77,000.00 | 1 | \$77,000.00 | 100% |
| 20. Ship and Marine Equipment | | | | | |
| 77. Musical Instruments, phonographs & home type radios | 1 | \$6,326.00 | | | 0% |
| 70. Automatic Data Processing equipment | 51 | \$1,949,666.03 | 28 | \$936,386.03 | 48% |
| 44. Furnace, steam plant, drying eg & nuclear reactors | 2 | \$9,740.00 | 1 | \$2,520.00 | 26% |
| N. Installation of equipment | 3 | \$137,185.00 | 3 | \$137,185.00 | 100% |
| 32. Woodworking machinery and equipment | | | | | |
| 80. Brushes, paints, sealers and adhesives | 1 | \$18,010.00 | 1 | \$18,010.00 | 100% |
| 49. Maintenance and repair shop equipment | 1 | \$24,045.00 | | | 0% |
| 55. Lumber, millwork, plywood and veneer | 1 | \$550,000.00 | | | 0% |
| 61. Electric wire, and power and distribution equipment | 5 | \$184,463.00 | 1 | \$5,018.00 | 3% |
| 75. Office supplies and devices | | | | | |
| 67. Photographic Instruments | | | | | |
| 34. Metalworking machinery | | | | | |
| 36. Special industry machinery | 4 | \$51,789.00 | | | 0% |
| P. Salvage Service | 6 | \$2,654,404.00 | 2 | \$349,983.00 | 13% |
| 35. Service and Trade equipment | 2 | \$69,351.00 | 1 | \$34,351.00 | 50% |
| 28. Engines, turbines, and components | | | | | |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal “transactions” data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with “zero” or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Major Product or Service | 2004 | | | | |
|---|-------------------------------------|---|--------------------------------------|--|------------------------|
| | No. of Transactions (All Companies) | Dollar Amount of Transactions (All Companies) | No. of Transactions (Guam Companies) | Dollar Amount of Transactions (Guam Companies) | Guam Co. as % of Total |
| 71. Furniture | 10 | \$541,689.00 | | | 0% |
| U. Education and training services | 3 | \$5,665.00 | | | 0% |
| 65. Medical, dental and veterinary equipment, supplies | 68 | \$1,535,978.00 | | | 0% |
| 42. Fire Fighting, rescue and safety equipment | 1 | \$71,159.00 | | | 0% |
| L. Technical Representative Services | | | | | |
| 56. Construction and building materials | 11 | \$3,106,852.00 | 1 | \$49,979.00 | 2% |
| T. Photographic, mapping, printing and publication services | | | | | |
| 79. Cleaning equipment and supplies | | | | | |
| 58. Communication, detection & coherent rad. equipment | 16 | \$4,791,925.00 | 9 | \$285,596.00 | 6% |
| S. Utilities and Housekeeping | 362 | \$82,240,829.00 | 67 | \$11,387,161.00 | 14% |
| Unknown | 3 | \$18,110.00 | 3 | \$18,110.00 | 100% |
| C. Architectural and engineering services | 79 | \$62,490,407.00 | 28 | \$3,098,955.00 | 5% |
| 51. Hand tools | | | | | |
| 84. Clothing, individual equipment, and insignias | 1 | \$77,122.00 | | | 0% |
| R. Professional, admin & management support services | 30 | \$9,697,423.00 | 13 | \$388,097.00 | 4% |
| F. Natural Resources and conservation services | 14 | \$1,726,450.00 | 4 | \$28,576.00 | 2% |
| B. Special studies and analysis (not R&D) | 2 | \$418,973.00 | 1 | \$19,000.00 | 5% |
| 74. Office machines, text processing systems and equipment | | | | | |
| 83. Textiles, leather, apparel shoe findings, tents, flags | 1 | \$16,328.00 | | | 0% |
| 66. Instruments and laboratory equipment | 10 | \$286,414.00 | | | 0% |
| M. Operation of government-owned facilities | 5 | \$12,485,494.00 | 1 | \$34,650.00 | 0% |
| 10. Weapons | | | | | |
| 12. Fire Control Equipment | | | | | |
| 13. Ammunition and Explosives | | | | | |
| 24. Tractors | | | | | |
| 31. Bearings | | | | | |
| 45. Plumbing, heating, waste disposal | | | | | |
| 69. Training aids and devices | 1 | \$3,200.00 | | | 0% |
| 76. Books, maps and other publications | 6 | \$72,314.00 | | | 0% |
| 85. Toiletries | 2 | \$74,162.00 | | | 0% |
| 52. Measuring Tools | | | | | |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal “transactions” data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with “zero” or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

**Major Product and Services Transactions Each Year
Year: 2005**

| Major Product or Service | 2005 | | | | |
|---|-------------------------------------|---|--------------------------------------|--|------------------------|
| | No. of Transactions (All Companies) | Dollar Amount of Transactions (All Companies) | No. of Transactions (Guam Companies) | Dollar Amount of Transactions (Guam Companies) | Guam Co. as % of Total |
| 17. Aircraft landing, loading and handling equipment | | | | | |
| 19. Ships, small craft, pontoons and floating docks | 1 | \$20,000.00 | 1 | \$20,000.00 | 100% |
| 22. Railway Equipment | | | | | |
| 29. Engine accessories | | | | | |
| 47. Pipe, tubing, hose and fittings | | | | | |
| 87. Agricultural supplies | 1 | \$33,839.00 | 1 | \$33,839.00 | 100% |
| 88. Live Animals | | | | | |
| 93. Nonmetallic Fabricated Materials | | | | | |
| 95. Metal bars, sheets and shapes | | | | | |
| E. Purchase of Structures and Facilities | | | | | |
| 91. Fuels, lubricants, oils and waxes | 4 | \$8,904,780.00 | 4 | \$8,904,780.00 | 100% |
| 89. Subsistence | 726 | \$22,858,322.00 | 721 | \$22,828,163.00 | 100% |
| 53. Hardware and abrasives | 2 | \$18,420.00 | 2 | \$18,420.00 | 100% |
| 68. Chemicals and chemical products | 8 | \$254,748.00 | 7 | \$225,006.00 | 88% |
| 26. Tires and Lubes | 2 | \$10,349.00 | 1 | \$6,008.00 | 58% |
| 43. Pumps and compressors | | | | | |
| G. Social Services (eg, MWR) | 10 | \$6,813,422.00 | 5 | \$6,023,601.00 | 88% |
| 63. Alarm, signal and security detection systems | 5 | \$76,413.00 | 4 | \$73,610.00 | 96% |
| 41. Refrigeration, air conditioning equipment | 8 | \$110,228.00 | 5 | \$51,357.00 | 47% |
| 60. Fiber optics materials, components & accessories | 2 | \$25,312.00 | | | 0% |
| K. Modification of equipment | | | | | |
| 62. Lighting fixtures and lamps | | | | | |
| J. Maintenance, repair and rebuilding of equipment | 272 | \$42,951,875.00 | 203 | \$38,884,159.00 | 91% |
| 23. Motor vehicles, trailers, cycles | 1 | \$58,965.00 | 1 | \$58,965.00 | 100% |
| W. Lease or rental of Equipment | 23 | \$1,092,983.00 | 11 | \$256,672.00 | 23% |
| Q. Medical Services | 20 | \$246,754.00 | 16 | \$184,611.00 | 75% |
| 72. Household and commercial furnishings & appliances | 3 | \$15,278.00 | | | 0% |
| X. Lease or rental of facilities | 201 | \$7,765,235.42 | 184 | \$6,082,458.76 | 78% |
| 54. Pre-fabricated structures and scaffolding | 1 | \$23,602.00 | | | 0% |
| 78. Recreational and athletic equipment | 4 | \$45,486.00 | 1 | \$19,355.00 | 43% |
| D. Automatic data processing and telecom services | 17 | \$396,049.00 | 12 | \$263,563.00 | 67% |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal “transactions” data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with “zero” or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Major Product or Service | 2005 | | | | |
|---|-------------------------------------|---|--------------------------------------|--|------------------------|
| | No. of Transactions (All Companies) | Dollar Amount of Transactions (All Companies) | No. of Transactions (Guam Companies) | Dollar Amount of Transactions (Guam Companies) | Guam Co. as % of Total |
| Y. Construction of structures and facilities | 46 | \$68,674,962.00 | 37 | \$67,102,465.00 | 98% |
| 81. Containers, packaging and packing supplies | 1 | \$3,649.00 | | | 0% |
| 38. Construction, mining, highway maintenance equipment | 2 | \$29,160.00 | 1 | \$6,600.00 | 23% |
| 59. Electrical and electronic equipment components | 11 | \$222,094.00 | 7 | \$183,587.00 | 83% |
| Z. Maintenance Repair and Alteration of real property | 321 | \$61,714,088.00 | 249 | \$46,816,207.00 | 76% |
| 73. Food preparation and serving equipment | 3 | \$76,050.00 | 1 | \$46,242.00 | 61% |
| A. Research and Development | 12 | \$629,860.00 | 5 | \$157,283.00 | 25% |
| 99. Miscellaneous | 108 | \$3,227,415.00 | 35 | \$1,287,580.00 | 40% |
| 37. Agricultural machinery and equipment | 1 | \$10,762.00 | 1 | \$10,762.00 | 100% |
| V. Transportation, travel and relocation services | 14 | \$2,449,586.00 | 14 | \$2,449,586.00 | 100% |
| 25. Vehicular equipment components | | | | | |
| 46. Water purification and sewage treatment equipment | | | | | |
| 39. Material handling equipment | | | | | |
| H. Quality control, testing and inspection services | 3 | \$11,219.00 | 1 | \$1,020.00 | 9% |
| 20. Ship and Marine Equipment | 4 | \$39,083.00 | 3 | \$16,927.00 | 43% |
| 77. Musical Instruments, phonographs & home type radios | 1 | \$2,808.70 | | | 0% |
| 70. Automatic Data Processing equipment | 27 | \$724,170.47 | 3 | \$78,483.25 | 11% |
| 44. Furnace, steam plant, drying eg & nuclear reactors | 1 | \$2,520.00 | 1 | \$2,520.00 | 100% |
| N. Installation of equipment | 1 | \$4,607.00 | 1 | \$4,607.00 | 100% |
| 32. Woodworking machinery and equipment | | | | | |
| 80. Brushes, paints, sealers and adhesives | | | | | |
| 49. Maintenance and repair shop equipment | 2 | \$24,834.00 | 2 | \$24,834.00 | 100% |
| 55. Lumber, millwork, plywood and veneer | 2 | \$153,000.00 | 1 | \$146,801.00 | 96% |
| 61. Electric wire, and power and distribution equipment | 1 | \$3,403.00 | | | 0% |
| 75. Office supplies and devices | 3 | \$60,505.00 | | | 0% |
| 67. Photographic Instruments | 3 | \$19,064.00 | 1 | \$8,980.00 | 47% |
| 34. Metalworking machinery | 3 | \$20,711.00 | 1 | \$3,000.00 | 14% |
| 36. Special industry machinery | 13 | \$109,366.00 | 1 | \$5,911.00 | 5% |
| P. Salvage Service | 11 | \$7,212,174.00 | 1 | \$338,160.00 | 5% |
| 35. Service and Trade equipment | 2 | \$57,518.00 | | | 0% |
| 28. Engines, turbines, and components | | | | | |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal “transactions” data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with “zero” or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Major Product or Service | 2005 | | | | |
|---|-------------------------------------|---|--------------------------------------|--|------------------------|
| | No. of Transactions (All Companies) | Dollar Amount of Transactions (All Companies) | No. of Transactions (Guam Companies) | Dollar Amount of Transactions (Guam Companies) | Guam Co. as % of Total |
| 71. Furniture | 11 | \$291,440.00 | 3 | \$189,391.00 | 65% |
| U. Education and training services | 12 | \$384,041.00 | 4 | \$52,754.00 | 14% |
| 65. Medical, dental and veterinary equipment, supplies | 201 | \$4,396,370.00 | 14 | \$291,407.00 | 7% |
| 42. Fire Fighting, rescue and safety equipment | 1 | \$6,051.00 | | | 0% |
| L. Technical Representative Services | 4 | \$126,164.00 | 2 | \$109,971.00 | 87% |
| 56. Construction and building materials | 23 | \$4,662,392.00 | 13 | \$253,321.00 | 5% |
| T. Photographic, mapping, printing and publication services | | | | | |
| 79. Cleaning equipment and supplies | 1 | \$3,662.00 | 1 | \$3,662.00 | 100% |
| 58. Communication, detection & coherent rad. equipment | 16 | \$400,184.00 | 6 | \$125,062.00 | 31% |
| S. Utilities and Housekeeping | 340 | \$127,961,975.00 | 78 | \$10,569,307.00 | 8% |
| Unknown | 3 | \$5,000.00 | 2 | \$4,400.00 | 88% |
| C. Architectural and engineering services | 110 | \$30,664,551.00 | 30 | \$2,326,491.00 | 8% |
| 51. Hand tools | 1 | \$12,605.00 | | | 0% |
| 84. Clothing, individual equipment, and insignias | 1 | \$3,850.00 | 1 | \$3,850.00 | 100% |
| R. Professional, admin & management support services | 141 | \$17,654,768.00 | 47 | \$1,582,211.00 | 9% |
| F. Natural Resources and conservation services | 9 | \$1,290,004.00 | 2 | \$44,625.00 | 3% |
| B. Special studies and analysis (not R&D) | 2 | \$131,483.62 | 1 | \$21,691.62 | 16% |
| 74. Office machines, text processing systems and equipment | 1 | \$28,934.00 | | | 0% |
| 83. Textiles, leather, apparel shoe findings, tents, flags | | | | | |
| 66. Instruments and laboratory equipment | 8 | \$203,422.00 | | | 0% |
| M. Operation of government-owned facilities | 5 | \$12,282,656.00 | | | 0% |
| 10. Weapons | | | | | |
| 12. Fire Control Equipment | | | | | |
| 13. Ammunition and Explosives | | | | | |
| 24. Tractors | | | | | |
| 31. Bearings | | | | | |
| 45. Plumbing, heating, waste disposal | | | | | |
| 69. Training aids and devices | 4 | \$18,010.00 | | | 0% |
| 76. Books, maps and other publications | 2 | \$8,365.00 | | | 0% |
| 85. Toiletries | 1 | \$8,712.00 | | | 0% |
| 52. Measuring Tools | | | | | |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal “transactions” data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with “zero” or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

38

**Major Product and Services Transactions Each Year
Year: 2006**

| Major Product or Service | 2006 | | | | |
|---|-------------------------------------|---|--------------------------------------|--|------------------------|
| | No. of Transactions (All Companies) | Dollar Amount of Transactions (All Companies) | No. of Transactions (Guam Companies) | Dollar Amount of Transactions (Guam Companies) | Guam Co. as % of Total |
| 17. Aircraft landing, loading and handling equipment | 1 | \$7,790.00 | 1 | \$7,790.00 | 100% |
| 19. Ships, small craft, pontoons and floating docks | 2 | \$28,526.00 | 2 | \$28,526.00 | 100% |
| 22. Railway Equipment | 1 | \$7,200.00 | 1 | \$7,200.00 | 100% |
| 29. Engine accessories | | | | | |
| 47. Pipe, tubing, hose and fittings | 1 | \$11,077.00 | 1 | \$11,077.00 | 100% |
| 87. Agricultural supplies | | | | | |
| 88. Live Animals | 1 | \$9,000.00 | 1 | \$9,000.00 | 100% |
| 93. Nonmetallic Fabricated Materials | | | | | |
| 95. Metal bars, sheets and shapes | | | | | |
| E. Purchase of Structures and Facilities | | | | | |
| 91. Fuels, lubricants, oils and waxes | | | | | |
| 89. Subsistence | 622 | \$12,966,539.00 | 617 | \$12,938,356.00 | 100% |
| 53. Hardware and abrasives | 1 | \$3,529.00 | | | 0% |
| 68. Chemicals and chemical products | 5 | \$16,833.00 | 4 | \$13,708.00 | 81% |
| 26. Tires and Lubes | 1 | \$10,546.00 | 1 | \$10,546.00 | 100% |
| 43. Pumps and compressors | | | | | |
| G. Social Services (eg, MWR) | 12 | \$1,568,375.00 | 7 | \$1,564,871.00 | 100% |
| 63. Alarm, signal and security detection systems | 7 | \$132,769.00 | 6 | \$85,994.00 | 65% |
| 41. Refrigeration, air conditioning equipment | 3 | \$27,140.00 | 1 | \$17,146.00 | 63% |
| 60. Fiber optics materials, components & accessories | 1 | \$196,560.00 | 1 | \$196,560.00 | 100% |
| K. Modification of equipment | 1 | \$3,504.81 | | | 0% |
| 62. Lighting fixtures and lamps | | | | | |
| J. Maintenance, repair and rebuilding of equipment | 221 | \$29,471,630.00 | 160 | \$26,503,192.00 | 90% |
| 23. Motor vehicles, trailers, cycles | 17 | \$471,268.00 | 15 | \$356,700.00 | 76% |
| W. Lease or rental of Equipment | 68 | \$1,983,184.03 | 29 | \$770,404.00 | 39% |
| Q. Medical Services | 26 | \$412,014.00 | 18 | \$301,207.00 | 73% |
| 72. Household and commercial furnishings & appliances | 4 | \$172,657.00 | 3 | \$171,436.00 | 99% |
| X. Lease or rental of facilities | 194 | \$8,072,180.44 | 111 | \$6,459,060.09 | 80% |
| 54. Pre-fabricated structures and scaffolding | 4 | \$317,083.00 | 3 | \$265,340.00 | 84% |
| 78. Recreational and athletic equipment | 4 | \$31,183.00 | 2 | \$24,821.00 | 80% |
| D. Automatic data processing and telecom services | 30 | \$3,965,229.00 | 21 | \$2,481,891.00 | 63% |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal "transactions" data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with "zero" or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Major Product or Service | 2006 | | | | |
|---|-------------------------------------|---|--------------------------------------|--|------------------------|
| | No. of Transactions (All Companies) | Dollar Amount of Transactions (All Companies) | No. of Transactions (Guam Companies) | Dollar Amount of Transactions (Guam Companies) | Guam Co. as % of Total |
| Y. Construction of structures and facilities | 23 | \$112,275,741.00 | 17 | \$73,694,997.00 | 66% |
| 81. Containers, packaging and packing supplies | 1 | \$3,620.00 | 1 | \$3,620.00 | 100% |
| 38. Construction, mining, highway maintenance equipment | 2 | \$74,696.00 | 2 | \$74,696.00 | 100% |
| 59. Electrical and electronic equipment components | 2 | \$29,435.00 | 1 | \$23,160.00 | 79% |
| Z. Maintenance Repair and Alteration of real property | 275 | \$97,990,504.00 | 191 | \$70,303,855.00 | 72% |
| 73. Food preparation and serving equipment | 3 | \$27,758.00 | | | 0% |
| A. Research and Development | 10 | \$768,078.00 | 8 | \$759,190.00 | 99% |
| 99. Miscellaneous | 63 | \$2,262,926.00 | 27 | \$1,066,760.00 | 47% |
| 37. Agricultural machinery and equipment | 2 | \$24,989.00 | | | 0% |
| V. Transportation, travel and relocation services | 25 | \$3,927,898.00 | 23 | \$3,892,244.00 | 99% |
| 25. Vehicular equipment components | | | | | |
| 46. Water purification and sewage treatment equipment | 1 | \$4,516.00 | | | 0% |
| 39. Material handling equipment | 2 | \$11,848.00 | 1 | \$8,852.00 | 75% |
| H. Quality control, testing and inspection services | 3 | \$21,076.00 | 2 | \$4,525.00 | 21% |
| 20. Ship and Marine Equipment | 6 | \$40,605.00 | 1 | \$4,819.00 | 12% |
| 77. Musical Instruments, phonographs & home type radios | 1 | \$249.00 | | | 0% |
| 70. Automatic Data Processing equipment | 16 | \$348,772.00 | | | 0% |
| 44. Furnace, steam plant, drying eg & nuclear reactors | | | | | |
| N. Installation of equipment | 7 | \$148,617.00 | 2 | \$14,641.00 | 10% |
| 32. Woodworking machinery and equipment | | | | | |
| 80. Brushes, paints, sealers and adhesives | 2 | \$15,508.48 | 2 | \$15,508.48 | 100% |
| 49. Maintenance and repair shop equipment | 3 | \$40,572.00 | 1 | \$8,090.00 | 20% |
| 55. Lumber, millwork, plywood and veneer | 1 | \$196,453.00 | 1 | \$196,453.00 | 100% |
| 61. Electric wire, and power and distribution equipment | 1 | \$4,550.21 | | | 0% |
| 75. Office supplies and devices | 5 | \$17,013.00 | 1 | \$9,127.00 | 54% |
| 67. Photographic Instruments | 2 | \$23,725.00 | 1 | \$15,800.00 | 67% |
| 34. Metalworking machinery | 5 | \$72,834.00 | 2 | \$15,450.00 | 21% |
| 36. Special industry machinery | 7 | \$129,221.00 | 1 | \$11,242.00 | 9% |
| P. Salvage Service | 2 | \$546,634.00 | | | 0% |
| 35. Service and Trade equipment | 5 | \$67,972.00 | 2 | \$18,907.00 | 28% |
| 28. Engines, turbines, and components | 1 | \$174,078.00 | | | 0% |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal "transactions" data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with "zero" or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Major Product or Service | 2006 | | | | |
|---|-------------------------------------|---|--------------------------------------|--|------------------------|
| | No. of Transactions (All Companies) | Dollar Amount of Transactions (All Companies) | No. of Transactions (Guam Companies) | Dollar Amount of Transactions (Guam Companies) | Guam Co. as % of Total |
| 71. Furniture | 26 | \$905,816.00 | 2 | \$31,776.00 | 4% |
| U. Education and training services | 7 | \$114,772.00 | | | 0% |
| 65. Medical, dental and veterinary equipment, supplies | 254 | \$5,369,994.00 | 113 | \$2,712,365.00 | 51% |
| 42. Fire Fighting, rescue and safety equipment | 6 | \$184,646.90 | 1 | \$109,740.00 | 59% |
| L. Technical Representative Services | 8 | \$112,322.00 | | | 0% |
| 56. Construction and building materials | 10 | \$1,050,729.00 | 8 | \$775,729.00 | 74% |
| T. Photographic, mapping, printing and publication services | 4 | \$222,663.00 | 2 | \$8,142.00 | 4% |
| 79. Cleaning equipment and supplies | | | | | |
| 58. Communication, detection & coherent rad. equipment | 40 | \$664,884.00 | 11 | \$78,528.00 | 12% |
| S. Utilities and Housekeeping | 168 | \$82,415,722.00 | 101 | \$14,317,044.00 | 17% |
| Unknown | 11 | \$42,285.33 | 5 | \$11,643.75 | 28% |
| C. Architectural and engineering services | 77 | \$25,670,191.00 | 25 | \$1,440,261.00 | 6% |
| 51. Hand tools | 2 | \$18,372.00 | | | 0% |
| 84. Clothing, individual equipment, and insignias | 8 | \$201,138.00 | | | 0% |
| R. Professional, admin & management support services | 118 | \$14,666,177.00 | 37 | \$1,139,897.00 | 8% |
| F. Natural Resources and conservation services | 38 | \$7,129,316.00 | 13 | \$416,092.00 | 6% |
| B. Special studies and analysis (not R&D) | | | | | |
| 74. Office machines, text processing systems and equipment | 5 | \$39,211.00 | 1 | \$6,100.00 | 16% |
| 83. Textiles, leather, apparel shoe findings, tents, flags | 3 | \$175,734.00 | | | 0% |
| 66. Instruments and laboratory equipment | 16 | \$327,315.00 | | | 0% |
| M. Operation of government-owned facilities | 15 | \$15,914,544.00 | 7 | \$429,000.00 | 3% |
| 10. Weapons | | | | | |
| 12. Fire Control Equipment | | | | | |
| 13. Ammunition and Explosives | 2 | \$28,500.00 | | | 0% |
| 24. Tractors | 1 | \$55,825.00 | | | 0% |
| 31. Bearings | | | | | |
| 45. Plumbing, heating, waste disposal | | | | | |
| 69. Training aids and devices | 2 | \$49,939.46 | | | 0% |
| 76. Books, maps and other publications | 7 | \$53,383.00 | | | 0% |
| 85. Toiletries | | | | | |
| 52. Measuring Tools | | | | | |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal “transactions” data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with “zero” or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

**Federal Transactions for Work Performed in Guam
2000-2008**

**Major Product and Services Transactions Each Year
Year: 2007**

| Major Product or Service | 2007 | | | | |
|---|-------------------------------------|---|--------------------------------------|--|------------------------|
| | No. of Transactions (All Companies) | Dollar Amount of Transactions (All Companies) | No. of Transactions (Guam Companies) | Dollar Amount of Transactions (Guam Companies) | Guam Co. as % of Total |
| 17. Aircraft landing, loading and handling equipment | 1 | \$308,187.00 | 1 | \$308,187.00 | 100% |
| 19. Ships, small craft, pontoons and floating docks | 3 | \$133,000.00 | 3 | \$133,000.00 | 100% |
| 22. Railway Equipment | | | | | |
| 29. Engine accessories | 1 | \$15,275.00 | 1 | \$15,275.00 | 100% |
| 47. Pipe, tubing, hose and fittings | | | | | |
| 87. Agricultural supplies | | | | | |
| 88. Live Animals | | | | | |
| 93. Nonmetallic Fabricated Materials | | | | | |
| 95. Metal bars, sheets and shapes | | | | | |
| E. Purchase of Structures and Facilities | | | | | |
| 91. Fuels, lubricants, oils and waxes | 4 | \$238,606.10 | 3 | \$173,751.00 | 73% |
| 89. Subsistence | 675 | \$17,415,142.45 | 670 | \$17,355,728.00 | 100% |
| 53. Hardware and abrasives | 6 | \$229,135.00 | 5 | \$225,115.00 | 98% |
| 68. Chemicals and chemical products | 22 | \$275,256.00 | 22 | \$275,256.00 | 100% |
| 26. Tires and Lubes | | | | | |
| 43. Pumps and compressors | 4 | \$114,466.08 | 3 | \$109,274.08 | 95% |
| G. Social Services (eg, MWR) | 8 | \$4,892,403.00 | 8 | \$4,892,403.00 | 100% |
| 63. Alarm, signal and security detection systems | 5 | \$603,234.00 | 4 | \$593,785.00 | 98% |
| 41. Refrigeration, air conditioning equipment | 4 | \$31,840.00 | 1 | \$3,720.00 | 12% |
| 60. Fiber optics materials, components & accessories | 2 | \$27,157.00 | 2 | \$27,157.00 | 100% |
| K. Modification of equipment | 3 | \$21,356.00 | 3 | \$21,356.00 | 100% |
| 62. Lighting fixtures and lamps | 3 | \$457,338.00 | 2 | \$429,833.00 | 94% |
| J. Maintenance, repair and rebuilding of equipment | 211 | \$24,977,854.00 | 160 | \$16,127,463.00 | 65% |
| 23. Motor vehicles, trailers, cycles | 39 | \$1,159,839.00 | 28 | \$735,580.00 | 63% |
| W. Lease or rental of Equipment | 144 | \$2,674,750.96 | 125 | \$966,365.00 | 36% |
| Q. Medical Services | 30 | \$618,336.00 | 28 | \$411,339.00 | 67% |
| 72. Household and commercial furnishings & appliances | 11 | \$361,202.00 | 7 | \$65,505.00 | 18% |
| X. Lease or rental of facilities | 119 | \$5,663,020.83 | 31 | \$512,184.80 | 9% |
| 54. Pre-fabricated structures and scaffolding | 4 | \$219,937.00 | 3 | \$202,910.00 | 92% |
| 78. Recreational and athletic equipment | 9 | \$85,069.00 | 2 | \$19,020.00 | 22% |
| D. Automatic data processing and telecom services | 17 | \$553,954.00 | 11 | \$346,186.00 | 62% |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal "transactions" data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with "zero" or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Major Product or Service | 2007 | | | | |
|---|-------------------------------------|---|--------------------------------------|--|------------------------|
| | No. of Transactions (All Companies) | Dollar Amount of Transactions (All Companies) | No. of Transactions (Guam Companies) | Dollar Amount of Transactions (Guam Companies) | Guam Co. as % of Total |
| Y. Construction of structures and facilities | 24 | \$166,766,710.00 | 22 | \$123,991,602.00 | 74% |
| 81. Containers, packaging and packing supplies | 1 | \$5,961.00 | 1 | \$5,961.00 | 100% |
| 38. Construction, mining, highway maintenance equipment | 10 | \$209,453.00 | 8 | \$92,924.00 | 44% |
| 59. Electrical and electronic equipment components | 6 | \$46,824.38 | 1 | \$9,640.00 | 21% |
| Z. Maintenance Repair and Alteration of real property | 344 | \$82,265,777.00 | 290 | \$64,850,157.00 | 79% |
| 73. Food preparation and serving equipment | | | | | |
| A. Research and Development | 9 | \$356,543.28 | 4 | \$283,262.66 | 79% |
| 99. Miscellaneous | 10 | \$763,866.63 | 2 | \$23,110.00 | 3% |
| 37. Agricultural machinery and equipment | 2 | \$19,006.00 | 2 | \$19,006.00 | 100% |
| V. Transportation, travel and relocation services | 44 | \$20,772,553.85 | 37 | \$10,461,431.00 | 50% |
| 25. Vehicular equipment components | 2 | \$59,001.00 | 1 | \$3,554.00 | 6% |
| 46. Water purification and sewage treatment equipment | 3 | \$32,388.00 | 2 | \$29,375.00 | 91% |
| 39. Material handling equipment | 10 | \$412,845.00 | 8 | \$178,795.00 | 43% |
| H. Quality control, testing and inspection services | | | | | |
| 20. Ship and Marine Equipment | 5 | \$88,015.00 | 3 | \$37,743.00 | 43% |
| 77. Musical Instruments, phonographs & home type radios | | | | | |
| 70. Automatic Data Processing equipment | 19 | \$275,450.28 | 3 | \$14,573.00 | 5% |
| 44. Furnace, steam plant, drying eg & nuclear reactors | 1 | \$2,760.00 | 1 | \$2,760.00 | 100% |
| N. Installation of equipment | 6 | \$325,494.46 | 2 | \$45,117.00 | 14% |
| 32. Woodworking machinery and equipment | 1 | \$6,813.00 | | | 0% |
| 80. Brushes, paints, sealers and adhesives | 1 | \$14,966.00 | 1 | \$14,966.00 | 100% |
| 49. Maintenance and repair shop equipment | 3 | \$90,093.00 | 1 | \$11,513.00 | 13% |
| 55. Lumber, millwork, plywood and veneer | 2 | \$12,148.00 | 1 | \$5,868.00 | 48% |
| 61. Electric wire, and power and distribution equipment | 12 | \$143,212.00 | 3 | \$104,499.00 | 73% |
| 75. Office supplies and devices | 8 | \$54,844.00 | 8 | \$54,844.00 | 100% |
| 67. Photographic Instruments | 5 | \$80,304.00 | 1 | \$9,954.00 | 12% |
| 34. Metalworking machinery | 5 | \$176,560.00 | 3 | \$65,297.00 | 37% |
| 36. Special industry machinery | 7 | \$184,111.00 | 2 | \$24,266.00 | 13% |
| P. Salvage Service | 6 | \$928,978.00 | | | 0% |
| 35. Service and Trade equipment | 3 | \$182,244.00 | 1 | \$4,500.00 | 2% |
| 28. Engines, turbines, and components | 7 | \$221,093.00 | 1 | \$94,652.00 | 43% |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal “transactions” data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with “zero” or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Major Product or Service | 2007 | | | | |
|---|-------------------------------------|---|--------------------------------------|--|------------------------|
| | No. of Transactions (All Companies) | Dollar Amount of Transactions (All Companies) | No. of Transactions (Guam Companies) | Dollar Amount of Transactions (Guam Companies) | Guam Co. as % of Total |
| 71. Furniture | 43 | \$1,029,017.00 | 15 | \$527,143.00 | 51% |
| U. Education and training services | 10 | \$113,793.00 | 4 | \$44,119.00 | 39% |
| 65. Medical, dental and veterinary equipment, supplies | 207 | \$3,894,083.00 | 30 | \$353,476.00 | 9% |
| 42. Fire Fighting, rescue and safety equipment | 8 | \$191,985.00 | | | 0% |
| L. Technical Representative Services | 3 | \$82,180.00 | 1 | \$3,250.00 | 4% |
| 56. Construction and building materials | 29 | \$3,362,065.00 | 15 | \$191,472.00 | 6% |
| T. Photographic, mapping, printing and publication services | 3 | \$33,152.00 | 2 | \$2,400.00 | 7% |
| 79. Cleaning equipment and supplies | 1 | \$116,553.00 | | | 0% |
| 58. Communication, detection & coherent rad. equipment | 47 | \$3,537,989.00 | 18 | \$150,421.00 | 4% |
| S. Utilities and Housekeeping | 197 | \$91,526,135.00 | 123 | \$16,227,580.79 | 18% |
| Unknown | 25 | \$315,828.70 | 11 | \$109,693.00 | 35% |
| C. Architectural and engineering services | 61 | \$25,059,287.00 | 12 | \$1,128,276.00 | 5% |
| 51. Hand tools | 2 | \$12,666.00 | 1 | \$5,042.00 | 40% |
| 84. Clothing, individual equipment, and insignias | 7 | \$114,693.00 | 1 | \$3,966.00 | 3% |
| R. Professional, admin & management support services | 139 | \$7,640,228.00 | 43 | \$753,007.00 | 10% |
| F. Natural Resources and conservation services | 31 | \$15,944,007.00 | 12 | \$975,831.81 | 6% |
| B. Special studies and analysis (not R&D) | 4 | \$137,490.00 | 1 | \$9,600.00 | 7% |
| 74. Office machines, text processing systems and equipment | 4 | \$20,347.00 | 3 | \$20,089.00 | 99% |
| 83. Textiles, leather, apparel shoe findings, tents, flags | 6 | \$174,138.00 | 2 | \$11,370.00 | 7% |
| 66. Instruments and laboratory equipment | 8 | \$263,595.00 | 2 | \$30,307.00 | 11% |
| M. Operation of government-owned facilities | 11 | \$16,516,009.00 | | | 0% |
| 10. Weapons | 1 | \$15,286.00 | | | 0% |
| 12. Fire Control Equipment | 2 | \$78,055.00 | | | 0% |
| 13. Ammunition and Explosives | 2 | \$80,935.00 | | | 0% |
| 24. Tractors | | | | | |
| 31. Bearings | 1 | \$14,900.00 | | | 0% |
| 45. Plumbing, heating, waste disposal | | | | | |
| 69. Training aids and devices | 6 | \$70,231.00 | | | 0% |
| 76. Books, maps and other publications | 7 | \$49,065.00 | | | 0% |
| 85. Toiletries | | | | | |
| 52. Measuring Tools | | | | | |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal “transactions” data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with “zero” or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

**Major Product and Services Transactions Each Year
Year: 2008**

| Major Product or Service | 2008 | | | | |
|---|-------------------------------------|---|--------------------------------------|--|------------------------|
| | No. of Transactions (All Companies) | Dollar Amount of Transactions (All Companies) | No. of Transactions (Guam Companies) | Dollar Amount of Transactions (Guam Companies) | Guam Co. as % of Total |
| 17. Aircraft landing, loading and handling equipment | 1 | \$28,669.76 | 0 | \$0.00 | |
| 19. Ships, small craft, pontoons and floating docks | 19 | \$418,866.00 | 19 | \$418,866.00 | 100% |
| 22. Railway Equipment | | | | | |
| 29. Engine accessories | | | | | |
| 47. Pipe, tubing, hose and fittings | | | | | |
| 87. Agricultural supplies | | | | | |
| 88. Live Animals | | | | | |
| 93. Nonmetallic Fabricated Materials | 3 | \$14,332.00 | 3 | \$14,332.00 | 100% |
| 95. Metal bars, sheets and shapes | 1 | \$45,123.00 | 1 | \$45,123.00 | 100% |
| E. Purchase of Structures and Facilities | 2 | \$130,543.00 | 2 | \$130,543.00 | 100% |
| 91. Fuels, lubricants, oils and waxes | 8 | \$12,783,020.10 | 8 | \$12,783,020.10 | 100% |
| 89. Subsistence | 814 | \$22,702,648.96 | 808 | \$22,341,276.96 | 98% |
| 53. Hardware and abrasives | | | | | |
| 68. Chemicals and chemical products | 3 | \$66,109.57 | 3 | \$66,109.57 | 100% |
| 26. Tires and Lubes | 1 | \$7,975.00 | 1 | \$7,975.00 | 100% |
| 43. Pumps and compressors | 3 | \$47,554.00 | 1 | \$16,000.00 | 34% |
| G. Social Services (eg, MWR) | 20 | \$4,919,994.00 | 16 | \$4,888,868.00 | 99% |
| 63. Alarm, signal and security detection systems | 4 | \$247,411.83 | 3 | \$230,068.00 | 93% |
| 41. Refrigeration, air conditioning equipment | 10 | \$200,126.17 | 2 | \$20,861.00 | 10% |
| 60. Fiber optics materials, components & accessories | | | | | |
| K. Modification of equipment | | | | | |
| 62. Lighting fixtures and lamps | 3 | \$63,267.00 | 0 | \$0.00 | 0% |
| J. Maintenance, repair and rebuilding of equipment | 131 | \$32,766,369.00 | 70 | \$15,587,783.00 | 48% |
| 23. Motor vehicles, trailers, cycles | 60 | \$643,756.00 | 54 | \$472,799.00 | 73% |
| W. Lease or rental of Equipment | 117 | \$2,567,704.00 | 109 | \$2,468,268.00 | 96% |
| Q. Medical Services | 51 | \$1,019,668.00 | 45 | \$615,638.00 | 60% |
| 72. Household and commercial furnishings & appliances | 9 | \$146,237.45 | 6 | \$105,236.53 | 72% |
| X. Lease or rental of facilities | 147 | \$6,217,761.89 | 98 | \$5,229,437.00 | 84% |
| 54. Pre-fabricated structures and scaffolding | 11 | \$248,122.85 | 7 | \$98,016.00 | 40% |
| 78. Recreational and athletic equipment | | | | | |
| D. Automatic data processing and telecom services | 11 | \$839,181.84 | 7 | \$145,626.00 | 17% |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal “transactions” data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with “zero” or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

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| Major Product or Service | 2008 | | | | |
|---|-------------------------------------|---|--------------------------------------|--|------------------------|
| | No. of Transactions (All Companies) | Dollar Amount of Transactions (All Companies) | No. of Transactions (Guam Companies) | Dollar Amount of Transactions (Guam Companies) | Guam Co. as % of Total |
| Y. Construction of structures and facilities | 76 | \$230,193,270.00 | 65 | \$115,530,520.00 | 50% |
| 81. Containers, packaging and packing supplies | 10 | \$362,609.59 | 8 | \$238,268.00 | 66% |
| 38. Construction, mining, highway maintenance equipment | 9 | \$101,215.00 | 5 | \$48,382.00 | 48% |
| 59. Electrical and electronic equipment components | 11 | \$107,754.85 | 0 | \$0.00 | 0% |
| Z. Maintenance Repair and Alteration of real property | 274 | \$112,011,837.60 | 219 | \$58,155,029.00 | 52% |
| 73. Food preparation and serving equipment | 7 | \$159,528.91 | 3 | \$49,867.50 | 31% |
| A. Research and Development | 4 | \$166,690.25 | 3 | \$164,683.25 | 99% |
| 99. Miscellaneous | 5 | \$51,420.00 | 5 | \$51,420.00 | 100% |
| 37. Agricultural machinery and equipment | 1 | \$49,294.00 | 0 | \$0.00 | 0% |
| V. Transportation, travel and relocation services | 40 | \$28,939,478.00 | 24 | \$4,312,637.45 | 15% |
| 25. Vehicular equipment components | 3 | \$12,228.85 | 0 | \$0.00 | 0% |
| 46. Water purification and sewage treatment equipment | 2 | \$175,788.00 | 2 | \$175,788.00 | 100% |
| 39. Material handling equipment | 3 | \$78,627.00 | 1 | \$25,000.00 | 32% |
| H. Quality control, testing and inspection services | 2 | \$89,650.00 | 0 | \$0.00 | 0% |
| 20. Ship and Marine Equipment | 2 | \$9,969.00 | 2 | \$9,969.00 | 100% |
| 77. Musical Instruments, phonographs & home type radios | 8 | \$220,728.92 | 6 | \$150,927.75 | 68% |
| 70. Automatic Data Processing equipment | 21 | \$518,375.00 | 6 | \$164,083.00 | 32% |
| 44. Furnace, steam plant, drying eg & nuclear reactors | 1 | \$6,000.00 | 1 | \$6,000.00 | 100% |
| N. Installation of equipment | 11 | \$1,707,234.00 | 10 | \$264,658.00 | 16% |
| 32. Woodworking machinery and equipment | 3 | \$12,644.00 | 3 | \$12,644.00 | 100% |
| 80. Brushes, paints, sealers and adhesives | | | | | |
| 49. Maintenance and repair shop equipment | 9 | \$180,474.00 | 5 | \$38,226.00 | 21% |
| 55. Lumber, millwork, plywood and veneer | 1 | \$65,058.00 | 0 | \$0.00 | 0% |
| 61. Electric wire, and power and distribution equipment | 4 | \$210,078.00 | 3 | \$203,106.00 | 97% |
| 75. Office supplies and devices | 42 | \$1,155,044.27 | 23 | \$490,915.99 | 43% |
| 67. Photographic Instruments | 3 | \$38,820.08 | 2 | \$31,194.00 | 80% |
| 34. Metalworking machinery | 3 | \$45,114.98 | 0 | \$0.00 | 0% |
| 36. Special industry machinery | 14 | \$276,506.00 | 10 | \$228,743.00 | 83% |
| P. Salvage Service | 1 | \$236,790.00 | 1 | \$236,790.00 | 100% |
| 35. Service and Trade equipment | 6 | \$61,926.00 | 2 | \$23,057.00 | 37% |
| 28. Engines, turbines, and components | | | | | |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal “transactions” data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with “zero” or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Major Product or Service | 2008 | | | | |
|---|-------------------------------------|---|--------------------------------------|--|------------------------|
| | No. of Transactions (All Companies) | Dollar Amount of Transactions (All Companies) | No. of Transactions (Guam Companies) | Dollar Amount of Transactions (Guam Companies) | Guam Co. as % of Total |
| 71. Furniture | 48 | \$2,130,669.00 | 8 | \$199,668.00 | 9% |
| U. Education and training services | 23 | \$347,713.00 | 15 | \$108,698.00 | 31% |
| 65. Medical, dental and veterinary equipment, supplies | 139 | \$2,171,538.00 | 24 | \$518,131.00 | 24% |
| 42. Fire Fighting, rescue and safety equipment | 11 | \$565,449.00 | 1 | \$2,891.00 | 1% |
| L. Technical Representative Services | 4 | \$232,097.00 | 1 | \$1,520.00 | 1% |
| 56. Construction and building materials | 34 | \$3,316,968.00 | 23 | \$970,579.36 | 29% |
| T. Photographic, mapping, printing and publication services | 2 | \$7,640.00 | 2 | \$7,640.00 | 100% |
| 79. Cleaning equipment and supplies | 3 | \$14,397.00 | 3 | \$14,397.00 | 100% |
| 58. Communication, detection & coherent rad. equipment | 86 | \$1,099,389.05 | 48 | \$513,084.78 | 47% |
| S. Utilities and Housekeeping | 187 | \$87,890,050.00 | 115 | \$6,838,081.00 | 8% |
| Unknown | 12 | \$117,598.13 | 9 | \$94,582.00 | 80% |
| C. Architectural and engineering services | 62 | \$17,629,466.00 | 9 | \$2,092,186.17 | 12% |
| 51. Hand tools | 4 | \$90,965.00 | 0 | \$0.00 | 0% |
| 84. Clothing, individual equipment, and insignias | 13 | \$222,594.00 | 3 | \$29,115.00 | 13% |
| R. Professional, admin & management support services | 152 | \$7,167,194.00 | 23 | \$616,108.00 | 9% |
| F. Natural Resources and conservation services | 35 | \$14,478,794.00 | 16 | \$375,449.94 | 3% |
| B. Special studies and analysis (not R&D) | 7 | \$359,753.00 | 6 | \$227,189.00 | 63% |
| 74. Office machines, text processing systems and equipment | 6 | \$144,202.00 | 1 | \$580.00 | 0% |
| 83. Textiles, leather, apparel shoe findings, tents, flags | 4 | \$240,407.00 | 2 | \$101,865.10 | 42% |
| 66. Instruments and laboratory equipment | 11 | \$248,624.85 | 1 | \$4,350.00 | 2% |
| M. Operation of government-owned facilities | 12 | \$14,640,934.00 | 0 | \$0.00 | 0% |
| 10. Weapons | 2 | \$73,367.00 | 0 | \$0.00 | 0% |
| 12. Fire Control Equipment | | | | | |
| 13. Ammunition and Explosives | 1 | \$50,929.94 | 0 | \$0.00 | |
| 24. Tractors | | | | | |
| 31. Bearings | | | | | |
| 45. Plumbing, heating, waste disposal | 3 | \$24,448.00 | | | 0% |
| 69. Training aids and devices | 11 | \$121,732.00 | 0 | \$0.00 | 0% |
| 76. Books, maps and other publications | 23 | \$111,013.00 | 0 | \$0.00 | 0% |
| 85. Toiletries | | | | | |
| 52. Measuring Tools | 1 | \$15,180.00 | 0 | \$0.00 | |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal “transactions” data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with “zero” or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

To provide a greater degree of specificity regarding the types of products and services required by the federal government and undertaken by local and off-island companies, an analysis of products and services by North American Industry Classification System (NAICS) Codes was conducted for the two year period 2007-2008. (Analysis by NAICS Codes was not conducted for the years prior to 2007 due to deficiencies with the raw data.) While products and services are provided by 6-digit NAICS Codes, a summary by 3-digit NAICS Codes was developed to simplify analysis.

As indicated previously, on average, Guam companies receive less than half of the total federal dollars paid for products and services. Of particular interest at this time in the military buildup process is the construction industry (NAICS Codes 236 and 237). As can be seen in the following table, Guam companies performed the majority of construction work required by the federal government in 2007 and 2008 (74% average in Construction of Buildings NAICS Code 236 and 51% average in Heavy and Civil Engineering Construction NAICS Code 237). While efforts are underway to assure small business participation as prime contractors in construction work, a lower participation rate of local and small businesses will probably result due to the sheer amount of construction work required by the military and the short time frame to complete work.

Federal Transactions with Companies by 3 Digits NAICS Code: 2007 - 2008

| Principal NAICS Code | 2007 - 2008 Grand Total | | Total Percentage |
|--|-------------------------|------------------|------------------|
| | Guam Transactions | All Transactions | |
| | Dollars | Dollars | |
| 212: Mining (except Oil and Gas) | \$56,544.00 | \$56,544.00 | 100.00% |
| 311: Food Manufacturing | \$1,098,739.91 | \$1,098,739.91 | 100.00% |
| 312: Beverage and Tobacco Product Manufacturing | \$499,049.24 | \$499,049.24 | 100.00% |
| 331: Primary Metal Manufacturing | \$5,060.00 | \$5,060.00 | 100.00% |
| 425: Wholesale Electronic Markets and Agents and Brokers | \$4,392.00 | \$4,392.00 | 100.00% |
| 483: Water Transportation | \$123,000.00 | \$123,000.00 | 100.00% |
| 484: Truck Transportation | \$447,231.46 | \$447,231.46 | 100.00% |
| 487: Scenic and Sightseeing Transportation | \$65,820.00 | \$65,820.00 | 100.00% |
| 492: Couriers and Messengers | \$18,907.00 | \$18,907.00 | 100.00% |
| 512: Motion Picture and Sound Recording Industries | \$8,100.00 | \$8,100.00 | 100.00% |
| 519: Other Information Services | \$610.00 | \$610.00 | 100.00% |
| 531: Real Estate | \$1,962,487.00 | \$1,962,487.00 | 100.00% |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal “transactions” data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with “zero” or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Principal NAICS Code | 2007 - 2008 Grand Total | | Total Percentage |
|--|-------------------------|------------------|------------------|
| | Guam Transactions | All Transactions | |
| | Dollars | Dollars | |
| 622: Hospitals | \$281,706.00 | \$281,706.00 | 100.00% |
| 623: Nursing and Residential Care Facilities | \$31,200.00 | \$31,200.00 | 100.00% |
| 711: Performing Arts, Spectator Sports, and Related Industries | \$113,930.00 | \$113,930.00 | 100.00% |
| 712: Museums, Historical Sites, and Similar Institutions | \$112,729.00 | \$112,729.00 | 100.00% |
| 713: Amusement, Gambling, and Recreation Industries | \$79,196.00 | \$79,196.00 | 100.00% |
| 922: Justice, Public Order, and Safety Activities | \$50,000.00 | \$50,000.00 | 100.00% |
| 515: Broadcasting (except Internet) | \$563,045.00 | \$563,432.00 | 99.93% |
| 424: Merchant Wholesalers, Nondurable Goods | \$50,436,292.71 | \$50,925,767.04 | 99.04% |
| 454: Non-store Retailers | \$100,000.00 | \$102,428.00 | 97.63% |
| 812: Personal and Laundry Services | \$660,466.17 | \$707,808.17 | 93.31% |
| 452: General Merchandise Stores | \$442,519.73 | \$498,322.04 | 88.80% |
| 336: Transportation Equipment Manufacturing | \$29,921,291.00 | \$34,075,327.12 | 87.81% |
| 221: Utilities | \$213,105.00 | \$243,105.00 | 87.66% |
| 327: Nonmetallic Mineral Product Manufacturing | \$87,201.05 | \$100,666.05 | 86.62% |
| 238: Specialty Trade Contractors | \$14,233,004.60 | \$16,770,240.60 | 84.87% |
| 442: Furniture and Home Furnishings Stores | \$54,322.00 | \$67,264.00 | 80.76% |
| 441: Motor Vehicle and Parts Dealers | \$477,065.08 | \$596,507.08 | 79.98% |
| 532: Rental and Leasing Services | \$4,221,782.00 | \$5,540,528.92 | 76.20% |
| 236: Construction of Buildings | \$235,647,699.00 | \$316,832,971.00 | 74.38% |
| 722: Food Services and Drinking Places | \$4,462,476.18 | \$6,110,098.18 | 73.03% |
| 314: Textile Product Mills | \$515,077.11 | \$733,508.11 | 70.22% |
| 923: Administration of Human Resource Programs | \$1,760.00 | \$2,590.00 | 67.95% |
| 453: Miscellaneous Store Retailers | \$117,857.12 | \$173,499.67 | 67.93% |
| UNKNOWN: | \$9,620,921.87 | \$14,832,606.55 | 64.86% |
| 813: Religious, Grant-making, Civic, Personal, and Similar Organizations | \$95,482.00 | \$148,658.50 | 64.23% |
| 621: Ambulatory Health Care Services | \$935,721.80 | \$1,464,892.20 | 63.88% |
| 332: Fabricated Metal Product Manufacturing | \$1,144,926.89 | \$1,902,728.59 | 60.17% |

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By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Principal NAICS Code | 2007 - 2008 Grand Total | | Total Percentage |
|---|-------------------------|---------------------------|------------------|
| | Guam Transactions | All Transactions | |
| | Dollars | Dollars | |
| 446: Health and Personal Care Stores | \$10,619.00 | \$18,791.00 | 56.51% |
| 517: Telecommunication | \$650,108.44 | \$1,164,455.44 | 55.83% |
| 335: Electrical Equipment, Appliance, and Component Manufacturing | \$404,626.00 | \$750,875.98 | 53.89% |
| 485: Transit and Ground Passenger Transportation | \$2,492,551.00 | \$4,827,656.96 | 51.63% |
| 237: Heavy and Civil Engineering Construction | \$120,236,023.74 | \$235,628,602.74 | 51.03% |
| 721: Accommodation | \$730,329.00 | \$1,454,309.00 | 50.22% |
| 325: Chemical Manufacturing | \$836,188.00 | \$1,817,474.28 | 46.01% |
| 488: Support Activities for Transportation | \$10,510,875.00 | \$25,208,551.62 | 41.70% |
| 451: Sporting Goods, Hobby, Book, and Music Stores | \$37,691.14 | \$100,658.31 | 37.44% |
| 000: Invalid Codes | \$731,005.00 | \$1,961,931.00 | 37.26% |
| 443: Electronics and Appliance Stores | \$127,610.79 | \$452,939.22 | 28.17% |
| 326: Plastics and Rubber Products Manufacturing | \$18,327.10 | \$65,363.10 | 28.04% |
| 313: Textile Mills | \$7,000.00 | \$26,750.00 | 26.17% |
| 423: Merchant Wholesalers, Durable Goods | \$1,558,583.27 | \$8,820,794.18 | 17.67% |
| 337: Furniture and Related Product Manufacturing | \$443,918.00 | \$2,851,671.82 | 15.57% |
| 324: Petroleum and Coal Products Manufacturing | \$11,363.00 | \$75,918.10 | 14.97% |
| 561: Administrative and Support Services | \$28,635,135.99 | \$219,794,673.71 | 13.03% |
| 321: Wood Product Manufacturing | \$25,000.00 | \$192,485.00 | 12.99% |
| 322: Paper Manufacturing | \$3,520.00 | \$28,142.00 | 12.51% |
| 323: Printing and Related Support Activities | \$4,258.00 | \$36,159.80 | 11.78% |
| 333: Machinery Manufacturing | \$219,148.00 | \$2,314,937.31 | 9.47% |
| 334: Computer and Electronic Product Manufacturing | \$256,668.30 | \$2,896,701.50 | 8.86% |
| 511: Publishing Industries (except Internet) | \$9,660.00 | \$132,946.42 | 7.27% |
| 811: Repair and Maintenance | \$1,468,420.00 | \$25,595,078.60 | 5.74% |
| 611: Educational Services | \$201,626.00 | \$3,608,189.18 | 5.59% |
| 562: Waste Management and Remediation Services | \$2,563,063.09 | \$47,078,332.58 | 5.44% |
| 541: Professional, Scientific, and Technical Services | \$2,738,229.30 | \$52,290,044.94 | 5.24% |
| 444: Building Material and Garden Equipment and Supplies Dealers | \$49,069.00 | \$1,501,765.00 | 3.27% |
| 624: Social Assistance | \$47,728.79 | \$1,707,168.79 | 2.80% |
| 339: Miscellaneous Manufacturing | \$16,910.16 | \$3,295,230.07 | 0.51% |
| 481: Air Transportation | \$8,760.00 | \$17,590,243.00 | 0.05% |
| 315: Apparel Manufacturing | \$0.00 | \$733,171.13 | 0.00% |
| 316: Leather and Allied Product Manufacturing | \$0.00 | \$95,012.00 | 0.00% |
| 448: Clothing and Clothing Accessories Stores | \$0.00 | \$10,073.00 | 0.00% |
| 493: Warehousing and Storage | \$0.00 | \$5,642,668.36 | 0.00% |
| 522: Credit Intermediation and Related Activities | \$0.00 | \$4,797.00 | 0.00% |
| Total: | \$533,964,733.03 | \$1,127,126,212.57 | 47.37% |

| | | | |
|---------------------------|-------------------------|-------------------------|---------------|
| Average (2 Years): | \$266,982,366.52 | \$563,563,106.29 | 47.37% |
|---------------------------|-------------------------|-------------------------|---------------|

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By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

Federal Transactions with Companies by NAICS Code: 2007 - 2008

| Principal NAICS Code | 2007 | | | | |
|--|-------------------|------------------|------------------|------------------|------------|
| | Guam Transactions | | All Transactions | | Percentage |
| | No. Trans | Dollars | No. Trans | Dollars | |
| 212321: Construction Sand and Gravel Mining | 3 | \$47,944.00 | 3 | \$47,944.00 | 100.00% |
| 212322: Industrial Sand Mining | 1 | \$8,600.00 | 1 | \$8,600.00 | 100.00% |
| 221119: Other Electric Power Generation | 1 | \$51,246.00 | 1 | \$51,246.00 | 100.00% |
| 221122: Electric Power Distribution | 0 | \$0.00 | 1 | \$30,000.00 | 0.00% |
| 221210: Natural Gas Distribution | 1 | \$24,000.00 | 1 | \$24,000.00 | 100.00% |
| 221310: Water Supply and Irrigation Systems | 6 | \$88,753.00 | 6 | \$88,753.00 | 100.00% |
| 236115: New Single-Family Housing Construction (except Operative Builders) | 1 | \$518,564.00 | 4 | \$44,164,292.00 | 1.17% |
| 236116: New Multifamily Housing Construction (except Operative Builders) | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 236210: Industrial Building Construction | 7 | \$603,765.00 | 8 | \$941,840.00 | 64.10% |
| 236220: Commercial and Institutional Building Construction | 214 | \$135,756,809.00 | 225 | \$139,193,101.00 | 97.53% |
| 237110: Water and Sewer Line and Related Structures Construction | 4 | \$1,054,113.00 | 4 | \$1,054,113.00 | 100.00% |
| 237130: Power and Communication Line and Related Structures Construction | 11 | \$14,217,097.00 | 11 | \$14,217,097.00 | 100.00% |
| 237310: Highway, Street, and Bridge Construction | 10 | \$4,256,277.00 | 10 | \$4,256,277.00 | 100.00% |
| 237990: Other Heavy and Civil Engineering Construction | 9 | \$28,319,212.00 | 11 | \$29,643,158.00 | 95.53% |
| 238120: Structural Steel and Pre-cast Concrete Contractors | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 238140: Masonry Contractors | 1 | \$41,389.00 | 1 | \$41,389.00 | 100.00% |
| 238160: Roofing Contractors | 20 | \$4,396,063.00 | 21 | \$4,454,231.00 | 98.69% |
| 238190: Other Foundation, Structure, and Building Exterior Contractors | 2 | \$7,220.00 | 2 | \$7,220.00 | 100.00% |
| 238210: Electrical Contractors | 4 | \$142,144.00 | 4 | \$142,144.00 | 100.00% |
| 238220: Plumbing, Heating, and Air-Conditioning Contractors | 3 | \$314,375.00 | 3 | \$314,375.00 | 100.00% |
| 238290: Other Building Equipment Contractors | 1 | \$11,513.00 | 1 | \$11,513.00 | 100.00% |
| 238320: Painting and Wall Covering Contractors | 17 | \$1,990,421.00 | 17 | \$1,990,421.00 | 100.00% |
| 238330: Flooring Contractors | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 238340: Tile and Terrazzo Contractors | 1 | \$10,750.00 | 1 | \$10,750.00 | 100.00% |
| 238350: Finish Carpentry Contractors | 2 | \$9,700.00 | 2 | \$9,700.00 | 100.00% |
| 238390: Other Building Finishing Contractors | 2 | \$61,145.00 | 2 | \$61,145.00 | 100.00% |
| 238910: Site Preparation Contractors | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 238990: All Other Specialty Trade Contractors | 23 | \$1,864,423.00 | 30 | \$3,071,933.00 | 60.69% |
| 311511: Fluid Milk Manufacturing | 22 | \$96,556.00 | 22 | \$96,556.00 | 100.00% |
| 311611: Animal (except Poultry) Slaughtering | 2 | \$100,433.48 | 2 | \$100,433.48 | 100.00% |
| 311612: Meat Processed from Carcasses | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 311712: Fresh and Frozen Seafood Processing | 5 | \$22,740.23 | 5 | \$22,740.23 | 100.00% |
| 311812: Commercial Bakeries | 35 | \$183,862.00 | 35 | \$183,862.00 | 100.00% |
| 311813: Frozen Cakes, Pies, and Other Pastries Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 311821: Cookie and Cracker Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 311919: Other Snack Food Manufacturing | 3 | \$6,758.40 | 3 | \$6,758.40 | 100.00% |
| 311999: All Other Miscellaneous Food Manufacturing | 1 | \$20,219.20 | 1 | \$20,219.20 | 100.00% |

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By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Principal NAICS Code | 2007 | | | | |
|--|-------------------|--------------|------------------|--------------|------------|
| | Guam Transactions | | All Transactions | | Percentage |
| | No. Trans | Dollars | No. Trans | Dollars | |
| 312111: Soft Drink Manufacturing | 1 | \$5,371.00 | 1 | \$5,371.00 | 100.00% |
| 312112: Bottled Water Manufacturing | 1 | \$2,714.00 | 1 | \$2,714.00 | 100.00% |
| 312113: Ice Manufacturing | 3 | \$36,313.02 | 3 | \$36,313.02 | 100.00% |
| 313210: Broad-woven Fabric Mills | 0 | \$0.00 | 1 | \$19,750.00 | 0.00% |
| 313312: Textile and Fabric Finishing (except Broad-woven Fabric) Mills | 1 | \$7,000.00 | 1 | \$7,000.00 | 100.00% |
| 314911: Textile Bag Mills | 4 | \$123,749.19 | 4 | \$123,749.19 | 100.00% |
| 314912: Canvas and Related Product Mills | 0 | \$0.00 | 4 | \$150,994.00 | 0.00% |
| 314999: All Other Miscellaneous Textile Product Mills | 0 | \$0.00 | 1 | \$9,036.00 | 0.00% |
| 315299: All Other Cut and Sew Apparel Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 315999: Other Apparel Accessories and Other Apparel Manufacturing | 0 | \$0.00 | 4 | \$129,404.00 | 0.00% |
| 316211: Rubber and Plastics Footwear Manufacturing | 0 | \$0.00 | 1 | \$12,539.00 | 0.00% |
| 316999: All Other Leather Good Manufacturing | 0 | \$0.00 | 1 | \$27,505.00 | 0.00% |
| 321214: Truss Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 321991: Manufactured Home (Mobile Home) Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 322291: Sanitary Paper Product Manufacturing | 1 | \$3,520.00 | 2 | \$17,222.00 | 20.44% |
| 322299: All Other Converted Paper Product Manufacturing | 0 | \$0.00 | 1 | \$10,920.00 | 0.00% |
| 323113: Commercial Screen Printing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 323114: Quick Printing | 0 | \$0.00 | 2 | \$11,907.00 | 0.00% |
| 323121: Trade-binding and Related Work | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 324122: Asphalt Shingle and Coating Materials Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 324199: All Other Petroleum and Coal Products Manufacturing | 0 | \$0.00 | 1 | \$64,555.10 | 0.00% |
| 325120: Industrial Gas Manufacturing | 20 | \$210,796.00 | 20 | \$210,796.00 | 100.00% |
| 325412: Pharmaceutical Preparation Manufacturing | 0 | \$0.00 | 21 | \$456,167.00 | 0.00% |
| 325413: In-Vitro Diagnostic Substance Manufacturing | 0 | \$0.00 | 11 | \$252,648.00 | 0.00% |
| 325414: Biological Product (except Diagnostic) Manufacturing | 0 | \$0.00 | 1 | \$7,160.00 | 0.00% |
| 325510: Paint and Coating Manufacturing | 1 | \$14,800.00 | 1 | \$14,800.00 | 100.00% |
| 325611: Soap and Other Detergent Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 325612: Polish and Other Sanitation Good Manufacturing | 0 | \$0.00 | 1 | \$12,658.00 | 0.00% |
| 325992: Photographic Film, Paper, Plate, and Chemical Manufacturing | 0 | \$0.00 | 1 | \$2,634.00 | 0.00% |
| 326122: Plastics Pipe and Pipe Fitting Manufacturing | 0 | \$0.00 | 1 | \$8,124.00 | 0.00% |
| 326199: All Other Plastics Product Manufacturing | 1 | \$4,370.00 | 3 | \$10,043.00 | 43.51% |
| 326299: All Other Rubber Product Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 327125: Non-clay Refractory Manufacturing | 0 | \$0.00 | 1 | \$13,465.00 | 0.00% |
| 327310: Cement Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 327320: Ready-Mix Concrete Manufacturing | 2 | \$23,416.00 | 2 | \$23,416.00 | 100.00% |
| 327331: Concrete Block and Brick Manufacturing | 1 | \$8,938.00 | 1 | \$8,938.00 | 100.00% |
| 327390: Other Concrete Product Manufacturing | 2 | \$43,950.00 | 2 | \$43,950.00 | 100.00% |

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**Federal Transactions for Work Performed in Guam
2000-2008**

| Principal NAICS Code | 2007 | | | | Percentage |
|---|-------------------|--------------|------------------|--------------|------------|
| | Guam Transactions | | All Transactions | | |
| | No. Trans | Dollars | No. Trans | Dollars | |
| 331221: Rolled Steel Shape Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 332212: Hand and Edge Tool Manufacturing | 0 | \$0.00 | 2 | \$103,511.00 | 0.00% |
| 332311: Prefabricated Metal Building and Component Manufacturing | 3 | \$234,050.00 | 3 | \$234,050.00 | 100.00% |
| 332312: Fabricated Structural Metal Manufacturing | 0 | \$0.00 | 1 | \$18,656.00 | 0.00% |
| 332321: Metal Window and Door Manufacturing | 1 | \$6,772.00 | 1 | \$6,772.00 | 100.00% |
| 332323: Ornamental and Architectural Metal Work Manufacturing | 1 | \$6,173.00 | 1 | \$6,173.00 | 100.00% |
| 332439: Other Metal Container Manufacturing | 2 | \$429,833.00 | 2 | \$429,833.00 | 100.00% |
| 332510: Hardware Manufacturing | 1 | \$20,300.00 | 2 | \$38,446.00 | 52.80% |
| 332710: Machine Shops | 0 | \$0.00 | 5 | \$116,543.00 | 0.00% |
| 332913: Plumbing Fixture Fitting and Trim Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 332997: Industrial Pattern Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 332999: All Other Miscellaneous Fabricated Metal Product Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 333111: Farm Machinery and Equipment Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 333120: Construction Machinery Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 333131: Mining Machinery and Equipment Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 333293: Printing Machinery and Equipment Manufacturing | 0 | \$0.00 | 3 | \$172,188.00 | 0.00% |
| 333298: All Other Industrial Machinery Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 333313: Office Machinery Manufacturing | 0 | \$0.00 | 1 | \$258.00 | 0.00% |
| 333314: Optical Instrument and Lens Manufacturing | 0 | \$0.00 | 3 | \$112,934.00 | 0.00% |
| 333315: Photographic and Photocopying Equipment Manufacturing | 0 | \$0.00 | 5 | \$509,509.00 | 0.00% |
| 333319: Other Commercial and Service Industry Machinery Manufacturing | 0 | \$0.00 | 2 | \$118,677.00 | 0.00% |
| 333415: Air-Conditioning and Warm Air Heating Equipment and Commercial and Industrial Refrigeration Equipment | 0 | \$0.00 | 1 | \$5,725.00 | 0.00% |
| 333512: Machine Tool (Metal Cutting Types) Manufacturing | 0 | \$0.00 | 1 | \$96,062.00 | 0.00% |
| 333513: Machine Tool (Metal Forming Type) Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 333514: Special Die and Tool, Die Set, Jig, and Fixture Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 333515: Cutting Tool and Machine Tool Accessory Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 333518: Other Metalworking Machinery Manufacturing | 0 | \$0.00 | 1 | \$41,272.00 | 0.00% |
| 333611: Turbine and Turbine Generator Set Units Manufacturing | 0 | \$0.00 | 1 | \$14,900.00 | 0.00% |
| 333618: Other Engine Equipment Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 333911: Pump and Pumping Equipment Manufacturing | 0 | \$0.00 | 1 | \$3,865.88 | 0.00% |
| 333921: Elevator and Moving Stairway Manufacturing | 1 | \$9,295.00 | 3 | \$243,345.00 | 3.82% |
| 333923: Overhead Traveling Crane, Hoist, and Monorail System Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 333924: Industrial Truck, Tractor, Trailer, and Stacker Machinery Manufacturing | 0 | \$0.00 | 4 | \$46,851.00 | 0.00% |
| 333991: Power-Driven Hand-Tool Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 333992: Welding and Soldering Equipment Manufacturing | 1 | \$5,485.00 | 1 | \$5,485.00 | 100.00% |
| 333996: Fluid Power Pump and Motor Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 333997: Scale and Balance (except Laboratory) Manufacturing | 0 | \$0.00 | 1 | \$2,679.00 | 0.00% |

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By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Principal NAICS Code | 2007 | | | | |
|---|-------------------|-----------------|------------------|-----------------|------------|
| | Guam Transactions | | All Transactions | | Percentage |
| | No. Trans | Dollars | No. Trans | Dollars | |
| 333999: All Other Miscellaneous General Purpose Machinery Manufacturing | 0 | \$0.00 | 2 | \$14,220.00 | 0.00% |
| 334111: Electronic Computer Manufacturing | 1 | \$49,499.00 | 14 | \$706,499.00 | 7.01% |
| 334112: Computer Storage Device Manufacturing | 0 | \$0.00 | 2 | \$4,768.00 | 0.00% |
| 334119: Other Computer Peripheral Equipment Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 334220: Radio and Television Broadcasting and Wireless Communications Equipment Manufacturing | 6 | \$149,674.00 | 13 | \$739,985.00 | 20.23% |
| 334290: Other Communications Equipment Manufacturing | 0 | \$0.00 | 6 | \$54,113.00 | 0.00% |
| 334310: Audio and Video Equipment Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 334419: Other Electronic Component Manufacturing | 0 | \$0.00 | 1 | \$6,407.74 | 0.00% |
| 334510: Electro-medical and Electrotherapeutic Apparatus Manufacturing | 0 | \$0.00 | 6 | \$158,737.00 | 0.00% |
| 334511: Search, Detection, Navigation, Guidance, Aeronautical, and Nautical System and Instrument Manufacture | 0 | \$0.00 | 1 | \$20,400.00 | 0.00% |
| 334512: Automatic Environmental Control Manufacturing for Residential, Commercial, and Appliance Use | 0 | \$0.00 | 1 | \$12,744.00 | 0.00% |
| 334513: Instruments and Related Products Manufacturing for Measuring, Displaying, and Controlling Industrial | 0 | \$0.00 | 4 | \$181,688.00 | 0.00% |
| 334515: Instrument Manufacturing for Measuring and Testing Electricity and Electrical Signals | 0 | \$0.00 | 1 | \$12,370.00 | 0.00% |
| 334516: Analytical Laboratory Instrument Manufacturing | 0 | \$0.00 | 4 | \$52,949.00 | 0.00% |
| 334517: Irradiation Apparatus Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 334519: Other Measuring and Controlling Device Manufacturing | 0 | \$0.00 | 2 | \$13,090.00 | 0.00% |
| 335129: Other Lighting Equipment Manufacturing | 1 | \$308,187.00 | 1 | \$308,187.00 | 100.00% |
| 335222: Household Refrigerator and Home Freezer Manufacturing | 0 | \$0.00 | 1 | \$171,744.00 | 0.00% |
| 335224: Household Laundry Equipment Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 335228: Other Major Household Appliance Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 335312: Motor and Generator Manufacturing | 0 | \$0.00 | 1 | \$4,041.00 | 0.00% |
| 335313: Switchgear and Switchboard Apparatus Manufacturing | 0 | \$0.00 | 1 | \$41,085.00 | 0.00% |
| 335931: Current-Carrying Wiring Device Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 335999: All Other Miscellaneous Electrical Equipment and Component Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 336112: Light Truck and Utility Vehicle Manufacturing | 1 | \$135,064.00 | 1 | \$135,064.00 | 100.00% |
| 336340: Motor Vehicle Brake System Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 336399: All Other Motor Vehicle Parts Manufacturing | 1 | \$3,554.00 | 2 | \$4,244.00 | 83.74% |
| 336611: Ship Building and Repairing | 137 | \$14,979,449.00 | 155 | \$15,721,695.00 | 95.28% |
| 336612: Boat Building | 1 | \$9,753.00 | 1 | \$9,753.00 | 100.00% |
| 336991: Motorcycle, Bicycle, and Parts Manufacturing | 0 | \$0.00 | 2 | \$26,855.00 | 0.00% |
| 336992: Military Armored Vehicle, Tank, and Tank Component Manufacturing | 0 | \$0.00 | 1 | \$15,400.00 | 0.00% |
| 336999: All Other Transportation Equipment Manufacturing | 1 | \$19,600.00 | 2 | \$67,830.00 | 28.90% |
| 337121: Upholstered Household Furniture Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 337122: Non-upholstered Wood Household Furniture Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 337124: Metal Household Furniture Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 337125: Household Furniture (except Wood and Metal) Manufacturing | 1 | \$5,221.00 | 1 | \$5,221.00 | 100.00% |
| 337127: Institutional Furniture Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |

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**Federal Transactions for Work Performed in Guam
2000-2008**

| Principal NAICS Code | 2007 | | | | |
|---|-------------------|--------------|------------------|----------------|------------|
| | Guam Transactions | | All Transactions | | Percentage |
| | No. Trans | Dollars | No. Trans | Dollars | |
| 337211: Wood Office Furniture Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 337214: Office Furniture (except Wood) Manufacturing | 7 | \$364,898.00 | 33 | \$1,003,498.00 | 36.36% |
| 337215: Showcase, Partition, Shelving, and Locker Manufacturing | 0 | \$0.00 | 1 | \$15,286.00 | 0.00% |
| 337910: Mattress Manufacturing | 1 | \$11,818.00 | 1 | \$11,818.00 | 100.00% |
| 337920: Blind and Shade Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 339111: Laboratory Apparatus and Furniture Manufacturing | 0 | \$0.00 | 12 | \$709,125.00 | 0.00% |
| 339112: Surgical and Medical Instrument Manufacturing | 1 | \$2,888.00 | 49 | \$946,464.00 | 0.31% |
| 339113: Surgical Appliance and Supplies Manufacturing | 0 | \$0.00 | 3 | \$110,721.00 | 0.00% |
| 339114: Dental Equipment and Supplies Manufacturing | 0 | \$0.00 | 2 | \$17,163.00 | 0.00% |
| 339116: Dental Laboratories | 0 | \$0.00 | 1 | \$15,626.00 | 0.00% |
| 339920: Sporting and Athletic Goods Manufacturing | 0 | \$0.00 | 13 | \$258,697.00 | 0.00% |
| 339944: Carbon Paper and Inked Ribbon Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 339950: Sign Manufacturing | 1 | \$5,370.00 | 13 | \$272,695.00 | 1.97% |
| 339992: Musical Instrument Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 339995: Burial Casket Manufacturing | 0 | \$0.00 | 1 | \$7,979.00 | 0.00% |
| 339999: All Other Miscellaneous Manufacturing | 0 | \$0.00 | 2 | \$11,561.00 | 0.00% |
| 423130: Tire and Tube Merchant Wholesalers | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 423210: Furniture Merchant Wholesalers | 5 | \$74,988.00 | 8 | \$105,313.00 | 71.20% |
| 423310: Lumber, Plywood, Millwork, and Wood Panel Merchant Wholesalers | 1 | \$5,868.00 | 1 | \$5,868.00 | 100.00% |
| 423320: Brick, Stone, and Related Construction Material Merchant Wholesalers | 1 | \$4,668.00 | 1 | \$4,668.00 | 100.00% |
| 423330: Roofing, Siding, and Insulation Material Merchant Wholesalers | 2 | \$11,500.00 | 2 | \$11,500.00 | 100.00% |
| 423390: Other Construction Material Merchant Wholesalers | 2 | \$13,296.00 | 7 | \$1,418,449.00 | 0.94% |
| 423410: Photographic Equipment and Supplies Merchant Wholesalers | 1 | \$9,954.00 | 1 | \$9,954.00 | 100.00% |
| 423420: Office Equipment Merchant Wholesalers | 4 | \$43,923.00 | 4 | \$43,923.00 | 100.00% |
| 423430: Computer and Computer Peripheral Equipment and Software Merchant Wholesalers | 1 | \$4,771.00 | 3 | \$215,679.00 | 2.21% |
| 423440: Other Commercial Equipment Merchant Wholesalers | 1 | \$7,540.00 | 2 | \$57,443.00 | 13.13% |
| 423450: Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers | 22 | \$201,210.00 | 77 | \$957,906.00 | 21.01% |
| 423490: Other Professional Equipment and Supplies Merchant Wholesalers | 0 | \$0.00 | 2 | \$10,946.00 | 0.00% |
| 423610: Electrical Apparatus and Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers | 2 | \$60,293.00 | 2 | \$60,293.00 | 100.00% |
| 423620: Electrical and Electronic Appliance, Television, and Radio Set Merchant Wholesalers | 1 | \$5,200.00 | 2 | \$48,884.00 | 10.64% |
| 423690: Other Electronic Parts and Equipment Merchant Wholesalers | 2 | \$19,180.00 | 3 | \$24,083.00 | 79.64% |
| 423710: Hardware Merchant Wholesalers | 2 | \$28,906.00 | 3 | \$32,926.00 | 87.79% |
| 423720: Plumbing and Heating Equipment and Supplies (Hydronics) Merchant Wholesalers | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 423730: Warm Air Heating and Air-Conditioning Equipment and Supplies Merchant Wholesalers | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 423740: Refrigeration Equipment and Supplies Merchant Wholesalers | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 423810: Construction and Mining (except Oil Well) Machinery and Equipment Merchant Wholesalers | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 423830: Industrial Machinery and Equipment Merchant Wholesalers | 8 | \$72,608.00 | 10 | \$159,463.00 | 45.53% |

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By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Principal NAICS Code | 2007 | | | | |
|--|-------------------|-----------------|------------------|-----------------|------------|
| | Guam Transactions | | All Transactions | | Percentage |
| | No. Trans | Dollars | No. Trans | Dollars | |
| 423840: Industrial Supplies Merchant Wholesalers | 2 | \$6,660.00 | 2 | \$6,660.00 | 100.00% |
| 423850: Service Establishment Equipment and Supplies Merchant Wholesalers | 1 | \$11,975.00 | 2 | \$53,855.00 | 22.24% |
| 423860: Transportation Equipment and Supplies (except Motor Vehicle) Merchant Wholesalers | 1 | \$7,152.00 | 1 | \$7,152.00 | 100.00% |
| 423910: Sporting and Recreational Goods and Supplies Merchant Wholesalers | 1 | \$10,420.00 | 2 | \$89,574.00 | 11.63% |
| 423930: Recyclable Material Merchant Wholesalers | 1 | \$24,950.00 | 1 | \$24,950.00 | 100.00% |
| 423940: Jewelry, Watch, Precious Stone, and Precious Metal Merchant Wholesaler | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 423990: Other Miscellaneous Durable Goods Merchant Wholesalers | 0 | \$0.00 | 4 | \$711,960.63 | 0.00% |
| 424120: Stationery and Office Supplies Merchant Wholesalers | 8 | \$54,844.00 | 8 | \$54,844.00 | 100.00% |
| 424410: General Line Grocery Merchant Wholesalers | 28 | \$887,459.63 | 33 | \$946,873.96 | 93.73% |
| 424420: Packaged Frozen Food Merchant Wholesalers | 1 | \$20,807.00 | 1 | \$20,807.00 | 100.00% |
| 424480: Fresh Fruit and Vegetable Merchant Wholesalers | 53 | \$243,401.00 | 53 | \$243,401.00 | 100.00% |
| 424490: Other Grocery and Related Products Merchant Wholesalers | 506 | \$15,506,663.00 | 506 | \$15,506,663.00 | 100.00% |
| 424690: Other Chemical and Allied Products Merchant Wholesalers | 6 | \$117,416.00 | 6 | \$117,416.00 | 100.00% |
| 424710: Petroleum Bulk Stations and Terminals | 1 | \$131,480.00 | 1 | \$131,480.00 | 100.00% |
| 424720: Petroleum and Petroleum Products Merchant Wholesalers (except Bulk Stations and Terminals) | 2 | \$12,700.00 | 2 | \$12,700.00 | 100.00% |
| 424920: Book, Periodical, and Newspaper Merchant Wholesalers | 0 | \$0.00 | 1 | \$5,541.00 | 0.00% |
| 424950: Paint, Varnish, and Supplies Merchant Wholesalers | 1 | \$14,966.00 | 1 | \$14,966.00 | 100.00% |
| 425110: Business to Business Electronic Markets | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 441110: New Car Dealers | 2 | \$97,566.08 | 2 | \$97,566.08 | 100.00% |
| 441210: Recreational Vehicle Dealers | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 441221: Motorcycle Dealers | 1 | \$7,900.00 | 1 | \$7,900.00 | 100.00% |
| 441222: Boat Dealers | 2 | \$118,476.00 | 2 | \$118,476.00 | 100.00% |
| 441310: Automotive Parts and Accessories Stores | 2 | \$12,313.00 | 2 | \$12,313.00 | 100.00% |
| 442110: Furniture Stores | 2 | \$30,573.00 | 3 | \$43,515.00 | 70.26% |
| 442210: Floor Covering Stores | 2 | \$12,705.00 | 2 | \$12,705.00 | 100.00% |
| 443111: Household Appliance Stores | 2 | \$19,971.00 | 2 | \$19,971.00 | 100.00% |
| 443112: Radio, Television, and Other Electronics Stores | 0 | \$0.00 | 1 | \$12,095.00 | 0.00% |
| 443120: Computer and Software Stores | 3 | \$14,573.00 | 11 | \$244,158.00 | 5.97% |
| 444130: Hardware Stores | 1 | \$31,415.00 | 11 | \$1,307,047.00 | 2.40% |
| 444190: Other Building Material Dealers | 2 | \$17,654.00 | 3 | \$23,934.00 | 73.76% |
| 446110: Pharmacies and Drug Stores | 0 | \$0.00 | 2 | \$5,367.00 | 0.00% |
| 446199: All Other Health and Personal Care Stores | 1 | \$4,865.00 | 1 | \$4,865.00 | 100.00% |
| 448190: Other Clothing Stores | 0 | \$0.00 | 1 | \$10,073.00 | 0.00% |
| 451120: Hobby, Toy, and Game Stores | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 451140: Musical Instrument and Supplies Stores | 0 | \$0.00 | 1 | \$3,519.00 | 0.00% |
| 451211: Book Stores | 0 | \$0.00 | 1 | \$6,065.00 | 0.00% |
| 452112: Discount Department Stores | 0 | \$0.00 | 0 | \$0.00 | 0.00% |

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**Federal Transactions for Work Performed in Guam
2000-2008**

| Principal NAICS Code | 2007 | | | | Percentage |
|---|-------------------|----------------|------------------|----------------|------------|
| | Guam Transactions | | All Transactions | | |
| | No. Trans | Dollars | No. Trans | Dollars | |
| 452990: All Other General Merchandise Stores | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 453110: Florists | 2 | \$86,133.92 | 2 | \$86,133.92 | 100.00% |
| 453210: Office Supplies and Stationery Stores | 0 | \$0.00 | 1 | \$6,468.00 | 0.00% |
| 453910: Pet and Pet Supplies Stores | 1 | \$9,600.00 | 2 | \$32,832.00 | 29.24% |
| 454312: Liquefied Petroleum Gas (Bottled Gas) Dealers | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 454390: Other Direct Selling Establishments | 0 | \$0.00 | 1 | \$2,428.00 | 0.00% |
| 481111: Scheduled Passenger Air Transportation | 0 | \$0.00 | 2 | \$7,700.00 | 0.00% |
| 481112: Scheduled Freight Air Transportation | 1 | \$2,760.00 | 1 | \$2,760.00 | 100.00% |
| 481212: Nonscheduled Chartered Freight Air Transportation | 0 | \$0.00 | 1 | \$4,111,907.00 | 0.00% |
| 483112: Deep Sea Passenger Transportation | 2 | \$123,000.00 | 2 | \$123,000.00 | 100.00% |
| 484210: Used Household and Office Goods Moving | 6 | \$263,250.00 | 6 | \$263,250.00 | 100.00% |
| 484220: Specialized Freight (except Used Goods) Trucking, Local | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 485113: Bus and Other Motor Vehicle Transit Systems | 3 | \$1,528,527.95 | 4 | \$1,666,059.95 | 91.75% |
| 485410: School and Employee Bus Transportation | 4 | \$247,029.30 | 4 | \$247,029.95 | 100.00% |
| 485510: Charter Bus Industry | 9 | \$45,785.00 | 9 | \$45,785.00 | 100.00% |
| 485999: All Other Transit and Ground Passenger Transportation | 4 | \$46,902.00 | 4 | \$46,902.00 | 100.00% |
| 487110: Scenic and Sightseeing Transportation, Land | 4 | \$65,820.00 | 4 | \$65,820.00 | 100.00% |
| 488119: Other Airport Operations | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 488310: Port and Harbor Operations | 3 | \$3,541,712.00 | 3 | \$3,541,712.00 | 100.00% |
| 488330: Navigational Services to Shipping | 3 | \$2,814,843.00 | 3 | \$2,814,843.00 | 100.00% |
| 488390: Other Support Activities for Water Transportation | 0 | \$0.00 | 3 | \$6,065,019.62 | 0.00% |
| 488510: Freight Transportation Arrangement | 1 | \$5,961.00 | 2 | \$17,775.00 | 33.54% |
| 488991: Packing and Crating | 1 | \$6,495.00 | 1 | \$6,495.00 | 100.00% |
| 488999: All Other Support Activities for Transportation | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 492110: Couriers | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 493110: General Warehousing and Storage | 0 | \$0.00 | 1 | \$2,682,431.50 | 0.00% |
| 511120: Periodical Publishers | 0 | \$0.00 | 1 | \$3,808.00 | 0.00% |
| 511130: Book Publishers | 0 | \$0.00 | 3 | \$21,638.00 | 0.00% |
| 512131: Motion Picture Theaters (except Drive-Ins) | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 515112: Radio Stations | 1 | \$10,000.00 | 1 | \$10,000.00 | 100.00% |
| 515120: Television Broadcasting | 1 | \$10,573.00 | 2 | \$10,960.00 | 96.47% |
| 515210: Cable and Other Subscription Programming | 7 | \$197,115.00 | 7 | \$197,115.00 | 100.00% |
| 517110: Wired Telecommunications Carriers | 1 | \$2,000.00 | 5 | \$295,682.00 | 0.68% |
| 517212: Cellular and Other Wireless Telecommunications | 32 | \$582,138.00 | 32 | \$582,138.00 | 100.00% |
| 517510: Cable and Other Program Distribution | 4 | \$51,157.00 | 4 | \$51,157.00 | 100.00% |
| 517910: Other Telecommunications | 1 | \$1,000.00 | 3 | \$24,284.00 | 4.12% |
| 519190: All Other Information Services | 1 | \$610.00 | 1 | \$610.00 | 100.00% |

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**Federal Transactions for Work Performed in Guam
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| 522190: Other Depository Credit Intermediation | 0 | \$0.00 | 1 | \$4,797.00 | 0.00% |
| 531110: Lessors of Residential Buildings and Dwellings | 3 | \$1,800,187.00 | 3 | \$1,800,187.00 | 100.00% |
| 531120: Lessors of Nonresidential Buildings (except Mini-warehouses) | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 531130: Lessors of Mini-warehouses and Self-Storage Units | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 531320: Offices of Real Estate Appraisers | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 532111: Passenger Car Rental | 94 | \$398,966.00 | 94 | \$398,966.00 | 100.00% |
| 532112: Passenger Car Leasing | 9 | \$866,536.00 | 14 | \$899,061.00 | 96.38% |
| 532120: Truck, Utility Trailer, and RV (Recreational Vehicle) Rental and Leasing | 3 | \$3,395.00 | 4 | \$15,848.00 | 21.42% |
| 532310: General Rental Centers | 2 | \$8,280.00 | 2 | \$8,280.00 | 100.00% |
| 532411: Commercial Air, Rail, and Water Transportation Equipment Rental and Leasing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 532412: Construction, Mining, and Forestry Machinery and Equipment Rental and Leasing | 27 | \$260,828.00 | 27 | \$260,828.00 | 100.00% |
| 532420: Office Machinery and Equipment Rental and Leasing | 6 | \$144,500.00 | 11 | \$1,207,487.12 | 11.97% |
| 532490: Other Commercial and Industrial Machinery and Equipment Rental and Leasing | 2 | \$32,000.00 | 3 | \$96,951.00 | 33.01% |
| 541191: Title Abstract and Settlement Offices | 1 | \$4,500.00 | 1 | \$4,500.00 | 100.00% |
| 541199: All Other Legal Services | 0 | \$0.00 | 2 | \$96,440.00 | 0.00% |
| 541310: Architectural Services | 0 | \$0.00 | 1 | \$83,659.00 | 0.00% |
| 541330: Engineering Services | 7 | \$1,004,426.00 | 58 | \$23,006,000.00 | 4.37% |
| 541360: Geophysical Surveying and Mapping Services | 2 | \$105,000.00 | 2 | \$105,000.00 | 100.00% |
| 541370: Surveying and Mapping (except Geophysical) Services | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 541380: Testing Laboratories | 2 | \$11,325.00 | 2 | \$11,325.00 | 100.00% |
| 541430: Graphic Design Services | 1 | \$17,740.00 | 1 | \$17,740.00 | 100.00% |
| 541511: Custom Computer Programming Services | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 541512: Computer Systems Design Services | 1 | \$12,269.00 | 5 | \$1,895,570.00 | 0.65% |
| 541519: Other Computer Related Services | 1 | \$31,200.00 | 4 | \$83,008.00 | 37.59% |
| 541611: Administrative Management and General Management Consulting Services | 0 | \$0.00 | 58 | \$3,309,121.00 | 0.00% |
| 541614: Process, Physical Distribution, and Logistics Consulting Services | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 541618: Other Management Consulting Services | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 541620: Environmental Consulting Services | 2 | \$5,650.00 | 5 | \$472,541.00 | 1.20% |
| 541710: Research and Development in the Physical, Engineering, and Life Sciences | 1 | \$52,956.00 | 1 | \$52,956.00 | 100.00% |
| 541810: Advertising Agencies | 1 | \$14,000.00 | 1 | \$14,000.00 | 100.00% |
| 541850: Display Advertising | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 541890: Other Services Related to Advertising | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 541910: Marketing Research and Public Opinion Polling | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 541990: All Other Professional, Scientific, and Technical Services | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 561110: Office Administrative Services | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 561210: Facilities Support Services | 17 | \$7,930,796.00 | 74 | \$93,556,454.00 | 8.48% |
| 561410: Document Preparation Services | 0 | \$0.00 | 1 | \$63,000.00 | 0.00% |

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**Federal Transactions for Work Performed in Guam
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| 561499: All Other Business Support Services | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 561613: Armored Car Services | 2 | \$49,246.00 | 2 | \$49,246.00 | 100.00% |
| 561621: Security Systems Services (except Locksmiths) | 6 | \$402,415.00 | 7 | \$799,475.56 | 50.33% |
| 561622: Locksmiths | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 561710: Exterminating and Pest Control Services | 11 | \$970,722.00 | 11 | \$970,722.00 | 100.00% |
| 561720: Janitorial Services | 29 | \$3,284,315.26 | 11 | \$3,284,315.26 | 100.00% |
| 561730: Landscaping Services | 9 | \$1,080,888.00 | 20 | \$5,035,571.00 | 21.47% |
| 561790: Other Services to Buildings and Dwellings | 8 | \$570,127.00 | 9 | \$1,850,127.00 | 30.82% |
| 561990: All Other Support Services | 15 | \$5,140,664.00 | 15 | \$5,140,664.00 | 100.00% |
| 562111: Solid Waste Collection | 1 | \$1,824.00 | 2 | \$133,119.00 | 1.37% |
| 562112: Hazardous Waste Collection | 1 | \$19,706.00 | 3 | \$41,578.00 | 47.40% |
| 562119: Other Waste Collection | 1 | \$17,400.00 | 1 | \$17,400.00 | 100.00% |
| 562211: Hazardous Waste Treatment and Disposal | 11 | \$238,666.00 | 41 | \$1,734,418.00 | 13.76% |
| 562212: Solid Waste Landfill | 0 | \$0.00 | 6 | \$702,338.00 | 0.00% |
| 562219: Other Non-hazardous Waste Treatment and Disposal | 4 | \$34,188.00 | 4 | \$34,188.00 | 100.00% |
| 562910: Remediation Services | 6 | \$850,435.81 | 41 | \$20,605,455.00 | 4.13% |
| 562991: Septic Tank and Related Services | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 562998: All Other Miscellaneous Waste Management Services | 2 | \$19,692.00 | 2 | \$19,692.00 | 100.00% |
| 611110: Elementary and Secondary Schools | 1 | \$7,988.00 | 1 | \$7,988.00 | 100.00% |
| 611310: Colleges, Universities, and Professional Schools | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 611420: Computer Training | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 611430: Professional and Management Development Training | 0 | \$0.00 | 3 | \$36,319.00 | 0.00% |
| 611519: Other Technical and Trade Schools | 1 | \$4,740.00 | 2 | \$10,740.00 | 44.13% |
| 611699: All Other Miscellaneous Schools and Instruction | 0 | \$0.00 | 1 | \$5,460.00 | 0.00% |
| 611710: Educational Support Services | 11 | \$84,702.00 | 14 | \$104,297.00 | 81.21% |
| 621111: Offices of Physicians (except Mental Health Specialists) | 3 | \$68,052.00 | 3 | \$68,052.00 | 100.00% |
| 621112: Offices of Physicians, Mental Health Specialists | 1 | \$2,420.00 | 2 | \$5,120.00 | 47.27% |
| 621210: Offices of Dentists | 1 | \$6,012.00 | 1 | \$6,012.00 | 100.00% |
| 621340: Offices of Physical, Occupational and Speech Therapists, and Audiologists | 2 | \$24,344.00 | 2 | \$24,344.00 | 100.00% |
| 621399: Offices of All Other Miscellaneous Health Practitioners | 1 | \$56,000.00 | 1 | \$56,000.00 | 100.00% |
| 621493: Freestanding Ambulatory Surgical and Emergency Centers | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 621498: All Other Outpatient Care Centers | 3 | \$18,365.00 | 3 | \$18,365.00 | 100.00% |
| 621511: Medical Laboratories | 3 | \$9,060.00 | 4 | \$17,970.00 | 50.42% |
| 621512: Diagnostic Imaging Centers | 11 | \$287,870.00 | 11 | \$287,870.00 | 100.00% |
| 621610: Home Health Care Services | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 621999: All Other Miscellaneous Ambulatory Health Care Services | 0 | \$0.00 | 3 | \$210,197.00 | 0.00% |
| 622110: General Medical and Surgical Hospitals | 4 | \$63,314.00 | 4 | \$63,314.00 | 100.00% |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal “transactions” data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with “zero” or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Principal NAICS Code | 2007 | | | | |
|--|-------------------|----------------|------------------|-----------------|------------|
| | Guam Transactions | | All Transactions | | Percentage |
| | No. Trans | Dollars | No. Trans | Dollars | |
| 622310: Specialty (except Psychiatric and Substance Abuse) Hospitals | 1 | \$2,730.00 | 1 | \$2,730.00 | 100.00% |
| 623110: Nursing Care Facilities | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 624110: Child and Youth Services | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 624190: Other Individual and Family Services | 0 | \$0.00 | 7 | \$1,455,384.00 | 0.00% |
| 624229: Other Community Housing Services | 2 | \$14,558.79 | 2 | \$14,558.79 | 100.00% |
| 624230: Emergency and Other Relief Services | 0 | \$0.00 | 1 | \$2,104.00 | 0.00% |
| 624310: Vocational Rehabilitation Services | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 624410: Child Day Care Services | 2 | \$4,250.00 | 2 | \$4,250.00 | 100.00% |
| 711130: Musical Groups and Artists | 2 | \$21,440.00 | 2 | \$21,440.00 | 100.00% |
| 711219: Other Spectator Sports | 1 | \$12,250.00 | 1 | \$12,250.00 | 100.00% |
| 711510: Independent Artists, Writers, and Performers | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 712120: Historical Sites | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 713990: All Other Amusement and Recreation Industries | 4 | \$75,296.00 | 4 | \$75,296.00 | 100.00% |
| 721110: Hotels (except Casino Hotels) and Motels | 14 | \$479,221.00 | 14 | \$479,221.00 | 100.00% |
| 722310: Food Service Contractors | 6 | \$2,270,711.00 | 8 | \$3,478,434.00 | 65.28% |
| 811111: General Automotive Repair | 0 | \$0.00 | 1 | \$3,644.60 | 0.00% |
| 811121: Automotive Body, Paint, and Interior Repair and Maintenance | 1 | \$7,646.00 | 1 | \$7,646.00 | 100.00% |
| 811212: Computer and Office Machine Repair and Maintenance | 1 | \$3,728.00 | 1 | \$3,728.00 | 100.00% |
| 811213: Communication Equipment Repair and Maintenance | 3 | \$34,347.00 | 16 | \$10,220,645.00 | 0.34% |
| 811219: Other Electronic and Precision Equipment Repair and Maintenance | 0 | \$0.00 | 1 | \$44,784.00 | 0.00% |
| 811310: Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Main | 15 | \$455,032.00 | 21 | \$1,108,279.00 | 41.06% |
| 811411: Home and Garden Equipment Repair and Maintenance | 1 | \$153,000.00 | 1 | \$153,000.00 | 100.00% |
| 811420: Reupholstery and Furniture Repair | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 812199: Other Personal Care Services | 1 | \$5,200.00 | 1 | \$5,200.00 | 100.00% |
| 812210: Funeral Homes and Funeral Services | 0 | \$0.00 | 2 | \$10,874.00 | 0.00% |
| 812320: Dry-cleaning and Laundry Services (except Coin-Operated) | 5 | \$176,895.00 | 5 | \$176,895.00 | 100.00% |
| 812331: Linen Supply | 0 | \$0.00 | 1 | \$36,468.00 | 0.00% |
| 812332: Industrial Launderers | 3 | \$80,835.00 | 3 | \$80,835.00 | 100.00% |
| 812910: Pet Care (except Veterinary) Services | 1 | \$25,350.00 | 1 | \$25,350.00 | 100.00% |
| 813110: Religious Organizations | 4 | \$9,030.00 | 4 | \$9,030.00 | 100.00% |
| 813311: Human Rights Organization | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 813920: Professional Organizations | 0 | \$0.00 | 1 | \$3,822.50 | 0.00% |
| 813990: Other Similar Organizations (except Business, Professional, Labor, and Political Organizations) | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 922120: Police Protection | 1 | \$25,000.00 | 1 | \$25,000.00 | 100.00% |
| 923110: Administration of Education Programs | 1 | \$1,760.00 | 2 | \$2,590.00 | 67.95% |
| INVALID CODES | 1 | \$52,670.00 | 9 | \$1,117,317.00 | 4.71% |
| UNKNOWN | 61 | \$4,570,035.87 | 142 | \$6,668,423.15 | 68.53% |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal “transactions” data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with “zero” or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

**Federal Transactions for Work Performed in Guam
2000-2008**

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Federal Transaction with Companies by NAICS Code: 2007 - 2008

| Principal NAICS Code | 2008 | | | | |
|--|-------------------|-----------------|------------------|-----------------|------------|
| | Guam Transactions | | All Transactions | | Percentage |
| | No. Trans | Dollars | No. Trans | Dollars | |
| 212321: Construction Sand and Gravel Mining | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 212322: Industrial Sand Mining | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 221119: Other Electric Power Generation | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 221122: Electric Power Distribution | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 221210: Natural Gas Distribution | 2 | \$35,308.00 | 2 | \$35,308.00 | 100.00% |
| 221310: Water Supply and Irrigation Systems | 3 | \$13,798.00 | 3 | \$13,798.00 | 100.00% |
| 236115: New Single-Family Housing Construction (except Operative Builders) | 4 | \$100,486.00 | 4 | \$100,486.00 | 100.00% |
| 236116: New Multifamily Housing Construction (except Operative Builders) | 1 | \$41,956,600.00 | 1 | \$41,956,600.00 | 100.00% |
| 236210: Industrial Building Construction | 3 | \$194,615.00 | 3 | \$194,615.00 | 100.00% |
| 236220: Commercial and Institutional Building Construction | 188 | \$56,516,860.00 | 195 | \$90,282,037.00 | 62.60% |
| 237110: Water and Sewer Line and Related Structures Construction | 5 | \$696,565.00 | 9 | \$62,048,375.00 | 1.12% |
| 237130: Power and Communication Line and Related Structures Construction | 3 | \$14,834,745.74 | 4 | \$67,521,745.74 | 21.97% |
| 237310: Highway, Street, and Bridge Construction | 30 | \$16,389,918.00 | 30 | \$16,389,918.00 | 100.00% |
| 237990: Other Heavy and Civil Engineering Construction | 10 | \$40,468,096.00 | 11 | \$40,497,919.00 | 99.93% |
| 238120: Structural Steel and Pre-cast Concrete Contractors | 1 | \$100,800.00 | 1 | \$100,800.00 | 100.00% |
| 238140: Masonry Contractors | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 238160: Roofing Contractors | 7 | \$1,084,834.00 | 7 | \$1,084,834.00 | 100.00% |
| 238190: Other Foundation, Structure, and Building Exterior Contractors | 1 | \$157,000.00 | 2 | \$163,239.00 | 96.18% |
| 238210: Electrical Contractors | 6 | \$705,279.00 | 6 | \$705,279.00 | 100.00% |
| 238220: Plumbing, Heating, and Air-Conditioning Contractors | 1 | \$28,335.00 | 2 | \$56,335.00 | 50.30% |
| 238290: Other Building Equipment Contractors | 2 | \$34,771.00 | 2 | \$34,771.00 | 100.00% |
| 238320: Painting and Wall Covering Contractors | 7 | \$444,354.00 | 7 | \$444,354.00 | 100.00% |
| 238330: Flooring Contractors | 1 | \$84,000.00 | 1 | \$84,000.00 | 100.00% |
| 238340: Tile and Terrazzo Contractors | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 238350: Finish Carpentry Contractors | 2 | \$6,868.60 | 2 | \$6,868.60 | 100.00% |
| 238390: Other Building Finishing Contractors | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 238910: Site Preparation Contractors | 1 | \$14,720.00 | 7 | \$851,869.00 | 1.73% |
| 238990: All Other Specialty Trade Contractors | 34 | \$2,722,900.00 | 41 | \$3,123,070.00 | 87.19% |
| 311511: Fluid Milk Manufacturing | 23 | \$150,972.00 | 23 | \$150,972.00 | 100.00% |
| 311611: Animal (except Poultry) Slaughtering | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 311612: Meat Processed from Carcasses | 5 | \$55,860.61 | 5 | \$55,860.61 | 100.00% |
| 311712: Fresh and Frozen Seafood Processing | 6 | \$17,400.30 | 6 | \$17,400.30 | 100.00% |
| 311812: Commercial Bakeries | 68 | \$407,136.58 | 68 | \$407,136.58 | 100.00% |
| 311813: Frozen Cakes, Pies, and Other Pastries Manufacturing | 6 | \$15,912.35 | 6 | \$15,912.35 | 100.00% |
| 311821: Cookie and Cracker Manufacturing | 1 | \$2,808.00 | 1 | \$2,808.00 | 100.00% |
| 311919: Other Snack Food Manufacturing | 6 | \$18,080.76 | 6 | \$18,080.76 | 100.00% |
| 311999: All Other Miscellaneous Food Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |

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By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Principal NAICS Code | 2008 | | | | |
|--|-------------------|--------------|------------------|--------------|------------|
| | Guam Transactions | | All Transactions | | Percentage |
| | No. Trans | Dollars | No. Trans | Dollars | |
| 312111: Soft Drink Manufacturing | 5 | \$437,831.22 | 5 | \$437,831.22 | 100.00% |
| 312112: Bottled Water Manufacturing | 3 | \$16,820.00 | 3 | \$16,820.00 | 100.00% |
| 312113: Ice Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 313210: Broad-woven Fabric Mills | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 313312: Textile and Fabric Finishing (except Broad-woven Fabric) Mills | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 314911: Textile Bag Mills | 6 | \$303,419.92 | 6 | \$303,419.92 | 100.00% |
| 314912: Canvas and Related Product Mills | 1 | \$87,908.00 | 3 | \$146,309.00 | 60.08% |
| 314999: All Other Miscellaneous Textile Product Mills | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 315299: All Other Cut and Sew Apparel Manufacturing | 0 | \$0.00 | 1 | \$6,086.65 | 0.00% |
| 315999: Other Apparel Accessories and Other Apparel Manufacturing | 0 | \$0.00 | 14 | \$597,680.48 | 0.00% |
| 316211: Rubber and Plastics Footwear Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 316999: All Other Leather Good Manufacturing | 0 | \$0.00 | 4 | \$54,968.00 | 0.00% |
| 321214: Truss Manufacturing | 0 | \$0.00 | 1 | \$167,485.00 | 0.00% |
| 321991: Manufactured Home (Mobile Home) Manufacturing | 1 | \$25,000.00 | 1 | \$25,000.00 | 100.00% |
| 322291: Sanitary Paper Product Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 322299: All Other Converted Paper Product Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 323113: Commercial Screen Printing | 1 | \$4,258.00 | 1 | \$4,258.00 | 100.00% |
| 323114: Quick Printing | 0 | \$0.00 | 2 | \$10,454.80 | 0.00% |
| 323121: Trade-binding and Related Work | 0 | \$0.00 | 1 | \$9,540.00 | 0.00% |
| 324122: Asphalt Shingle and Coating Materials Manufacturing | 1 | \$11,363.00 | 1 | \$11,363.00 | 100.00% |
| 324199: All Other Petroleum and Coal Products Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 325120: Industrial Gas Manufacturing | 15 | \$590,462.00 | 15 | \$590,462.00 | 100.00% |
| 325412: Pharmaceutical Preparation Manufacturing | 0 | \$0.00 | 15 | \$150,536.00 | 0.00% |
| 325413: In-Vitro Diagnostic Substance Manufacturing | 0 | \$0.00 | 7 | \$78,984.00 | 0.00% |
| 325414: Biological Product (except Diagnostic) Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 325510: Paint and Coating Manufacturing | 2 | \$20,130.00 | 2 | \$20,130.00 | 100.00% |
| 325611: Soap and Other Detergent Manufacturing | 0 | \$0.00 | 1 | \$13,246.28 | 0.00% |
| 325612: Polish and Other Sanitation Good Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 325992: Photographic Film, Paper, Plate, and Chemical Manufacturing | 0 | \$0.00 | 3 | \$7,253.00 | 0.00% |
| 326122: Plastics Pipe and Pipe Fitting Manufacturing | 0 | \$0.00 | 3 | \$24,166.00 | 0.00% |
| 326199: All Other Plastics Product Manufacturing | 1 | \$13,957.10 | 1 | \$13,957.10 | 100.00% |
| 326299: All Other Rubber Product Manufacturing | 0 | \$0.00 | 1 | \$9,073.00 | 0.00% |
| 327125: Non-clay Refractory Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 327310: Cement Manufacturing | 1 | \$8,708.05 | 1 | \$8,708.05 | 100.00% |
| 327320: Ready-Mix Concrete Manufacturing | 1 | \$2,189.00 | 1 | \$2,189.00 | 100.00% |
| 327331: Concrete Block and Brick Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 327390: Other Concrete Product Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |

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By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

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| Principal NAICS Code | 2008 | | | | |
|---|-------------------|--------------|------------------|--------------|------------|
| | Guam Transactions | | All Transactions | | Percentage |
| | No. Trans | Dollars | No. Trans | Dollars | |
| 331221: Rolled Steel Shape Manufacturing | 1 | \$5,060.00 | 1 | \$5,060.00 | 100.00% |
| 332212: Hand and Edge Tool Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 332311: Prefabricated Metal Building and Component Manufacturing | 3 | \$123,810.00 | 7 | \$472,373.00 | 26.21% |
| 332312: Fabricated Structural Metal Manufacturing | 4 | \$35,224.35 | 4 | \$35,224.35 | 100.00% |
| 332321: Metal Window and Door Manufacturing | 9 | \$191,836.30 | 14 | \$245,795.00 | 78.05% |
| 332323: Ornamental and Architectural Metal Work Manufacturing | 2 | \$20,661.28 | 2 | \$20,661.28 | 100.00% |
| 332439: Other Metal Container Manufacturing | 1 | \$35,999.96 | 1 | \$35,999.96 | 100.00% |
| 332510: Hardware Manufacturing | 0 | \$0.00 | 1 | \$7,610.00 | 0.00% |
| 332710: Machine Shops | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 332913: Plumbing Fixture Fitting and Trim Manufacturing | 0 | \$0.00 | 1 | \$16,320.00 | 0.00% |
| 332997: Industrial Pattern Manufacturing | 0 | \$0.00 | 1 | \$49,294.00 | 0.00% |
| 332999: All Other Miscellaneous Fabricated Metal Product Manufacturing | 1 | \$40,267.00 | 2 | \$65,467.00 | 61.51% |
| 333111: Farm Machinery and Equipment Manufacturing | 0 | \$0.00 | 1 | \$48,950.00 | 0.00% |
| 333120: Construction Machinery Manufacturing | 3 | \$25,950.00 | 4 | \$53,106.00 | 48.86% |
| 333131: Mining Machinery and Equipment Manufacturing | 0 | \$0.00 | 1 | \$11,993.00 | 0.00% |
| 333293: Printing Machinery and Equipment Manufacturing | 0 | \$0.00 | 1 | \$53,928.00 | 0.00% |
| 333298: All Other Industrial Machinery Manufacturing | 0 | \$0.00 | 4 | \$88,988.00 | 0.00% |
| 333313: Office Machinery Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 333314: Optical Instrument and Lens Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 333315: Photographic and Photocopying Equipment Manufacturing | 0 | \$0.00 | 2 | \$9,518.00 | 0.00% |
| 333319: Other Commercial and Service Industry Machinery Manufacturing | 0 | \$0.00 | 3 | \$88,409.61 | 0.00% |
| 333415: Air-Conditioning and Warm Air Heating Equipment and Commercial and Industrial Refrigeration Equipment | 0 | \$0.00 | 4 | \$37,934.00 | 0.00% |
| 333512: Machine Tool (Metal Cutting Types) Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 333513: Machine Tool (Metal Forming Type) Manufacturing | 1 | \$6,900.00 | 1 | \$6,900.00 | 100.00% |
| 333514: Special Die and Tool, Die Set, Jig, and Fixture Manufacturing | 0 | \$0.00 | 1 | \$14,794.98 | 0.00% |
| 333515: Cutting Tool and Machine Tool Accessory Manufacturing | 0 | \$0.00 | 1 | \$7,636.00 | 0.00% |
| 333518: Other Metalworking Machinery Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 333611: Turbine and Turbine Generator Set Units Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 333618: Other Engine Equipment Manufacturing | 0 | \$0.00 | 1 | \$200,952.00 | 0.00% |
| 333911: Pump and Pumping Equipment Manufacturing | 0 | \$0.00 | 1 | \$4,461.00 | 0.00% |
| 333921: Elevator and Moving Stairway Manufacturing | 0 | \$0.00 | 1 | \$58,816.84 | 0.00% |
| 333923: Overhead Traveling Crane, Hoist, and Monorail System Manufacturing | 0 | \$0.00 | 1 | \$20,140.00 | 0.00% |
| 333924: Industrial Truck, Tractor, Trailer, and Stacker Machinery Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 333991: Power-Driven Hand-Tool Manufacturing | 0 | \$0.00 | 1 | \$32,000.00 | 0.00% |
| 333992: Welding and Soldering Equipment Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 333996: Fluid Power Pump and Motor Manufacturing | 0 | \$0.00 | 1 | \$16,921.00 | 0.00% |
| 333997: Scale and Balance (except Laboratory) Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |

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By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Principal NAICS Code | 2008 | | | | |
|---|-------------------|-----------------|------------------|-----------------|------------|
| | Guam Transactions | | All Transactions | | Percentage |
| | No. Trans | Dollars | No. Trans | Dollars | |
| 333999: All Other Miscellaneous General Purpose Machinery Manufacturing | 3 | \$171,518.00 | 3 | \$171,518.00 | 100.00% |
| 334111: Electronic Computer Manufacturing | 0 | \$0.00 | 6 | \$242,050.53 | 0.00% |
| 334112: Computer Storage Device Manufacturing | 0 | \$0.00 | 1 | \$6,038.15 | 0.00% |
| 334119: Other Computer Peripheral Equipment Manufacturing | 0 | \$0.00 | 4 | \$54,755.00 | 0.00% |
| 334220: Radio and Television Broadcasting and Wireless Communications Equipment Manufacturing | 16 | \$47,919.30 | 22 | \$179,699.00 | 26.67% |
| 334290: Other Communications Equipment Manufacturing | 0 | \$0.00 | 4 | \$29,464.00 | 0.00% |
| 334310: Audio and Video Equipment Manufacturing | 0 | \$0.00 | 1 | \$4,980.00 | 0.00% |
| 334419: Other Electronic Component Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 334510: Electro-medical and Electrotherapeutic Apparatus Manufacturing | 0 | \$0.00 | 2 | \$50,115.00 | 0.00% |
| 334511: Search, Detection, Navigation, Guidance, Aeronautical, and Nautical System and Instrument Manufacture | 0 | \$0.00 | 1 | \$15,180.00 | 0.00% |
| 334512: Automatic Environmental Control Manufacturing for Residential, Commercial, and Appliance Use | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 334513: Instruments and Related Products Manufacturing for Measuring, Displaying, and Controlling Industrial | 0 | \$0.00 | 3 | \$26,752.00 | 0.00% |
| 334515: Instrument Manufacturing for Measuring and Testing Electricity and Electrical Signals | 1 | \$5,226.00 | 8 | \$116,914.08 | 4.47% |
| 334516: Analytical Laboratory Instrument Manufacturing | 0 | \$0.00 | 4 | \$136,886.00 | 0.00% |
| 334517: Irradiation Apparatus Manufacturing | 0 | \$0.00 | 1 | \$16,500.00 | 0.00% |
| 334519: Other Measuring and Controlling Device Manufacturing | 1 | \$4,350.00 | 6 | \$53,617.00 | 8.11% |
| 335129: Other Lighting Equipment Manufacturing | 0 | \$0.00 | 1 | \$10,156.98 | 0.00% |
| 335222: Household Refrigerator and Home Freezer Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 335224: Household Laundry Equipment Manufacturing | 0 | \$0.00 | 1 | \$12,504.00 | 0.00% |
| 335228: Other Major Household Appliance Manufacturing | 0 | \$0.00 | 1 | \$23,352.00 | 0.00% |
| 335312: Motor and Generator Manufacturing | 0 | \$0.00 | 2 | \$58,491.00 | 0.00% |
| 335313: Switchgear and Switchboard Apparatus Manufacturing | 0 | \$0.00 | 1 | \$15,996.00 | 0.00% |
| 335931: Current-Carrying Wiring Device Manufacturing | 0 | \$0.00 | 1 | \$8,880.00 | 0.00% |
| 335999: All Other Miscellaneous Electrical Equipment and Component Manufacturing | 1 | \$96,439.00 | 1 | \$96,439.00 | 100.00% |
| 336112: Light Truck and Utility Vehicle Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 336340: Motor Vehicle Brake System Manufacturing | 0 | \$0.00 | 1 | \$3,167.12 | 0.00% |
| 336399: All Other Motor Vehicle Parts Manufacturing | 0 | \$0.00 | 1 | \$33,487.00 | 0.00% |
| 336611: Ship Building and Repairing | 47 | \$14,749,566.00 | 87 | \$17,940,121.00 | 82.22% |
| 336612: Boat Building | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 336991: Motorcycle, Bicycle, and Parts Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 336992: Military Armored Vehicle, Tank, and Tank Component Manufacturing | 0 | \$0.00 | 5 | \$93,406.00 | 0.00% |
| 336999: All Other Transportation Equipment Manufacturing | 2 | \$24,305.00 | 2 | \$24,305.00 | 100.00% |
| 337121: Upholstered Household Furniture Manufacturing | 1 | \$3,874.00 | 2 | \$18,449.00 | 21.00% |
| 337122: Non-upholstered Wood Household Furniture Manufacturing | 2 | \$53,004.00 | 4 | \$874,235.00 | 6.06% |
| 337124: Metal Household Furniture Manufacturing | 0 | \$0.00 | 2 | \$84,862.95 | 0.00% |
| 337125: Household Furniture (except Wood and Metal) Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 337127: Institutional Furniture Manufacturing | 0 | \$0.00 | 5 | \$159,287.70 | 0.00% |

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By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Principal NAICS Code | 2008 | | | | Percentage |
|---|-------------------|--------------|------------------|----------------|------------|
| | Guam Transactions | | All Transactions | | |
| | No. Trans | Dollars | No. Trans | Dollars | |
| 337211: Wood Office Furniture Manufacturing | 0 | \$0.00 | 4 | \$139,795.00 | 0.00% |
| 337214: Office Furniture (except Wood) Manufacturing | 0 | \$0.00 | 21 | \$454,085.81 | 0.00% |
| 337215: Showcase, Partition, Shelving, and Locker Manufacturing | 0 | \$0.00 | 4 | \$80,030.36 | 0.00% |
| 337910: Mattress Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 337920: Blind and Shade Manufacturing | 1 | \$5,103.00 | 1 | \$5,103.00 | 100.00% |
| 339111: Laboratory Apparatus and Furniture Manufacturing | 0 | \$0.00 | 5 | \$158,464.00 | 0.00% |
| 339112: Surgical and Medical Instrument Manufacturing | 0 | \$0.00 | 29 | \$544,203.00 | 0.00% |
| 339113: Surgical Appliance and Supplies Manufacturing | 0 | \$0.00 | 2 | \$9,857.00 | 0.00% |
| 339114: Dental Equipment and Supplies Manufacturing | 0 | \$0.00 | 8 | \$174,264.17 | 0.00% |
| 339116: Dental Laboratories | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 339920: Sporting and Athletic Goods Manufacturing | 0 | \$0.00 | 1 | \$4,046.70 | 0.00% |
| 339944: Carbon Paper and Inked Ribbon Manufacturing | 0 | \$0.00 | 1 | \$6,407.20 | 0.00% |
| 339950: Sign Manufacturing | 1 | \$7,377.16 | 2 | \$12,342.00 | 59.77% |
| 339992: Musical Instrument Manufacturing | 0 | \$0.00 | 1 | \$21,161.00 | 0.00% |
| 339995: Burial Casket Manufacturing | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 339999: All Other Miscellaneous Manufacturing | 1 | \$1,275.00 | 2 | \$14,454.00 | 8.82% |
| 423130: Tire and Tube Merchant Wholesalers | 1 | \$7,975.00 | 1 | \$7,975.00 | 100.00% |
| 423210: Furniture Merchant Wholesalers | 3 | \$73,877.56 | 4 | \$263,661.60 | 28.02% |
| 423310: Lumber, Plywood, Millwork, and Wood Panel Merchant Wholesalers | 0 | \$0.00 | 2 | \$81,123.00 | 0.00% |
| 423320: Brick, Stone, and Related Construction Material Merchant Wholesalers | 1 | \$17,873.40 | 1 | \$17,873.40 | 100.00% |
| 423330: Roofing, Siding, and Insulation Material Merchant Wholesalers | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 423390: Other Construction Material Merchant Wholesalers | 1 | \$152,337.48 | 4 | \$2,252,337.48 | 6.76% |
| 423410: Photographic Equipment and Supplies Merchant Wholesalers | 1 | \$13,200.00 | 2 | \$49,801.00 | 26.51% |
| 423420: Office Equipment Merchant Wholesalers | 12 | \$359,245.00 | 12 | \$359,245.00 | 100.00% |
| 423430: Computer and Computer Peripheral Equipment and Software Merchant Wholesalers | 1 | \$7,692.96 | 1 | \$7,692.96 | 100.00% |
| 423440: Other Commercial Equipment Merchant Wholesalers | 2 | \$15,428.48 | 4 | \$32,975.27 | 46.79% |
| 423450: Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers | 10 | \$61,690.00 | 46 | \$485,738.00 | 12.70% |
| 423490: Other Professional Equipment and Supplies Merchant Wholesalers | 0 | \$0.00 | 1 | \$2,616.00 | 0.00% |
| 423610: Electrical Apparatus and Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers | 1 | \$42,306.26 | 1 | \$42,306.26 | 100.00% |
| 423620: Electrical and Electronic Appliance, Television, and Radio Set Merchant Wholesalers | 2 | \$22,360.00 | 6 | \$97,679.45 | 22.89% |
| 423690: Other Electronic Parts and Equipment Merchant Wholesalers | 0 | \$0.00 | 1 | \$7,319.00 | 0.00% |
| 423710: Hardware Merchant Wholesalers | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 423720: Plumbing and Heating Equipment and Supplies (Hydronics) Merchant Wholesalers | 1 | \$4,890.69 | 1 | \$4,890.69 | 100.00% |
| 423730: Warm Air Heating and Air-Conditioning Equipment and Supplies Merchant Wholesalers | 2 | \$47,348.44 | 2 | \$47,348.44 | 100.00% |
| 423740: Refrigeration Equipment and Supplies Merchant Wholesalers | 2 | \$20,861.00 | 2 | \$20,861.00 | 100.00% |
| 423810: Construction and Mining (except Oil Well) Machinery and Equipment Merchant Wholesalers | 1 | \$4,200.00 | 1 | \$4,200.00 | 100.00% |
| 423830: Industrial Machinery and Equipment Merchant Wholesalers | 3 | \$24,040.00 | 5 | \$63,934.00 | 37.60% |

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By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Principal NAICS Code | 2008 | | | | |
|--|-------------------|-----------------|------------------|-----------------|------------|
| | Guam Transactions | | All Transactions | | Percentage |
| | No. Trans | Dollars | No. Trans | Dollars | |
| 423840: Industrial Supplies Merchant Wholesalers | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 423850: Service Establishment Equipment and Supplies Merchant Wholesalers | 0 | \$0.00 | 3 | \$211,559.00 | 0.00% |
| 423860: Transportation Equipment and Supplies (except Motor Vehicle) Merchant Wholesalers | 0 | \$0.00 | 1 | \$5,250.00 | 0.00% |
| 423910: Sporting and Recreational Goods and Supplies Merchant Wholesalers | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 423930: Recyclable Material Merchant Wholesalers | 1 | \$20,000.00 | 1 | \$20,000.00 | 100.00% |
| 423940: Jewelry, Watch, Precious Stone, and Precious Metal Merchant Wholesaler | 0 | \$0.00 | 1 | \$6,595.00 | 0.00% |
| 423990: Other Miscellaneous Durable Goods Merchant Wholesalers | 3 | \$38,195.00 | 20 | \$666,363.00 | 5.73% |
| 424120: Stationery and Office Supplies Merchant Wholesalers | 3 | \$52,974.00 | 4 | \$57,327.00 | 92.41% |
| 424410: General Line Grocery Merchant Wholesalers | 25 | \$800,345.41 | 31 | \$1,161,717.41 | 68.89% |
| 424420: Packaged Frozen Food Merchant Wholesalers | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 424480: Fresh Fruit and Vegetable Merchant Wholesalers | 9 | \$43,701.00 | 9 | \$43,701.00 | 100.00% |
| 424490: Other Grocery and Related Products Merchant Wholesalers | 641 | \$20,059,390.00 | 641 | \$20,059,390.00 | 100.00% |
| 424690: Other Chemical and Allied Products Merchant Wholesalers | 2 | \$18,795.57 | 2 | \$18,795.57 | 100.00% |
| 424710: Petroleum Bulk Stations and Terminals | 2 | \$8,603.00 | 2 | \$8,603.00 | 100.00% |
| 424720: Petroleum and Petroleum Products Merchant Wholesalers (except Bulk Stations and Terminals) | 2 | \$12,462,747.10 | 2 | \$12,462,747.10 | 100.00% |
| 424920: Book, Periodical, and Newspaper Merchant Wholesalers | 0 | \$0.00 | 1 | \$12,294.00 | 0.00% |
| 424950: Paint, Varnish, and Supplies Merchant Wholesalers | 0 | \$0.00 | 1 | \$46,500.00 | 0.00% |
| 425110: Business to Business Electronic Markets | 1 | \$4,392.00 | 1 | \$4,392.00 | 100.00% |
| 441110: New Car Dealers | 4 | \$161,634.00 | 4 | \$161,634.00 | 100.00% |
| 441210: Recreational Vehicle Dealers | 1 | \$11,695.00 | 3 | \$51,196.00 | 22.84% |
| 441221: Motorcycle Dealers | 2 | \$59,006.00 | 4 | \$138,947.00 | 42.47% |
| 441222: Boat Dealers | 1 | \$4,675.00 | 1 | \$4,675.00 | 100.00% |
| 441310: Automotive Parts and Accessories Stores | 1 | \$3,800.00 | 1 | \$3,800.00 | 100.00% |
| 442110: Furniture Stores | 2 | \$11,044.00 | 2 | \$11,044.00 | 100.00% |
| 442210: Floor Covering Stores | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 443111: Household Appliance Stores | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 443112: Radio, Television, and Other Electronics Stores | 2 | \$73,741.00 | 2 | \$73,741.00 | 100.00% |
| 443120: Computer and Software Stores | 2 | \$19,325.79 | 9 | \$102,974.22 | 18.77% |
| 444130: Hardware Stores | 0 | \$0.00 | 12 | \$170,784.00 | 0.00% |
| 444190: Other Building Material Dealers | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 446110: Pharmacies and Drug Stores | 1 | \$5,754.00 | 2 | \$8,559.00 | 67.23% |
| 446199: All Other Health and Personal Care Stores | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 448190: Other Clothing Stores | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 451120: Hobby, Toy, and Game Stores | 0 | \$0.00 | 1 | \$4,743.00 | 0.00% |
| 451140: Musical Instrument and Supplies Stores | 1 | \$37,691.14 | 2 | \$86,331.31 | 43.66% |
| 451211: Book Stores | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 452112: Discount Department Stores | 1 | \$24,371.73 | 3 | \$76,859.04 | 31.71% |

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By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Principal NAICS Code | 2008 | | | | |
|---|-------------------|----------------|------------------|-----------------|------------|
| | Guam Transactions | | All Transactions | | Percentage |
| | No. Trans | Dollars | No. Trans | Dollars | |
| 452990: All Other General Merchandise Stores | 13 | \$418,148.00 | 14 | \$421,463.00 | 99.21% |
| 453110: Florists | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 453210: Office Supplies and Stationery Stores | 2 | \$12,523.20 | 3 | \$31,316.00 | 39.99% |
| 453910: Pet and Pet Supplies Stores | 2 | \$9,600.00 | 3 | \$16,749.75 | 57.31% |
| 454312: Liquefied Petroleum Gas (Bottled Gas) Dealers | 1 | \$100,000.00 | 1 | \$100,000.00 | 100.00% |
| 454390: Other Direct Selling Establishments | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 481111: Scheduled Passenger Air Transportation | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 481112: Scheduled Freight Air Transportation | 1 | \$6,000.00 | 1 | \$6,000.00 | 100.00% |
| 481212: Nonscheduled Chartered Freight Air Transportation | 0 | \$0.00 | 2 | \$13,461,876.00 | 0.00% |
| 483112: Deep Sea Passenger Transportation | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 484210: Used Household and Office Goods Moving | 5 | \$175,533.46 | 5 | \$175,533.46 | 100.00% |
| 484220: Specialized Freight (except Used Goods) Trucking, Local | 1 | \$8,448.00 | 1 | \$8,448.00 | 100.00% |
| 485113: Bus and Other Motor Vehicle Transit Systems | 10 | \$38,045.00 | 14 | \$914,698.00 | 4.16% |
| 485410: School and Employee Bus Transportation | 6 | \$317,462.70 | 7 | \$1,638,383.01 | 19.38% |
| 485510: Charter Bus Industry | 14 | \$208,150.00 | 14 | \$208,150.00 | 100.00% |
| 485999: All Other Transit and Ground Passenger Transportation | 5 | \$60,649.05 | 5 | \$60,649.05 | 100.00% |
| 487110: Scenic and Sightseeing Transportation, Land | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 488119: Other Airport Operations | 0 | \$0.00 | 3 | \$407,431.00 | 0.00% |
| 488310: Port and Harbor Operations | 2 | \$3,546,751.00 | 2 | \$3,546,751.00 | 100.00% |
| 488330: Navigational Services to Shipping | 4 | \$385,717.00 | 4 | \$385,717.00 | 100.00% |
| 488390: Other Support Activities for Water Transportation | 3 | \$193,451.00 | 7 | \$8,406,863.00 | 2.30% |
| 488510: Freight Transportation Arrangement | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 488991: Packing and Crating | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 488999: All Other Support Activities for Transportation | 4 | \$15,945.00 | 4 | \$15,945.00 | 100.00% |
| 492110: Couriers | 1 | \$18,907.00 | 1 | \$18,907.00 | 100.00% |
| 493110: General Warehousing and Storage | 0 | \$0.00 | 3 | \$2,960,236.86 | 0.00% |
| 511120: Periodical Publishers | 1 | \$9,660.00 | 2 | \$21,053.00 | 45.88% |
| 511130: Book Publishers | 0 | \$0.00 | 20 | \$86,447.42 | 0.00% |
| 512131: Motion Picture Theaters (except Drive-Ins) | 1 | \$8,100.00 | 1 | \$8,100.00 | 100.00% |
| 515112: Radio Stations | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 515120: Television Broadcasting | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 515210: Cable and Other Subscription Programming | 17 | \$345,357.00 | 17 | \$345,357.00 | 100.00% |
| 517110: Wired Telecommunications Carriers | 0 | \$0.00 | 5 | \$197,381.00 | 0.00% |
| 517212: Cellular and Other Wireless Telecommunications | 3 | \$13,813.44 | 3 | \$13,813.44 | 100.00% |
| 517510: Cable and Other Program Distribution | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 517910: Other Telecommunications | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 519190: All Other Information Services | 0 | \$0.00 | 0 | \$0.00 | 0.00% |

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By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Principal NAICS Code | 2008 | | | | Percentage |
|---|-------------------|----------------|------------------|------------------|------------|
| | Guam Transactions | | All Transactions | | |
| | No. Trans | Dollars | No. Trans | Dollars | |
| 522190: Other Depository Credit Intermediation | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 531110: Lessors of Residential Buildings and Dwellings | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 531120: Lessors of Nonresidential Buildings (except Mini-warehouses) | 12 | \$144,000.00 | 12 | \$144,000.00 | 100.00% |
| 531130: Lessors of Mini-warehouses and Self-Storage Units | 2 | \$14,800.00 | 2 | \$14,800.00 | 100.00% |
| 531320: Offices of Real Estate Appraisers | 1 | \$3,500.00 | 1 | \$3,500.00 | 100.00% |
| 532111: Passenger Car Rental | 86 | \$404,623.00 | 86 | \$404,623.00 | 100.00% |
| 532112: Passenger Car Leasing | 13 | \$1,564,399.00 | 13 | \$1,564,399.00 | 100.00% |
| 532120: Truck, Utility Trailer, and RV (Recreational Vehicle) Rental and Leasing | 5 | \$55,818.00 | 7 | \$73,994.00 | 75.44% |
| 532310: General Rental Centers | 6 | \$41,691.00 | 6 | \$41,691.00 | 100.00% |
| 532411: Commercial Air, Rail, and Water Transportation Equipment Rental and Leasing | 1 | \$59,388.00 | 1 | \$59,388.00 | 100.00% |
| 532412: Construction, Mining, and Forestry Machinery and Equipment Rental and Leasing | 27 | \$353,358.00 | 29 | \$373,908.00 | 94.50% |
| 532420: Office Machinery and Equipment Rental and Leasing | 0 | \$0.00 | 1 | \$28,851.80 | 0.00% |
| 532490: Other Commercial and Industrial Machinery and Equipment Rental and Leasing | 2 | \$28,000.00 | 3 | \$106,253.00 | 26.35% |
| 541191: Title Abstract and Settlement Offices | 1 | \$5,000.00 | 1 | \$5,000.00 | 100.00% |
| 541199: All Other Legal Services | 0 | \$0.00 | 1 | \$94,425.00 | 0.00% |
| 541310: Architectural Services | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 541330: Engineering Services | 8 | \$1,211,121.00 | 76 | \$16,083,694.00 | 7.53% |
| 541360: Geophysical Surveying and Mapping Services | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 541370: Surveying and Mapping (except Geophysical) Services | 0 | \$0.00 | 1 | \$1,236,054.00 | 0.00% |
| 541380: Testing Laboratories | 2 | \$32,000.00 | 3 | \$57,000.00 | 56.14% |
| 541430: Graphic Design Services | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 541511: Custom Computer Programming Services | 0 | \$0.00 | 3 | \$21,711.00 | 0.00% |
| 541512: Computer Systems Design Services | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 541519: Other Computer Related Services | 2 | \$12,605.00 | 6 | \$492,048.00 | 2.56% |
| 541611: Administrative Management and General Management Consulting Services | 0 | \$0.00 | 92 | \$4,681,427.00 | 0.00% |
| 541614: Process, Physical Distribution, and Logistics Consulting Services | 2 | \$45,002.00 | 3 | \$51,722.00 | 87.01% |
| 541618: Other Management Consulting Services | 0 | \$0.00 | 1 | \$6,000.00 | 0.00% |
| 541620: Environmental Consulting Services | 1 | \$17,312.02 | 2 | \$149,876.66 | 11.55% |
| 541710: Research and Development in the Physical, Engineering, and Life Sciences | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 541810: Advertising Agencies | 6 | \$135,500.00 | 6 | \$135,500.00 | 100.00% |
| 541850: Display Advertising | 1 | \$7,500.00 | 2 | \$14,978.00 | 50.07% |
| 541890: Other Services Related to Advertising | 1 | \$10,153.28 | 1 | \$10,153.28 | 100.00% |
| 541910: Marketing Research and Public Opinion Polling | 0 | \$0.00 | 1 | \$4,830.00 | 0.00% |
| 541990: All Other Professional, Scientific, and Technical Services | 1 | \$2,970.00 | 2 | \$93,766.00 | 3.17% |
| 561110: Office Administrative Services | 0 | \$0.00 | 1 | \$46,800.00 | 0.00% |
| 561210: Facilities Support Services | 24 | \$1,343,717.00 | 76 | \$100,578,492.00 | 1.34% |
| 561410: Document Preparation Services | 0 | \$0.00 | 0 | \$0.00 | 0.00% |

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**Federal Transactions for Work Performed in Guam
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| | Guam Transactions | | All Transactions | | |
| | No. Trans | Dollars | No. Trans | Dollars | |
| 561499: All Other Business Support Services | 0 | \$0.00 | 1 | \$3,095.00 | 0.00% |
| 561613: Armored Car Services | 2 | \$49,965.00 | 2 | \$49,965.00 | 100.00% |
| 561621: Security Systems Services (except Locksmiths) | 4 | \$66,623.00 | 6 | \$395,419.00 | 16.85% |
| 561622: Locksmiths | 2 | \$37,860.00 | 3 | \$37,860.00 | 100.00% |
| 561710: Exterminating and Pest Control Services | 8 | \$132,991.00 | 8 | \$132,991.00 | 100.00% |
| 561720: Janitorial Services | 17 | \$1,523,471.55 | 17 | \$1,523,471.55 | 100.00% |
| 561730: Landscaping Services | 7 | \$1,111,920.84 | 10 | \$1,327,901.00 | 83.74% |
| 561790: Other Services to Buildings and Dwellings | 2 | \$76,594.34 | 2 | \$76,594.34 | 100.00% |
| 561990: All Other Support Services | 7 | \$4,862,820.00 | 8 | \$4,872,510.00 | 99.80% |
| 562111: Solid Waste Collection | 6 | \$39,540.00 | 9 | \$1,331,299.30 | 2.97% |
| 562112: Hazardous Waste Collection | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 562119: Other Waste Collection | 1 | \$2,653.00 | 1 | \$2,653.00 | 100.00% |
| 562211: Hazardous Waste Treatment and Disposal | 38 | \$964,139.28 | 38 | \$964,139.28 | 100.00% |
| 562212: Solid Waste Landfill | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 562219: Other Non-hazardous Waste Treatment and Disposal | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 562910: Remediation Services | 9 | \$336,059.00 | 36 | \$21,453,293.00 | 1.57% |
| 562991: Septic Tank and Related Services | 2 | \$14,460.00 | 2 | \$14,460.00 | 100.00% |
| 562998: All Other Miscellaneous Waste Management Services | 2 | \$24,300.00 | 2 | \$24,300.00 | 100.00% |
| 611110: Elementary and Secondary Schools | 2 | \$48,550.00 | 2 | \$48,550.00 | 100.00% |
| 611310: Colleges, Universities, and Professional Schools | 0 | \$0.00 | 1 | \$14,500.00 | 0.00% |
| 611420: Computer Training | 0 | \$0.00 | 2 | \$86,028.00 | 0.00% |
| 611430: Professional and Management Development Training | 0 | \$0.00 | 2 | \$27,199.18 | 0.00% |
| 611519: Other Technical and Trade Schools | 0 | \$0.00 | 1 | \$13,750.00 | 0.00% |
| 611699: All Other Miscellaneous Schools and Instruction | 0 | \$0.00 | 2 | \$129,430.00 | 0.00% |
| 611710: Educational Support Services | 13 | \$55,646.00 | 18 | \$3,123,928.00 | 1.78% |
| 621111: Offices of Physicians (except Mental Health Specialists) | 6 | \$45,882.00 | 6 | \$45,882.00 | 100.00% |
| 621112: Offices of Physicians, Mental Health Specialists | 3 | \$100,285.00 | 4 | \$175,285.00 | 57.21% |
| 621210: Offices of Dentists | 2 | \$14,530.00 | 2 | \$14,530.00 | 100.00% |
| 621340: Offices of Physical, Occupational and Speech Therapists, and Audiologists | 2 | \$31,570.00 | 2 | \$31,570.00 | 100.00% |
| 621399: Offices of All Other Miscellaneous Health Practitioners | 1 | \$41,600.00 | 1 | \$41,600.00 | 100.00% |
| 621493: Freestanding Ambulatory Surgical and Emergency Centers | 2 | \$9,002.00 | 2 | \$9,002.00 | 100.00% |
| 621498: All Other Outpatient Care Centers | 3 | \$8,500.00 | 3 | \$8,500.00 | 100.00% |
| 621511: Medical Laboratories | 1 | \$1,923.00 | 3 | \$29,858.00 | 6.44% |
| 621512: Diagnostic Imaging Centers | 13 | \$178,062.00 | 14 | \$192,662.00 | 92.42% |
| 621610: Home Health Care Services | 1 | \$3,000.00 | 1 | \$3,000.00 | 0.00% |
| 621999: All Other Miscellaneous Ambulatory Health Care Services | 1 | \$29,244.80 | 5 | \$219,073.20 | 13.35% |
| 622110: General Medical and Surgical Hospitals | 6 | \$198,162.00 | 6 | \$198,162.00 | 100.00% |

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| Principal NAICS Code | 2008 | | | | |
|--|-------------------|----------------|------------------|-----------------|------------|
| | Guam Transactions | | All Transactions | | Percentage |
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| 622310: Specialty (except Psychiatric and Substance Abuse) Hospitals | 5 | \$17,500.00 | 5 | \$17,500.00 | 100.00% |
| 623110: Nursing Care Facilities | 1 | \$31,200.00 | 1 | \$31,200.00 | 100.00% |
| 624110: Child and Youth Services | 1 | \$1,920.00 | 1 | \$1,920.00 | 100.00% |
| 624190: Other Individual and Family Services | 2 | \$27,000.00 | 10 | \$196,712.00 | 13.73% |
| 624229: Other Community Housing Services | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 624230: Emergency and Other Relief Services | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 624310: Vocational Rehabilitation Services | 0 | \$0.00 | 2 | \$32,240.00 | 0.00% |
| 624410: Child Day Care Services | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 711130: Musical Groups and Artists | 1 | \$15,500.00 | 1 | \$15,500.00 | 100.00% |
| 711219: Other Spectator Sports | 2 | \$50,700.00 | 2 | \$50,700.00 | 100.00% |
| 711510: Independent Artists, Writers, and Performers | 2 | \$14,040.00 | 2 | \$14,040.00 | 100.00% |
| 712120: Historical Sites | 3 | \$112,729.00 | 3 | \$112,729.00 | 100.00% |
| 713990: All Other Amusement and Recreation Industries | 1 | \$3,900.00 | 1 | \$3,900.00 | 100.00% |
| 721110: Hotels (except Casino Hotels) and Motels | 10 | \$251,108.00 | 11 | \$975,088.00 | 25.75% |
| 722310: Food Service Contractors | 9 | \$2,191,765.18 | 13 | \$2,631,664.18 | 83.28% |
| 811111: General Automotive Repair | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 811211: Automotive Body, Paint, and Interior Repair and Maintenance | 2 | \$396,460.00 | 2 | \$396,460.00 | 100.00% |
| 811212: Computer and Office Machine Repair and Maintenance | 2 | \$60,320.00 | 4 | \$69,974.00 | 86.20% |
| 811213: Communication Equipment Repair and Maintenance | 4 | \$17,200.00 | 9 | \$13,179,366.00 | 0.13% |
| 811219: Other Electronic and Precision Equipment Repair and Maintenance | 4 | \$16,892.00 | 6 | \$83,757.00 | 20.17% |
| 811310: Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Main | 20 | \$312,275.00 | 20 | \$312,275.00 | 100.00% |
| 811411: Home and Garden Equipment Repair and Maintenance | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 811420: Reupholstery and Furniture Repair | 1 | \$11,520.00 | 1 | \$11,520.00 | 100.00% |
| 812199: Other Personal Care Services | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 812210: Funeral Homes and Funeral Services | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 812320: Dry-cleaning and Laundry Services (except Coin-Operated) | 8 | \$313,242.00 | 8 | \$313,242.00 | 100.00% |
| 812331: Linen Supply | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| 812332: Industrial Launderers | 2 | \$53,944.17 | 2 | \$53,944.17 | 100.00% |
| 812910: Pet Care (except Veterinary) Services | 1 | \$5,000.00 | 1 | \$5,000.00 | 100.00% |
| 813110: Religious Organizations | 3 | \$22,950.00 | 3 | \$22,950.00 | 100.00% |
| 813311: Human Rights Organization | 1 | \$55,000.00 | 1 | \$55,000.00 | 100.00% |
| 813920: Professional Organizations | 0 | \$0.00 | 4 | \$49,354.00 | 0.00% |
| 813990: Other Similar Organizations (except Business, Professional, Labor, and Political Organizations) | 1 | \$8,502.00 | 1 | \$8,502.00 | 100.00% |
| 922120: Police Protection | 1 | \$25,000.00 | 1 | \$25,000.00 | 100.00% |
| 923110: Administration of Education Programs | 0 | \$0.00 | 0 | \$0.00 | 0.00% |
| INVALID CODES | 49 | \$678,335.00 | 64 | \$844,614.00 | 80.31% |
| UNKNOWN | 101 | \$5,050,886.00 | 176 | \$8,164,183.40 | 61.87% |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal “transactions” data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with “zero” or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

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**Federal Transactions with Companies by NAICS Code: 2007 - 2008
Grand Total: Percentile (100% - 0%)**

| Principal NAICS Code | 2007 - 2008 Grand Total | | Overall Percentage |
|--|-------------------------|------------------|--------------------|
| | Guam Transactions | All Transactions | |
| | Dollars | Dollars | |
| 212321: Construction Sand and Gravel Mining | \$47,944.00 | \$47,944.00 | 100.00% |
| 212322: Industrial Sand Mining | \$8,600.00 | \$8,600.00 | 100.00% |
| 221119: Other Electric Power Generation | \$51,246.00 | \$51,246.00 | 100.00% |
| 221210: Natural Gas Distribution | \$59,308.00 | \$59,308.00 | 100.00% |
| 221310: Water Supply and Irrigation Systems | \$102,551.00 | \$102,551.00 | 100.00% |
| 236116: New Multifamily Housing Construction (except Operative Builders) | \$41,956,600.00 | \$41,956,600.00 | 100.00% |
| 237310: Highway, Street, and Bridge Construction | \$20,646,195.00 | \$20,646,195.00 | 100.00% |
| 238120: Structural Steel and Pre-cast Concrete Contractors | \$100,800.00 | \$100,800.00 | 100.00% |
| 238140: Masonry Contractors | \$41,389.00 | \$41,389.00 | 100.00% |
| 238210: Electrical Contractors | \$847,423.00 | \$847,423.00 | 100.00% |
| 238290: Other Building Equipment Contractors | \$46,284.00 | \$46,284.00 | 100.00% |
| 238320: Painting and Wall Covering Contractors | \$2,434,775.00 | \$2,434,775.00 | 100.00% |
| 238330: Flooring Contractors | \$84,000.00 | \$84,000.00 | 100.00% |
| 238340: Tile and Terrazzo Contractors | \$10,750.00 | \$10,750.00 | 100.00% |
| 238350: Finish Carpentry Contractors | \$16,568.60 | \$16,568.60 | 100.00% |
| 238390: Other Building Finishing Contractors | \$61,145.00 | \$61,145.00 | 100.00% |
| 311511: Fluid Milk Manufacturing | \$247,528.00 | \$247,528.00 | 100.00% |
| 311611: Animal (except Poultry) Slaughtering | \$100,433.48 | \$100,433.48 | 100.00% |
| 311612: Meat Processed from Carcasses | \$55,860.61 | \$55,860.61 | 100.00% |
| 311712: Fresh and Frozen Seafood Processing | \$40,140.53 | \$40,140.53 | 100.00% |
| 311812: Commercial Bakeries | \$590,998.58 | \$590,998.58 | 100.00% |
| 311813: Frozen Cakes, Pies, and Other Pastries Manufacturing | \$15,912.35 | \$15,912.35 | 100.00% |
| 311821: Cookie and Cracker Manufacturing | \$2,808.00 | \$2,808.00 | 100.00% |
| 311919: Other Snack Food Manufacturing | \$24,839.16 | \$24,839.16 | 100.00% |
| 311999: All Other Miscellaneous Food Manufacturing | \$20,219.20 | \$20,219.20 | 100.00% |
| 312111: Soft Drink Manufacturing | \$443,202.22 | \$443,202.22 | 100.00% |
| 312112: Bottled Water Manufacturing | \$19,534.00 | \$19,534.00 | 100.00% |
| 312113: Ice Manufacturing | \$36,313.02 | \$36,313.02 | 100.00% |
| 313312: Textile and Fabric Finishing (except Broad-woven Fabric) Mills | \$7,000.00 | \$7,000.00 | 100.00% |
| 314911: Textile Bag Mills | \$427,169.11 | \$427,169.11 | 100.00% |
| 321991: Manufactured Home (Mobile Home) Manufacturing | \$25,000.00 | \$25,000.00 | 100.00% |
| 323113: Commercial Screen Printing | \$4,258.00 | \$4,258.00 | 100.00% |
| 324122: Asphalt Shingle and Coating Materials Manufacturing | \$11,363.00 | \$11,363.00 | 100.00% |
| 325120: Industrial Gas Manufacturing | \$801,258.00 | \$801,258.00 | 100.00% |
| 325510: Paint and Coating Manufacturing | \$34,930.00 | \$34,930.00 | 100.00% |
| 327310: Cement Manufacturing | \$8,708.05 | \$8,708.05 | 100.00% |
| 327320: Ready-Mix Concrete Manufacturing | \$25,605.00 | \$25,605.00 | 100.00% |

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By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Principal NAICS Code | 2007 - 2008 Grand Total | | Overall Percentage |
|---|-------------------------|------------------|--------------------|
| | Guam Transactions | All Transactions | |
| | Dollars | Dollars | |
| 327331: Concrete Block and Brick Manufacturing | \$8,938.00 | \$8,938.00 | 100.00% |
| 327390: Other Concrete Product Manufacturing | \$43,950.00 | \$43,950.00 | 100.00% |
| 331221: Rolled Steel Shape Manufacturing | \$5,060.00 | \$5,060.00 | 100.00% |
| 332323: Ornamental and Architectural Metal Work Manufacturing | \$26,834.28 | \$26,834.28 | 100.00% |
| 332439: Other Metal Container Manufacturing | \$465,832.96 | \$465,832.96 | 100.00% |
| 333513: Machine Tool (Metal Forming Type) Manufacturing | \$6,900.00 | \$6,900.00 | 100.00% |
| 333992: Welding and Soldering Equipment Manufacturing | \$5,485.00 | \$5,485.00 | 100.00% |
| 335999: All Other Miscellaneous Electrical Equipment and Component Manufacturing | \$96,439.00 | \$96,439.00 | 100.00% |
| 336112: Light Truck and Utility Vehicle Manufacturing | \$135,064.00 | \$135,064.00 | 100.00% |
| 336612: Boat Building | \$9,753.00 | \$9,753.00 | 100.00% |
| 337125: Household Furniture (except Wood and Metal) Manufacturing | \$5,221.00 | \$5,221.00 | 100.00% |
| 337910: Mattress Manufacturing | \$11,818.00 | \$11,818.00 | 100.00% |
| 337920: Blind and Shade Manufacturing | \$5,103.00 | \$5,103.00 | 100.00% |
| 423130: Tire and Tube Merchant Wholesalers | \$7,975.00 | \$7,975.00 | 100.00% |
| 423320: Brick, Stone, and Related Construction Material Merchant Wholesalers | \$22,541.40 | \$22,541.40 | 100.00% |
| 423330: Roofing, Siding, and Insulation Material Merchant Wholesalers | \$11,500.00 | \$11,500.00 | 100.00% |
| 423420: Office Equipment Merchant Wholesalers | \$403,168.00 | \$403,168.00 | 100.00% |
| 423610: Electrical Apparatus and Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers | \$102,599.26 | \$102,599.26 | 100.00% |
| 423720: Plumbing and Heating Equipment and Supplies (Hydronics) Merchant Wholesalers | \$4,890.69 | \$4,890.69 | 100.00% |
| 423730: Warm Air Heating and Air-Conditioning Equipment and Supplies Merchant Wholesalers | \$47,348.44 | \$47,348.44 | 100.00% |
| 423740: Refrigeration Equipment and Supplies Merchant Wholesalers | \$20,861.00 | \$20,861.00 | 100.00% |
| 423810: Construction and Mining (except Oil Well) Machinery and Equipment Merchant Wholesalers | \$4,200.00 | \$4,200.00 | 100.00% |
| 423840: Industrial Supplies Merchant Wholesalers | \$6,660.00 | \$6,660.00 | 100.00% |
| 423930: Recyclable Material Merchant Wholesalers | \$44,950.00 | \$44,950.00 | 100.00% |
| 424420: Packaged Frozen Food Merchant Wholesalers | \$20,807.00 | \$20,807.00 | 100.00% |
| 424480: Fresh Fruit and Vegetable Merchant Wholesalers | \$287,102.00 | \$287,102.00 | 100.00% |
| 424490: Other Grocery and Related Products Merchant Wholesalers | \$35,566,053.00 | \$35,566,053.00 | 100.00% |
| 424690: Other Chemical and Allied Products Merchant Wholesalers | \$136,211.57 | \$136,211.57 | 100.00% |
| 424710: Petroleum Bulk Stations and Terminals | \$140,083.00 | \$140,083.00 | 100.00% |
| 424720: Petroleum and Petroleum Products Merchant Wholesalers (except Bulk Stations and Terminals) | \$12,475,447.10 | \$12,475,447.10 | 100.00% |
| 425110: Business to Business Electronic Markets | \$4,392.00 | \$4,392.00 | 100.00% |
| 441110: New Car Dealers | \$259,200.08 | \$259,200.08 | 100.00% |
| 441222: Boat Dealers | \$123,151.00 | \$123,151.00 | 100.00% |
| 441310: Automotive Parts and Accessories Stores | \$16,113.00 | \$16,113.00 | 100.00% |
| 442210: Floor Covering Stores | \$12,705.00 | \$12,705.00 | 100.00% |
| 443111: Household Appliance Stores | \$19,971.00 | \$19,971.00 | 100.00% |
| 446199: All Other Health and Personal Care Stores | \$4,865.00 | \$4,865.00 | 100.00% |

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By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Principal NAICS Code | 2007 - 2008 Grand Total | | Overall Percentage |
|---|-------------------------|------------------|--------------------|
| | Guam Transactions | All Transactions | |
| | Dollars | Dollars | |
| 453110: Florists | \$86,133.92 | \$86,133.92 | 100.00% |
| 454312: Liquefied Petroleum Gas (Bottled Gas) Dealers | \$100,000.00 | \$100,000.00 | 100.00% |
| 481112: Scheduled Freight Air Transportation | \$8,760.00 | \$8,760.00 | 100.00% |
| 483112: Deep Sea Passenger Transportation | \$123,000.00 | \$123,000.00 | 100.00% |
| 484210: Used Household and Office Goods Moving | \$438,783.46 | \$438,783.46 | 100.00% |
| 484220: Specialized Freight (except Used Goods) Trucking, Local | \$8,448.00 | \$8,448.00 | 100.00% |
| 485510: Charter Bus Industry | \$253,935.00 | \$253,935.00 | 100.00% |
| 485999: All Other Transit and Ground Passenger Transportation | \$107,551.05 | \$107,551.05 | 100.00% |
| 487110: Scenic and Sightseeing Transportation, Land | \$65,820.00 | \$65,820.00 | 100.00% |
| 488310: Port and Harbor Operations | \$7,088,463.00 | \$7,088,463.00 | 100.00% |
| 488330: Navigational Services to Shipping | \$3,200,560.00 | \$3,200,560.00 | 100.00% |
| 488991: Packing and Crating | \$6,495.00 | \$6,495.00 | 100.00% |
| 488999: All Other Support Activities for Transportation | \$15,945.00 | \$15,945.00 | 100.00% |
| 492110: Couriers | \$18,907.00 | \$18,907.00 | 100.00% |
| 512131: Motion Picture Theaters (except Drive-Ins) | \$8,100.00 | \$8,100.00 | 100.00% |
| 515112: Radio Stations | \$10,000.00 | \$10,000.00 | 100.00% |
| 515210: Cable and Other Subscription Programming | \$542,472.00 | \$542,472.00 | 100.00% |
| 517212: Cellular and Other Wireless Telecommunications | \$595,951.44 | \$595,951.44 | 100.00% |
| 517510: Cable and Other Program Distribution | \$51,157.00 | \$51,157.00 | 100.00% |
| 519190: All Other Information Services | \$610.00 | \$610.00 | 100.00% |
| 531110: Lessors of Residential Buildings and Dwellings | \$1,800,187.00 | \$1,800,187.00 | 100.00% |
| 531120: Lessors of Nonresidential Buildings (except Mini-warehouses) | \$144,000.00 | \$144,000.00 | 100.00% |
| 531130: Lessors of Mini-warehouses and Self-Storage Units | \$14,800.00 | \$14,800.00 | 100.00% |
| 531320: Offices of Real Estate Appraisers | \$3,500.00 | \$3,500.00 | 100.00% |
| 532111: Passenger Car Rental | \$803,589.00 | \$803,589.00 | 100.00% |
| 532310: General Rental Centers | \$49,971.00 | \$49,971.00 | 100.00% |
| 532411: Commercial Air, Rail, and Water Transportation Equipment Rental and Leasing | \$59,388.00 | \$59,388.00 | 100.00% |
| 541191: Title Abstract and Settlement Offices | \$9,500.00 | \$9,500.00 | 100.00% |
| 541360: Geophysical Surveying and Mapping Services | \$105,000.00 | \$105,000.00 | 100.00% |
| 541430: Graphic Design Services | \$17,740.00 | \$17,740.00 | 100.00% |
| 541710: Research and Development in the Physical, Engineering, and Life Sciences | \$52,956.00 | \$52,956.00 | 100.00% |
| 541810: Advertising Agencies | \$149,500.00 | \$149,500.00 | 100.00% |
| 541890: Other Services Related to Advertising | \$10,153.28 | \$10,153.28 | 100.00% |
| 561613: Armored Car Services | \$99,211.00 | \$99,211.00 | 100.00% |
| 561622: Locksmiths | \$37,860.00 | \$37,860.00 | 100.00% |
| 561710: Exterminating and Pest Control Services | \$1,103,713.00 | \$1,103,713.00 | 100.00% |
| 561720: Janitorial Services | \$4,807,786.81 | \$4,807,786.81 | 100.00% |

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By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Principal NAICS Code | 2007 - 2008 Grand Total | | Overall Percentage |
|---|-------------------------|------------------|--------------------|
| | Guam Transactions | All Transactions | |
| | Dollars | Dollars | |
| 562119: Other Waste Collection | \$20,053.00 | \$20,053.00 | 100.00% |
| 562219: Other Non-hazardous Waste Treatment and Disposal | \$34,188.00 | \$34,188.00 | 100.00% |
| 562991: Septic Tank and Related Services | \$14,460.00 | \$14,460.00 | 100.00% |
| 562998: All Other Miscellaneous Waste Management Services | \$43,992.00 | \$43,992.00 | 100.00% |
| 611110: Elementary and Secondary Schools | \$56,538.00 | \$56,538.00 | 100.00% |
| 621111: Offices of Physicians (except Mental Health Specialists) | \$113,934.00 | \$113,934.00 | 100.00% |
| 621210: Offices of Dentists | \$20,542.00 | \$20,542.00 | 100.00% |
| 621340: Offices of Physical, Occupational and Speech Therapists, and Audiologists | \$55,914.00 | \$55,914.00 | 100.00% |
| 621399: Offices of All Other Miscellaneous Health Practitioners | \$97,600.00 | \$97,600.00 | 100.00% |
| 621493: Freestanding Ambulatory Surgical and Emergency Centers | \$9,002.00 | \$9,002.00 | 100.00% |
| 621498: All Other Outpatient Care Centers | \$26,865.00 | \$26,865.00 | 100.00% |
| 621610: Home Health Care Services | \$3,000.00 | \$3,000.00 | 100.00% |
| 622110: General Medical and Surgical Hospitals | \$261,476.00 | \$261,476.00 | 100.00% |
| 622310: Specialty (except Psychiatric and Substance Abuse) Hospitals | \$20,230.00 | \$20,230.00 | 100.00% |
| 623110: Nursing Care Facilities | \$31,200.00 | \$31,200.00 | 100.00% |
| 624110: Child and Youth Services | \$1,920.00 | \$1,920.00 | 100.00% |
| 624229: Other Community Housing Services | \$14,558.79 | \$14,558.79 | 100.00% |
| 624410: Child Day Care Services | \$4,250.00 | \$4,250.00 | 100.00% |
| 711130: Musical Groups and Artists | \$36,940.00 | \$36,940.00 | 100.00% |
| 711219: Other Spectator Sports | \$62,950.00 | \$62,950.00 | 100.00% |
| 711510: Independent Artists, Writers, and Performers | \$14,040.00 | \$14,040.00 | 100.00% |
| 712120: Historical Sites | \$112,729.00 | \$112,729.00 | 100.00% |
| 713990: All Other Amusement and Recreation Industries | \$79,196.00 | \$79,196.00 | 100.00% |
| 811121: Automotive Body, Paint, and Interior Repair and Maintenance | \$404,106.00 | \$404,106.00 | 100.00% |
| 811411: Home and Garden Equipment Repair and Maintenance | \$153,000.00 | \$153,000.00 | 100.00% |
| 811420: Reupholstery and Furniture Repair | \$11,520.00 | \$11,520.00 | 100.00% |
| 812199: Other Personal Care Services | \$5,200.00 | \$5,200.00 | 100.00% |
| 812320: Dry-cleaning and Laundry Services (except Coin-Operated) | \$490,137.00 | \$490,137.00 | 100.00% |
| 812332: Industrial Launderers | \$134,779.17 | \$134,779.17 | 100.00% |
| 812910: Pet Care (except Veterinary) Services | \$30,350.00 | \$30,350.00 | 100.00% |
| 813110: Religious Organizations | \$31,980.00 | \$31,980.00 | 100.00% |
| 813311: Human Rights Organization | \$55,000.00 | \$55,000.00 | 100.00% |
| 813990: Other Similar Organizations (except Business, Professional, Labor, and Political Organizations) | \$8,502.00 | \$8,502.00 | 100.00% |
| 922120: Police Protection | \$50,000.00 | \$50,000.00 | 100.00% |
| 561990: All Other Support Services | \$10,003,484.00 | \$10,013,174.00 | 99.90% |
| 452990: All Other General Merchandise Stores | \$418,148.00 | \$421,463.00 | 99.21% |
| 238160: Roofing Contractors | \$5,480,897.00 | \$5,539,065.00 | 98.95% |

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By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

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| Principal NAICS Code | 2007 - 2008 Grand Total | | Overall Percentage |
|--|-------------------------|------------------|--------------------|
| | Guam Transactions | All Transactions | |
| | Dollars | Dollars | |
| 532112: Passenger Car Leasing | \$2,430,935.00 | \$2,463,460.00 | 98.68% |
| 237990: Other Heavy and Civil Engineering Construction | \$68,787,308.00 | \$70,141,077.00 | 98.07% |
| 621512: Diagnostic Imaging Centers | \$465,932.00 | \$480,532.00 | 96.96% |
| 335129: Other Lighting Equipment Manufacturing | \$308,187.00 | \$318,343.98 | 96.81% |
| 532412: Construction, Mining, and Forestry Machinery and Equipment Rental and Leasing | \$614,186.00 | \$634,736.00 | 96.76% |
| 515120: Television Broadcasting | \$10,573.00 | \$10,960.00 | 96.47% |
| 238190: Other Foundation, Structure, and Building Exterior Contractors | \$164,220.00 | \$170,459.00 | 96.34% |
| 424120: Stationery and Office Supplies Merchant Wholesalers | \$107,818.00 | \$112,171.00 | 96.12% |
| 238220: Plumbing, Heating, and Air-Conditioning Contractors | \$342,710.00 | \$370,710.00 | 92.45% |
| 333999: All Other Miscellaneous General Purpose Machinery Manufacturing | \$171,518.00 | \$185,738.00 | 92.34% |
| 336611: Ship Building and Repairing | \$29,729,015.00 | \$33,661,816.00 | 88.32% |
| 423710: Hardware Merchant Wholesalers | \$28,906.00 | \$32,926.00 | 87.79% |
| 541614: Process, Physical Distribution, and Logistics Consulting Services | \$45,002.00 | \$51,722.00 | 87.01% |
| 811212: Computer and Office Machine Repair and Maintenance | \$64,048.00 | \$73,702.00 | 86.90% |
| 443112: Radio, Television, and Other Electronics Stores | \$73,741.00 | \$85,836.00 | 85.91% |
| 236220: Commercial and Institutional Building Construction | \$192,273,669.00 | \$229,475,138.00 | 83.79% |
| 424410: General Line Grocery Merchant Wholesalers | \$1,687,805.04 | \$2,108,591.37 | 80.04% |
| 332321: Metal Window and Door Manufacturing | \$198,608.30 | \$252,567.00 | 78.64% |
| 326199: All Other Plastics Product Manufacturing | \$18,327.10 | \$24,000.10 | 76.36% |
| 442110: Furniture Stores | \$41,617.00 | \$54,559.00 | 76.28% |
| 238990: All Other Specialty Trade Contractors | \$4,587,323.00 | \$6,195,003.00 | 74.05% |
| 444190: Other Building Material Dealers | \$17,654.00 | \$23,934.00 | 73.76% |
| 722310: Food Service Contractors | \$4,462,476.18 | \$6,110,098.18 | 73.03% |
| 236210: Industrial Building Construction | \$798,380.00 | \$1,136,455.00 | 70.25% |
| 923110: Administration of Education Programs | \$1,760.00 | \$2,590.00 | 67.95% |
| 532120: Truck, Utility Trailer, and RV (Recreational Vehicle) Rental and Leasing | \$59,213.00 | \$89,842.00 | 65.91% |
| 332312: Fabricated Structural Metal Manufacturing | \$35,224.35 | \$53,880.35 | 65.38% |
| UNKNOWN | \$9,620,921.87 | \$14,832,606.55 | 64.86% |
| 541380: Testing Laboratories | \$43,325.00 | \$68,325.00 | 63.41% |
| 332999: All Other Miscellaneous Fabricated Metal Product Manufacturing | \$40,267.00 | \$65,467.00 | 61.51% |
| 423690: Other Electronic Parts and Equipment Merchant Wholesalers | \$19,180.00 | \$31,402.00 | 61.08% |
| 485113: Bus and Other Motor Vehicle Transit Systems | \$1,566,572.95 | \$2,580,757.95 | 60.70% |
| 423860: Transportation Equipment and Supplies (except Motor Vehicle) Merchant Wholesalers | \$7,152.00 | \$12,402.00 | 57.67% |
| 621112: Offices of Physicians, Mental Health Specialists | \$102,705.00 | \$180,405.00 | 56.93% |
| 811310: Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Main | \$767,307.00 | \$1,420,554.00 | 54.01% |
| 332311: Prefabricated Metal Building and Component Manufacturing | \$357,860.00 | \$706,423.00 | 50.66% |
| 721110: Hotels (except Casino Hotels) and Motels | \$730,329.00 | \$1,454,309.00 | 50.22% |

Note: The source of data is the USAspending.gov website downloaded by the Bureau of Statistics and Plans. The website lists federal "transactions" data. For the purposes of this analysis, all transactions with a positive dollar amount above zero were aggregated and analyzed. Those transactions with "zero" or negative numbers (de-obligations) in the amount obligated, were not considered in this analysis.

By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Principal NAICS Code | 2007 - 2008 Grand Total | | Overall Percentage |
|---|-------------------------|------------------|--------------------|
| | Guam Transactions | All Transactions | |
| | Dollars | Dollars | |
| 541850: Display Advertising | \$7,500.00 | \$14,978.00 | 50.07% |
| 333120: Construction Machinery Manufacturing | \$25,950.00 | \$53,106.00 | 48.86% |
| 336999: All Other Transportation Equipment Manufacturing | \$43,905.00 | \$92,135.00 | 47.65% |
| 562112: Hazardous Waste Collection | \$19,706.00 | \$41,578.00 | 47.40% |
| 441221: Motorcycle Dealers | \$66,906.00 | \$146,847.00 | 45.56% |
| 562211: Hazardous Waste Treatment and Disposal | \$1,202,805.28 | \$2,698,557.28 | 44.57% |
| 332510: Hardware Manufacturing | \$20,300.00 | \$46,056.00 | 44.08% |
| 423830: Industrial Machinery and Equipment Merchant Wholesalers | \$96,648.00 | \$223,397.00 | 43.26% |
| 451140: Musical Instrument and Supplies Stores | \$37,691.14 | \$89,850.31 | 41.95% |
| 446110: Pharmacies and Drug Stores | \$5,754.00 | \$13,926.00 | 41.32% |
| 423210: Furniture Merchant Wholesalers | \$148,865.56 | \$368,974.60 | 40.35% |
| 561621: Security Systems Services (except Locksmiths) | \$469,038.00 | \$1,194,894.56 | 39.25% |
| 511120: Periodical Publishers | \$9,660.00 | \$24,861.00 | 38.86% |
| 423410: Photographic Equipment and Supplies Merchant Wholesalers | \$23,154.00 | \$59,755.00 | 38.75% |
| 453910: Pet and Pet Supplies Stores | \$19,200.00 | \$49,581.75 | 38.72% |
| INVALID CODES | \$731,005.00 | \$1,961,931.00 | 37.26% |
| 237130: Power and Communication Line and Related Structures Construction | \$29,051,842.74 | \$81,738,842.74 | 35.54% |
| 561730: Landscaping Services | \$2,192,808.84 | \$6,363,472.00 | 34.46% |
| 561790: Other Services to Buildings and Dwellings | \$646,721.34 | \$1,926,721.34 | 33.57% |
| 488510: Freight Transportation Arrangement | \$5,961.00 | \$17,775.00 | 33.54% |
| 453210: Office Supplies and Stationery Stores | \$12,523.20 | \$37,784.00 | 33.14% |
| 452112: Discount Department Stores | \$24,371.73 | \$76,859.04 | 31.71% |
| 485410: School and Employee Bus Transportation | \$564,492.00 | \$1,885,412.96 | 29.94% |
| 314912: Canvas and Related Product Mills | \$87,908.00 | \$297,303.00 | 29.57% |
| 532490: Other Commercial and Industrial Machinery and Equipment Rental and Leasing | \$60,000.00 | \$203,204.00 | 29.53% |
| 423440: Other Commercial Equipment Merchant Wholesalers | \$22,968.48 | \$90,418.27 | 25.40% |
| 337214: Office Furniture (except Wood) Manufacturing | \$364,898.00 | \$1,457,583.81 | 25.03% |
| 424950: Paint, Varnish, and Supplies Merchant Wholesalers | \$14,966.00 | \$61,466.00 | 24.35% |
| 621511: Medical Laboratories | \$10,983.00 | \$47,828.00 | 22.96% |
| 441210: Recreational Vehicle Dealers | \$11,695.00 | \$51,196.00 | 22.84% |
| 334220: Radio and Television Broadcasting and Wireless Communications Equipment Manufacturing | \$197,593.30 | \$919,684.00 | 21.48% |
| 337121: Upholstered Household Furniture Manufacturing | \$3,874.00 | \$18,449.00 | 21.00% |
| 322291: Sanitary Paper Product Manufacturing | \$3,520.00 | \$17,222.00 | 20.44% |
| 611519: Other Technical and Trade Schools | \$4,740.00 | \$24,490.00 | 19.35% |
| 423620: Electrical and Electronic Appliance, Television, and Radio Set Merchant Wholesalers | \$27,560.00 | \$146,563.45 | 18.80% |
| 423450: Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers | \$262,900.00 | \$1,443,644.00 | 18.21% |
| 811219: Other Electronic and Precision Equipment Repair and Maintenance | \$16,892.00 | \$128,541.00 | 13.14% |

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By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Principal NAICS Code | 2007 - 2008 Grand Total | | Overall Percentage |
|---|-------------------------|------------------|--------------------|
| | Guam Transactions | All Transactions | |
| | Dollars | Dollars | |
| 532420: Office Machinery and Equipment Rental and Leasing | \$144,500.00 | \$1,236,338.92 | 11.69% |
| 423910: Sporting and Recreational Goods and Supplies Merchant Wholesalers | \$10,420.00 | \$89,574.00 | 11.63% |
| 443120: Computer and Software Stores | \$33,898.79 | \$347,132.22 | 9.77% |
| 336399: All Other Motor Vehicle Parts Manufacturing | \$3,554.00 | \$37,731.00 | 9.42% |
| 541519: Other Computer Related Services | \$43,805.00 | \$575,056.00 | 7.62% |
| 621999: All Other Miscellaneous Ambulatory Health Care Services | \$29,244.80 | \$429,270.20 | 6.81% |
| 423310: Lumber, Plywood, Millwork, and Wood Panel Merchant Wholesalers | \$5,868.00 | \$86,991.00 | 6.75% |
| 334519: Other Measuring and Controlling Device Manufacturing | \$4,350.00 | \$66,707.00 | 6.52% |
| 337122: Non-upholstered Wood Household Furniture Manufacturing | \$53,004.00 | \$874,235.00 | 6.06% |
| 541330: Engineering Services | \$2,215,547.00 | \$39,089,694.00 | 5.67% |
| 423430: Computer and Computer Peripheral Equipment and Software Merchant Wholesalers | \$12,463.96 | \$223,371.96 | 5.58% |
| 334111: Electronic Computer Manufacturing | \$49,499.00 | \$948,549.53 | 5.22% |
| 339999: All Other Miscellaneous Manufacturing | \$1,275.00 | \$26,015.00 | 4.90% |
| 561210: Facilities Support Services | \$9,274,513.00 | \$194,134,946.00 | 4.78% |
| 423390: Other Construction Material Merchant Wholesalers | \$165,633.48 | \$3,670,786.48 | 4.51% |
| 423850: Service Establishment Equipment and Supplies Merchant Wholesalers | \$11,975.00 | \$265,414.00 | 4.51% |
| 339950: Sign Manufacturing | \$12,747.16 | \$285,037.00 | 4.47% |
| 611710: Educational Support Services | \$140,348.00 | \$3,228,225.00 | 4.35% |
| 517910: Other Telecommunications | \$1,000.00 | \$24,284.00 | 4.12% |
| 334515: Instrument Manufacturing for Measuring and Testing Electricity and Electrical Signals | \$5,226.00 | \$129,284.08 | 4.04% |
| 541620: Environmental Consulting Services | \$22,962.02 | \$622,417.66 | 3.69% |
| 541990: All Other Professional, Scientific, and Technical Services | \$2,970.00 | \$93,766.00 | 3.17% |
| 333921: Elevator and Moving Stairway Manufacturing | \$9,295.00 | \$302,161.84 | 3.08% |
| 562111: Solid Waste Collection | \$41,364.00 | \$1,464,418.30 | 2.82% |
| 562910: Remediation Services | \$1,186,494.81 | \$42,058,748.00 | 2.82% |
| 237110: Water and Sewer Line and Related Structures Construction | \$1,750,678.00 | \$63,102,488.00 | 2.77% |
| 423990: Other Miscellaneous Durable Goods Merchant Wholesalers | \$38,195.00 | \$1,378,323.63 | 2.77% |
| 444130: Hardware Stores | \$31,415.00 | \$1,477,831.00 | 2.13% |
| 238910: Site Preparation Contractors | \$14,720.00 | \$851,869.00 | 1.73% |
| 624190: Other Individual and Family Services | \$27,000.00 | \$1,652,096.00 | 1.63% |
| 236115: New Single-Family Housing Construction (except Operative Builders) | \$619,050.00 | \$44,264,778.00 | 1.40% |
| 488390: Other Support Activities for Water Transportation | \$193,451.00 | \$14,471,882.62 | 1.34% |
| 541512: Computer Systems Design Services | \$12,269.00 | \$1,895,570.00 | 0.65% |
| 517110: Wired Telecommunications Carriers | \$2,000.00 | \$493,063.00 | 0.41% |
| 811213: Communication Equipment Repair and Maintenance | \$51,547.00 | \$23,400,011.00 | 0.22% |
| 339112: Surgical and Medical Instrument Manufacturing | \$2,888.00 | \$1,490,667.00 | 0.19% |
| 221122: Electric Power Distribution | \$0.00 | \$30,000.00 | 0.00% |

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By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Principal NAICS Code | 2007 - 2008 Grand Total | | Overall Percentage |
|---|-------------------------|------------------|--------------------|
| | Guam Transactions | All Transactions | |
| | Dollars | Dollars | |
| 313210: Broad-woven Fabric Mills | \$0.00 | \$19,750.00 | 0.00% |
| 314999: All Other Miscellaneous Textile Product Mills | \$0.00 | \$9,036.00 | 0.00% |
| 315299: All Other Cut and Sew Apparel Manufacturing | \$0.00 | \$6,086.65 | 0.00% |
| 315999: Other Apparel Accessories and Other Apparel Manufacturing | \$0.00 | \$727,084.48 | 0.00% |
| 316211: Rubber and Plastics Footwear Manufacturing | \$0.00 | \$12,539.00 | 0.00% |
| 316999: All Other Leather Good Manufacturing | \$0.00 | \$82,473.00 | 0.00% |
| 321214: Truss Manufacturing | \$0.00 | \$167,485.00 | 0.00% |
| 322299: All Other Converted Paper Product Manufacturing | \$0.00 | \$10,920.00 | 0.00% |
| 323114: Quick Printing | \$0.00 | \$22,361.80 | 0.00% |
| 323121: Trade-binding and Related Work | \$0.00 | \$9,540.00 | 0.00% |
| 324199: All Other Petroleum and Coal Products Manufacturing | \$0.00 | \$64,555.10 | 0.00% |
| 325412: Pharmaceutical Preparation Manufacturing | \$0.00 | \$606,703.00 | 0.00% |
| 325413: In-Vitro Diagnostic Substance Manufacturing | \$0.00 | \$331,632.00 | 0.00% |
| 325414: Biological Product (except Diagnostic) Manufacturing | \$0.00 | \$7,160.00 | 0.00% |
| 325611: Soap and Other Detergent Manufacturing | \$0.00 | \$13,246.28 | 0.00% |
| 325612: Polish and Other Sanitation Good Manufacturing | \$0.00 | \$12,658.00 | 0.00% |
| 325992: Photographic Film, Paper, Plate, and Chemical Manufacturing | \$0.00 | \$9,887.00 | 0.00% |
| 326122: Plastics Pipe and Pipe Fitting Manufacturing | \$0.00 | \$32,290.00 | 0.00% |
| 326299: All Other Rubber Product Manufacturing | \$0.00 | \$9,073.00 | 0.00% |
| 327125: Non-clay Refractory Manufacturing | \$0.00 | \$13,465.00 | 0.00% |
| 332212: Hand and Edge Tool Manufacturing | \$0.00 | \$103,511.00 | 0.00% |
| 332710: Machine Shops | \$0.00 | \$116,543.00 | 0.00% |
| 332913: Plumbing Fixture Fitting and Trim Manufacturing | \$0.00 | \$16,320.00 | 0.00% |
| 332997: Industrial Pattern Manufacturing | \$0.00 | \$49,294.00 | 0.00% |
| 333111: Farm Machinery and Equipment Manufacturing | \$0.00 | \$48,950.00 | 0.00% |
| 333131: Mining Machinery and Equipment Manufacturing | \$0.00 | \$11,993.00 | 0.00% |
| 333293: Printing Machinery and Equipment Manufacturing | \$0.00 | \$226,116.00 | 0.00% |
| 333298: All Other Industrial Machinery Manufacturing | \$0.00 | \$88,988.00 | 0.00% |
| 333313: Office Machinery Manufacturing | \$0.00 | \$258.00 | 0.00% |
| 333314: Optical Instrument and Lens Manufacturing | \$0.00 | \$112,934.00 | 0.00% |
| 333315: Photographic and Photocopying Equipment Manufacturing | \$0.00 | \$519,027.00 | 0.00% |
| 333319: Other Commercial and Service Industry Machinery Manufacturing | \$0.00 | \$207,086.61 | 0.00% |
| 333415: Air-Conditioning and Warm Air Heating Equipment and Commercial and Industrial Refrigeration Equipment | \$0.00 | \$43,659.00 | 0.00% |
| 333512: Machine Tool (Metal Cutting Types) Manufacturing | \$0.00 | \$96,062.00 | 0.00% |
| 333514: Special Die and Tool, Die Set, Jig, and Fixture Manufacturing | \$0.00 | \$14,794.98 | 0.00% |
| 333515: Cutting Tool and Machine Tool Accessory Manufacturing | \$0.00 | \$7,636.00 | 0.00% |
| 333518: Other Metalworking Machinery Manufacturing | \$0.00 | \$41,272.00 | 0.00% |

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**Federal Transactions for Work Performed in Guam
2000-2008**

| Principal NAICS Code | 2007 - 2008 Grand Total | | Overall Percentage |
|---|-------------------------|------------------|--------------------|
| | Guam Transactions | All Transactions | |
| | Dollars | Dollars | |
| 333611: Turbine and Turbine Generator Set Units Manufacturing | \$0.00 | \$14,900.00 | 0.00% |
| 333618: Other Engine Equipment Manufacturing | \$0.00 | \$200,952.00 | 0.00% |
| 333911: Pump and Pumping Equipment Manufacturing | \$0.00 | \$8,326.88 | 0.00% |
| 333923: Overhead Traveling Crane, Hoist, and Monorail System Manufacturing | \$0.00 | \$20,140.00 | 0.00% |
| 333924: Industrial Truck, Tractor, Trailer, and Stacker Machinery Manufacturing | \$0.00 | \$46,851.00 | 0.00% |
| 333991: Power-Driven Hand-Tool Manufacturing | \$0.00 | \$32,000.00 | 0.00% |
| 333996: Fluid Power Pump and Motor Manufacturing | \$0.00 | \$16,921.00 | 0.00% |
| 333997: Scale and Balance (except Laboratory) Manufacturing | \$0.00 | \$2,679.00 | 0.00% |
| 334112: Computer Storage Device Manufacturing | \$0.00 | \$10,806.15 | 0.00% |
| 334119: Other Computer Peripheral Equipment Manufacturing | \$0.00 | \$54,755.00 | 0.00% |
| 334290: Other Communications Equipment Manufacturing | \$0.00 | \$83,577.00 | 0.00% |
| 334310: Audio and Video Equipment Manufacturing | \$0.00 | \$4,980.00 | 0.00% |
| 334419: Other Electronic Component Manufacturing | \$0.00 | \$6,407.74 | 0.00% |
| 334510: Electro-medical and Electrotherapeutic Apparatus Manufacturing | \$0.00 | \$208,852.00 | 0.00% |
| 334511: Search, Detection, Navigation, Guidance, Aeronautical, and Nautical System and Instrument Manufacture | \$0.00 | \$35,580.00 | 0.00% |
| 334512: Automatic Environmental Control Manufacturing for Residential, Commercial, and Appliance Use | \$0.00 | \$12,744.00 | 0.00% |
| 334513: Instruments and Related Products Manufacturing for Measuring, Displaying, and Controlling Industrial | \$0.00 | \$208,440.00 | 0.00% |
| 334516: Analytical Laboratory Instrument Manufacturing | \$0.00 | \$189,835.00 | 0.00% |
| 334517: Irradiation Apparatus Manufacturing | \$0.00 | \$16,500.00 | 0.00% |
| 335222: Household Refrigerator and Home Freezer Manufacturing | \$0.00 | \$171,744.00 | 0.00% |
| 335224: Household Laundry Equipment Manufacturing | \$0.00 | \$12,504.00 | 0.00% |
| 335228: Other Major Household Appliance Manufacturing | \$0.00 | \$23,352.00 | 0.00% |
| 335312: Motor and Generator Manufacturing | \$0.00 | \$62,532.00 | 0.00% |
| 335313: Switchgear and Switchboard Apparatus Manufacturing | \$0.00 | \$57,081.00 | 0.00% |
| 335931: Current-Carrying Wiring Device Manufacturing | \$0.00 | \$8,880.00 | 0.00% |
| 336340: Motor Vehicle Brake System Manufacturing | \$0.00 | \$3,167.12 | 0.00% |
| 336991: Motorcycle, Bicycle, and Parts Manufacturing | \$0.00 | \$26,855.00 | 0.00% |
| 336992: Military Armored Vehicle, Tank, and Tank Component Manufacturing | \$0.00 | \$108,806.00 | 0.00% |
| 337124: Metal Household Furniture Manufacturing | \$0.00 | \$84,862.95 | 0.00% |
| 337127: Institutional Furniture Manufacturing | \$0.00 | \$159,287.70 | 0.00% |
| 337211: Wood Office Furniture Manufacturing | \$0.00 | \$139,795.00 | 0.00% |
| 337215: Showcase, Partition, Shelving, and Locker Manufacturing | \$0.00 | \$95,316.36 | 0.00% |
| 339111: Laboratory Apparatus and Furniture Manufacturing | \$0.00 | \$867,589.00 | 0.00% |
| 339113: Surgical Appliance and Supplies Manufacturing | \$0.00 | \$120,578.00 | 0.00% |
| 339114: Dental Equipment and Supplies Manufacturing | \$0.00 | \$191,427.17 | 0.00% |
| 339116: Dental Laboratories | \$0.00 | \$15,626.00 | 0.00% |
| 339920: Sporting and Athletic Goods Manufacturing | \$0.00 | \$262,743.70 | 0.00% |

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By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

| Principal NAICS Code | 2007 - 2008 Grand Total | | Overall Percentage |
|--|-------------------------|------------------|--------------------|
| | Guam Transactions | All Transactions | |
| | Dollars | Dollars | |
| 339944: Carbon Paper and Inked Ribbon Manufacturing | \$0.00 | \$6,407.20 | 0.00% |
| 339992: Musical Instrument Manufacturing | \$0.00 | \$21,161.00 | 0.00% |
| 339995: Burial Casket Manufacturing | \$0.00 | \$7,979.00 | 0.00% |
| 423490: Other Professional Equipment and Supplies Merchant Wholesalers | \$0.00 | \$13,562.00 | 0.00% |
| 423940: Jewelry, Watch, Precious Stone, and Precious Metal Merchant Wholesaler | \$0.00 | \$6,595.00 | 0.00% |
| 424920: Book, Periodical, and Newspaper Merchant Wholesalers | \$0.00 | \$17,835.00 | 0.00% |
| 448190: Other Clothing Stores | \$0.00 | \$10,073.00 | 0.00% |
| 451120: Hobby, Toy, and Game Stores | \$0.00 | \$4,743.00 | 0.00% |
| 451211: Book Stores | \$0.00 | \$6,065.00 | 0.00% |
| 454390: Other Direct Selling Establishments | \$0.00 | \$2,428.00 | 0.00% |
| 481111: Scheduled Passenger Air Transportation | \$0.00 | \$7,700.00 | 0.00% |
| 481212: Nonscheduled Chartered Freight Air Transportation | \$0.00 | \$17,573,783.00 | 0.00% |
| 488119: Other Airport Operations | \$0.00 | \$407,431.00 | 0.00% |
| 493110: General Warehousing and Storage | \$0.00 | \$5,642,668.36 | 0.00% |
| 511130: Book Publishers | \$0.00 | \$108,085.42 | 0.00% |
| 522190: Other Depository Credit Intermediation | \$0.00 | \$4,797.00 | 0.00% |
| 541199: All Other Legal Services | \$0.00 | \$190,865.00 | 0.00% |
| 541310: Architectural Services | \$0.00 | \$83,659.00 | 0.00% |
| 541370: Surveying and Mapping (except Geophysical) Services | \$0.00 | \$1,236,054.00 | 0.00% |
| 541511: Custom Computer Programming Services | \$0.00 | \$21,711.00 | 0.00% |
| 541611: Administrative Management and General Management Consulting Services | \$0.00 | \$7,990,548.00 | 0.00% |
| 541618: Other Management Consulting Services | \$0.00 | \$6,000.00 | 0.00% |
| 541910: Marketing Research and Public Opinion Polling | \$0.00 | \$4,830.00 | 0.00% |
| 561110: Office Administrative Services | \$0.00 | \$46,800.00 | 0.00% |
| 561410: Document Preparation Services | \$0.00 | \$63,000.00 | 0.00% |
| 561499: All Other Business Support Services | \$0.00 | \$3,095.00 | 0.00% |
| 562212: Solid Waste Landfill | \$0.00 | \$702,338.00 | 0.00% |
| 611310: Colleges, Universities, and Professional Schools | \$0.00 | \$14,500.00 | 0.00% |
| 611420: Computer Training | \$0.00 | \$86,028.00 | 0.00% |
| 611430: Professional and Management Development Training | \$0.00 | \$63,518.18 | 0.00% |
| 611699: All Other Miscellaneous Schools and Instruction | \$0.00 | \$134,890.00 | 0.00% |
| 624230: Emergency and Other Relief Services | \$0.00 | \$2,104.00 | 0.00% |
| 624310: Vocational Rehabilitation Services | \$0.00 | \$32,240.00 | 0.00% |
| 811111: General Automotive Repair | \$0.00 | \$3,644.60 | 0.00% |
| 812210: Funeral Homes and Funeral Services | \$0.00 | \$10,874.00 | 0.00% |
| 812331: Linen Supply | \$0.00 | \$36,468.00 | 0.00% |
| 813920: Professional Organizations | \$0.00 | \$53,176.50 | 0.00% |

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By: Guam Economic Development Authority

**Federal Transactions for Work Performed in Guam
2000-2008**

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Notes:

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